

Rating Action: Moody's Assigns A3/Prime 2 Deposit Ratings and C- Financial Strength Rating to Sparebanken Sogn og Fjordane

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London, 15 July 2011 -- Moody's Investors Service has today assigned a C- bank financial strength rating (BFSR) and A3 long-term and Prime-2 short-term local and foreign currency deposit ratings to Sparebanken Sogn og Fjordane, a Norwegian savings bank. The outlook on all ratings is stable.

## **RATINGS RATIONALE**

Sparebanken Sogn og Fjordane's C- BFSR, which maps to a Baseline Credit Assessment (BCA) of Baa2, reflects the bank's solid regional franchise, resilient retail business and good capital levels. However, the rating is constrained by the bank's exposures to more volatile sectors, its high borrower concentration and high reliance on market funding.

In Moody's opinion, Sogn og Fjordane benefits from a sound market position in Western Norway in the county of Sogn og Fjordane, where we estimate its market share at 30% for lending and 40% for deposits. In light of the bank's regional importance, Moody's assesses a high probability of systemic support in a stress scenario from the government of Norway. As a result, the bank's A3 long-term deposit rating incorporates a two-notch uplift from the Baa2 BCA, under Moody's Joint Default Analysis methodology.

The bank's core banking earnings have been supported by strong loan growth but we note that the keen competition in Norwegian banking market, especially in the retail sector, could make it difficult for Sparebanken Sogn og Fjordane to sustain the positive trend in income. In addition, unexpectedly high loan loss provisions in 2010 had a negative impact on the bank's bottom-line and cast uncertainties on future profit levels.

Loans to retail customers account for over 60% of the bank's loan book. The rest of the loan portfolio is to corporate customers, which are mainly SMEs. The rating agency notes that, as with many other Nordic banks, the loan portfolio exhibits very high borrower concentration, and comprises a significant exposure to more volatile sectors such as real estate and construction (16% of gross loans), fish-related industries (6%) and shipping (1%).

At end-March 2011, the bank reported a Tier 1 ratio close to 12% (Basel II, standardised approach), which is in line with its rated-peers in Norway. As with many market players, the bank's asset quality deteriorated in 2008 and 2009 before recovering slightly in 2010, with problem loans accounting for 2.3% of gross loans at end-March 2011. The rating agency notes that the level of problem loans has historically been somewhat higher than its Norwegian rated-peers and cautions that future developments in asset quality remain uncertain, especially in the context of expected hikes in interest rates combined with high personal indebtedness and rising house prices in Norway. Nevertheless, according to the rating agency's estimations of potential credit losses, Sogn og Fjordane's current capital level allows it to absorb anticipated deterioration in asset quality at its current BFSR level.

Sogn og Fjordane's funding profile is underpinned by a large deposit base, which covers almost 60% of gross loans. The bank is also reliant on market funding (over 40% of total external funding) and is increasingly funding itself through the expanding Norwegian covered bond market via its wholly-owned covered bond company, Bustadkreditt Sogn og Fjordane.

Any upgrade of Sogn og Fjordane's BFSR would have to be accompanied by a significant reduction in the bank's credit risk concentrations and further improvements in its risk management practices and liquidity position, combined with sustained profitability and capitalisation improvements. Conversely, the BFSR would be negatively affected in the event of any increase in credit risk related to the bank's large exposures or to more volatile sectors, or in the event of any significant weakening of asset quality. Moody's notes that deterioration in the bank's capital or market positions could also have adverse rating implications.

The principal methodologies used in this rating were Bank Financial Strength Ratings: Global Methodology published in February 2007, and Incorporation of Joint-Default Analysis into Moody's Bank Ratings: A Refined Methodology published in March 2007. Please see the Credit Policy page on www.moodys.com for a copy of these methodologies.

Headquartered in Førde, Norway, Sparebanken Sogn og Fjordane reported total assets of almost NOK34 billion (EUR4.3 billion) at end-March 2011.

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