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### Content debt presentation

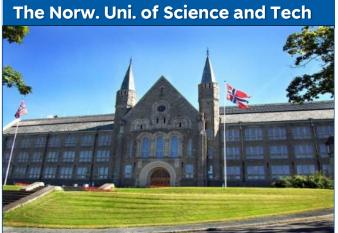
- About SpareBank 1 SMN
- **Norwegian Economic Overview**
- **Second quarter 2024**
- 4 Capital and Funding
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### About SpareBank 1 SMN



### SpareBank 1 SMN







#### Region

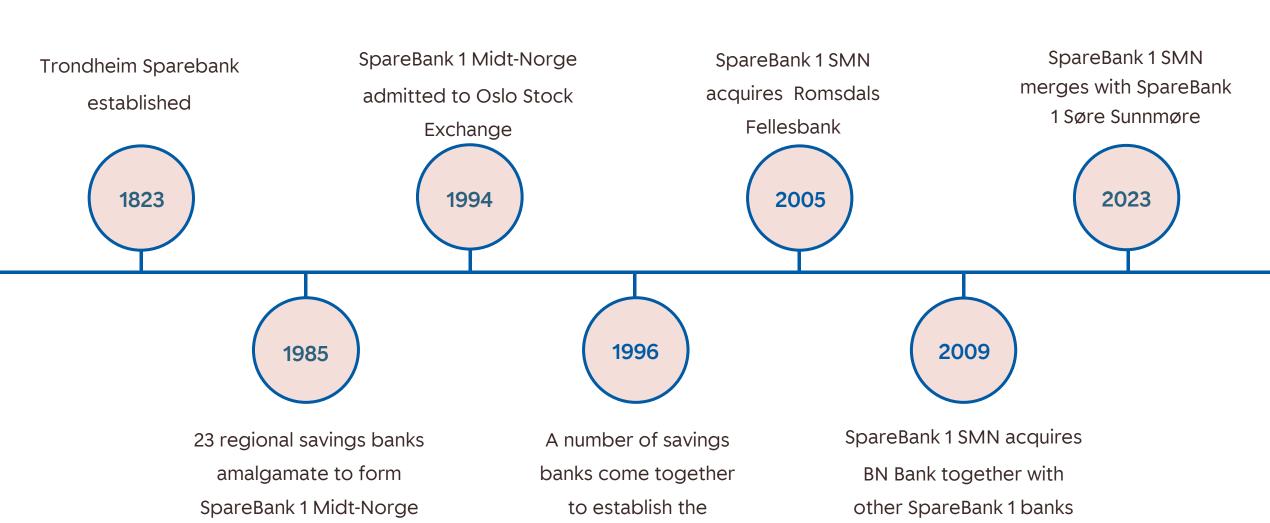
- The region's consists of two counties in the middle of Norway: Trøndelag and Møre and Romsdal
- Population is approx. 750,000 people or 13.6% of the Norwegian total
- The main town of Trondheim is an historic town and was once the Norwegian capital
- The renowned Norwegian University of Science and Technology (NTNU) is located in Trondheim creating a vibrant tech community
- Main industries in the region are: salmon farming, technology, retail, logistics centre, fisheries, shipping and yards, business services
- Unemployment below the Norwegian average, population growth

#### SpareBank 1 SMN (or short SMN, established 1823)

- Market share leader in the region with app. 25 % market share
- Rating Aa3 (outlook stable)
- 241.8 bn NOK lending volume
- Offers customers a wide range of financial products in its region through the SpareBank 1 Alliance product companies
- Listed equity since 1994; equity and SMN bonds (senior and sub) trades on the Oslo exchange
- Covered bond funding through SpareBank 1 Boligkreditt
- 2nd largest Alliance membership bank by assets and equity cap



### Our history through two centuries

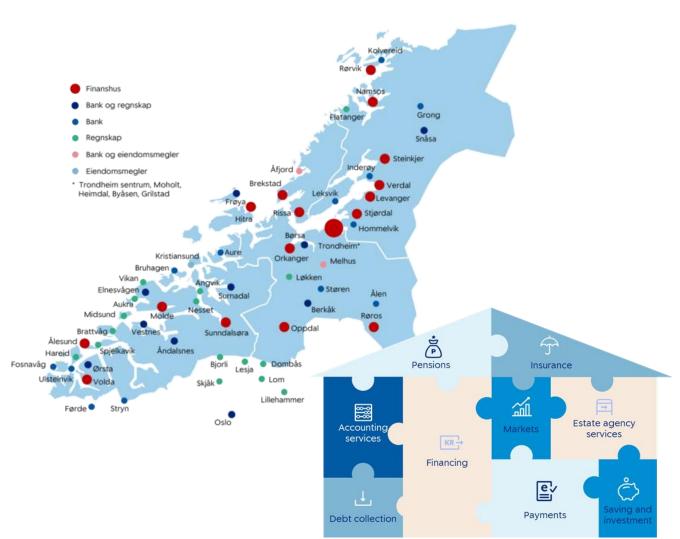


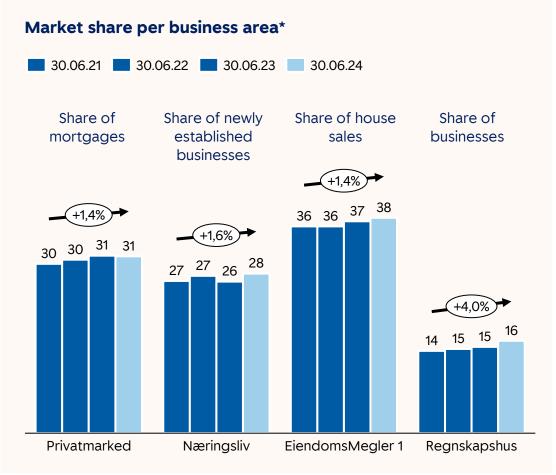
SpareBank 1 Alliance



### Norway's most complete finance centre

Local presence, digital solutions and regional knowledge





<sup>\*</sup> Market share in per cent in Trøndelag and Møre & Romsdal. Sources: Eiendomsverdi, Brønnøysundregistrene



### Part of the SpareBank 1 Alliance

Other SpareBank 1 SpareBank 1 SpareBank 1 SpareBank 1 SpareBank 1 SR SpareBank 1 Østlandet **SMN** SNN Sør-Øst Banks Retail and corporate banking in Norway; approx. 1.1 mill retail and 100,000 corporate/SMEs exclusively in Norway **SpareBank 1 Group SpareBank 1 Development Direct operating subsidiaries Holding Co. Holding Co.** SpareBank 1 Boligkreditt

Product companies

(Products are marketed/distributed through the banks):
Insurance, Investments funds, factoring, payments, other

- Business operations and improvements, drives "economies of scale" for the banks\*\*
- SpareBank 1 Real Estate (Norway's largest real estate broker)

- (Covered Bonds Residential pool)\*
- SpareBank 1 Naeringskreditt (Covered Bonds – commercial pool)
  - BN Bank, SpareBank 1
     Markets, others

<sup>\*\*</sup> Marketing and distribution, Procurement, credit risk models, IT systems, business development

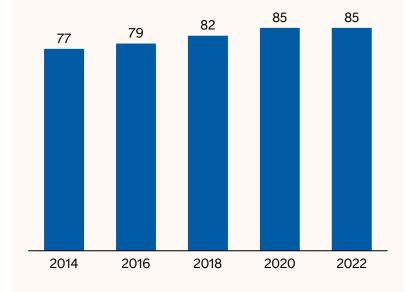


<sup>\*</sup> SpareBank 1 SR-Bank is not an owner of SpaBol

### Valuable collaboration in the SB1-Alliance and joint ventures

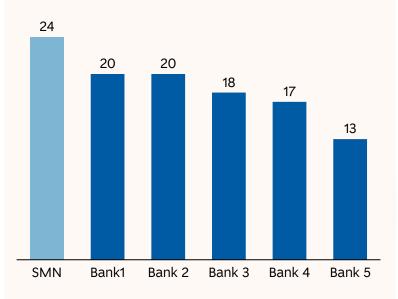
### SpareBank 1 has leading digital solutions and the online bank has high customer satisfaction

Share of satisfied customers (per cent)



#### **Broad and profitable product range**

Share of net commission and other income Q124 (per cent)



### Joint ventures that succeed against international competition

#### **v**نpps

- Succeeding against Apple Pay
- 11 million users
- 400,000 stores



#### axept == bankID

- Succeeding against VISA
- 10.000 user sites
- 80% of payments in stores

#### Eiendomsverdi®

- Succeeding against other proptech
- 208 NOKm revenue and 83 NOKm result in 2023



Sources: SB1 TRIM survey 2022, SB1 Alliance

### Historical Al co-operation



CEO Jan-Frode Janson, CTO Astrid Undheim and rector at NTNU Tor Grande



Chief Communications Officer Rolf Jarle Brøske and Inga Strümke, researcher at NTNU

- I moved back to Trondheim due to Campus Gløshaugen. I'm staying because of the skilled masters- and PhD students, says Inga.

- SMN and NTNU have entered collaboration to strenghten the University's work with AI, where SMN will be a partner in the AI-lab
- Over the next five years 40 NOKm of the community dividend will go to Al research
- The collaboration will create value for Mid-Norway, increase innovation and Al competencies through education, research and public communication



### Group strategy 'One SMN' stands firm



Create One SMN



Increase digitalisation and use of insights



Head up the development of Norway's savings banks



Integrate sustainability into the business



Exploit the power in our ownership model



### Financial targets

#### **Profitable**

# 13% return on equity

#### Solid



16.3%

**CET1** ratio

~ **50%** dividend payout ratio

#### **Efficient**



< 40%

cost-income, bank

< 85%

cost-income, subsidiaries

#### Responsible



**Net zero** 

carbon footprint by 2050



### Q2 2024

First half 2024

15.4 % Return on Equity

Lending growth 1.5 %
Retail banking 1.6 %
Corporate banking 1.6 %

15.6 % Return on Equity

1,015 NOKm
Profit after tax

Deposit growth 3.9 %
Retail banking 5.4 %
Corporate banking 6.3 %

2,098 NOKm
Profit after tax

**18.5** % CET1-ratio

Operating margin subsidiaries

Regnskapshuset SMN 21.6 %

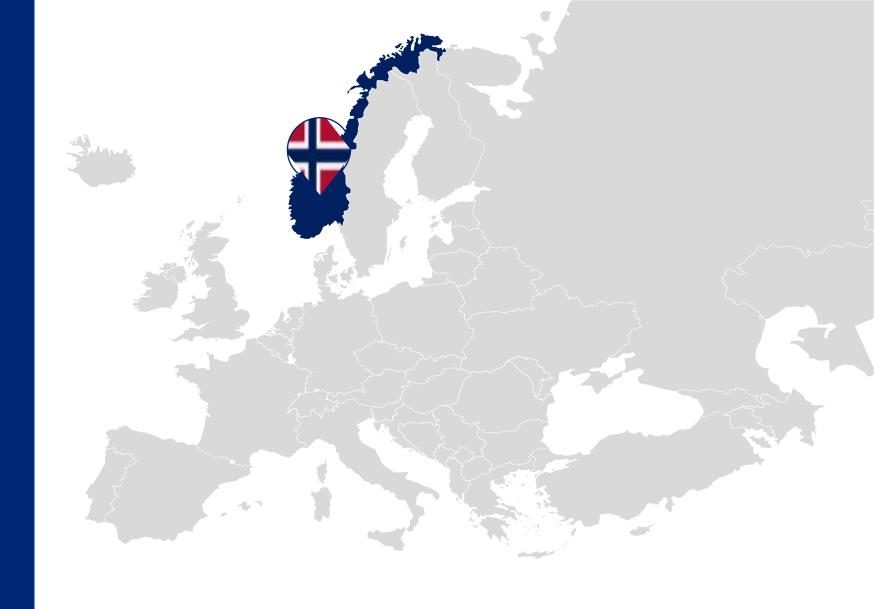
Eiendomsmegler 1 Midt-Norge 28.2 %

SB1 Finans Midt-Norge 13.9 % (ROE)

70 NOKm Loan losses



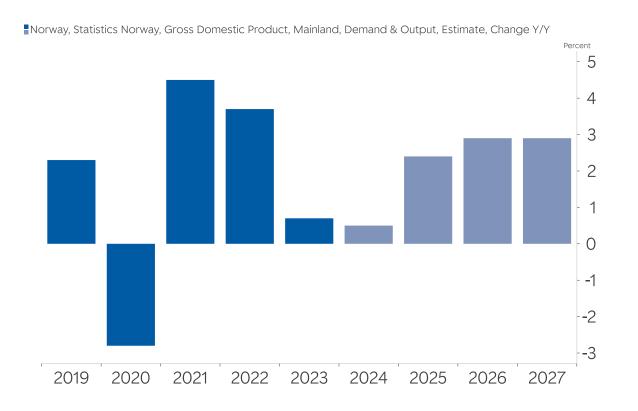
# Norwegian Economic Overview



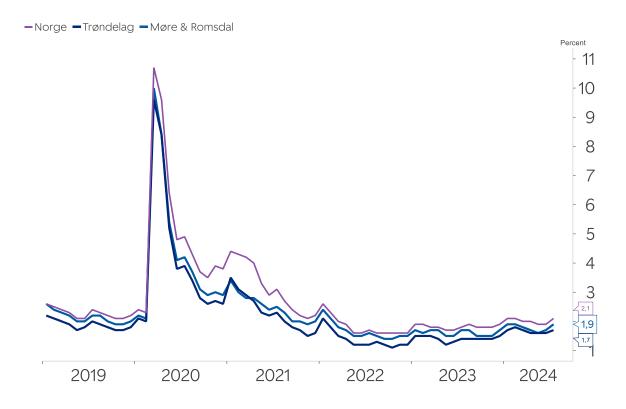


### Robust Norwegian economy

#### **GDP Mainland Norway. Growth**



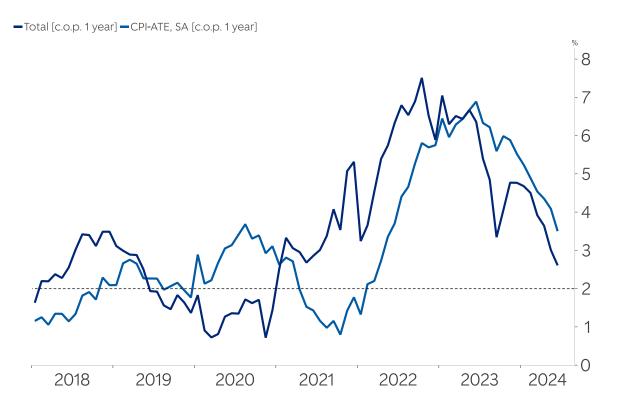
#### **Unemployment rate**



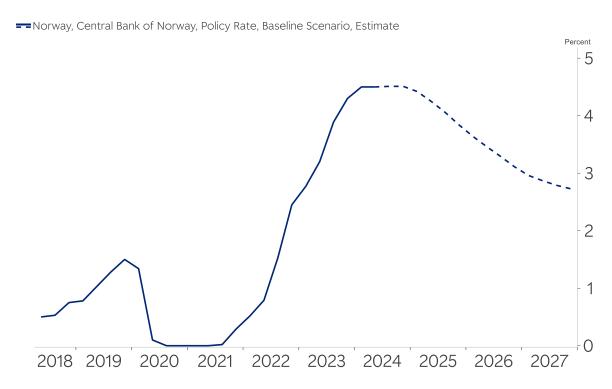


### Inflation is down, but still above target

#### **CPI and CPI-ATE**

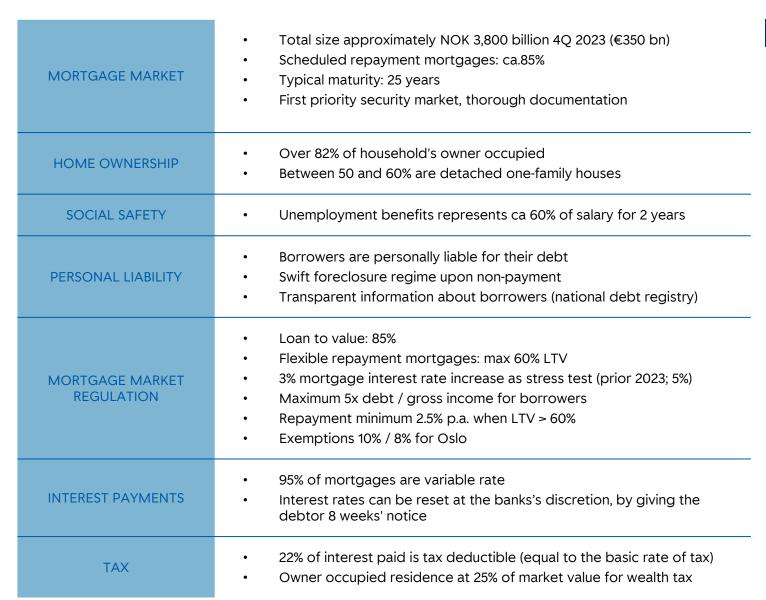


#### **Key policy rate**



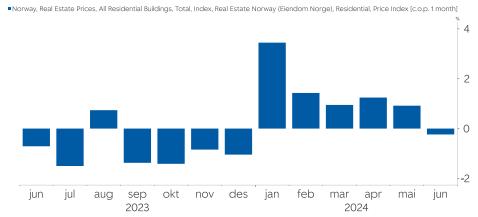


### Overview and price development housing market









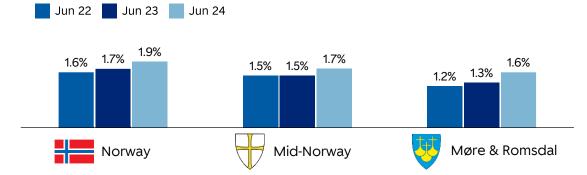
Source: Macrobond, Eiendomsverdi



### Macro in Mid-Norway

#### **Unemployment**

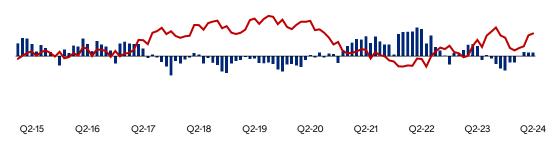
Wholly unemployed as a percentage of the labor force



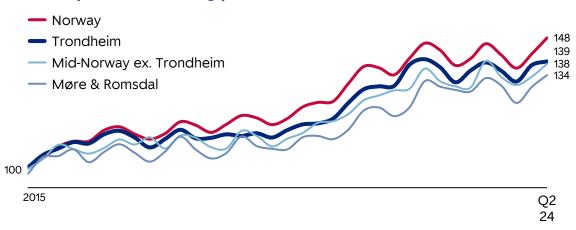
#### **Housing market dynamics**

Percentage difference in listing/selling price

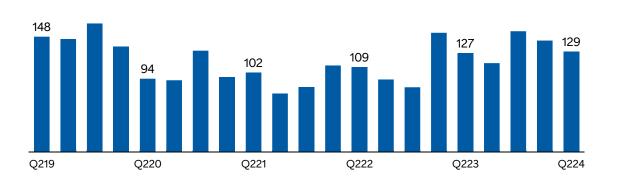
Unsold properties in Mid-Norway



#### **Development in housing prices**



#### Number of bankruptcies in Trøndelag, Møre & Romsdal





### Second quarter 2024





Bank Realtor Accounting

### Q2 2024

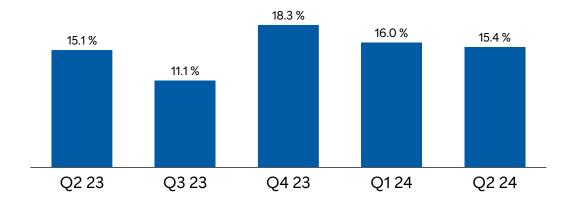
### Profitable and solid

- Return on equity 15.4% in Q2 and 15.6% first half 2024 Strong net interest income, increased commission income and solid results from ownership interests. Stable cost development and moderate loan losses
- Strong results across the group Satisfactory profitability in all business areas. Increased results from real estate brokerage and accountancy subsidiaries
- **Comfortable head room to capital requirements** SMN is rigged for growth with good capacity for dividends
- SMN strengthens its position as a leading finance group Growth strategy achieved across selected geographies and customer segments. Increased market share in banking, accounting and estate agency
- **High activity in the SpareBank 1 Alliance** Merger between Fremtind Forsikring and Eika Forsikring approved Increased ownership in Kredinor and bankruptcy in Fleks AS Deal between EU and Apple enables contactless payment with Vipps
- Well equipped to handle volatile markets Robust and diversified lending book, solid capital ratios, strong liquidity and diversified funding structure. Expierience in navigating uncertainty

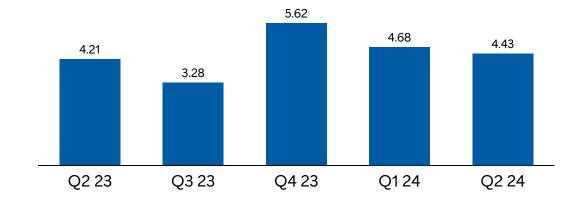


### Profitable and solid

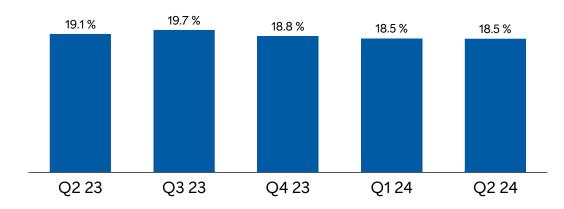
#### **Return on equity**



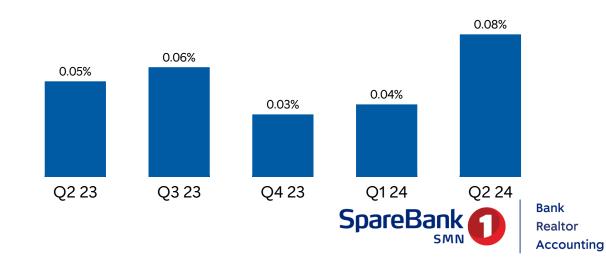
#### **Result per ECC**



#### **CET1** ratio



Loan losses in per cent of total lending



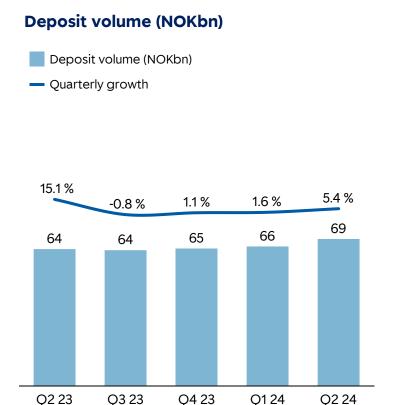
### Growth and margins in Retail Banking - quarterly

#### **Lending volume (NOKbn)** Lending volume (NOKbn) Quarterly growth 9.8 % 1.6 % 1.6 % 0.8 % 0.6 % 170 168 167 165 163

Q4 23

Q124

Q2 24

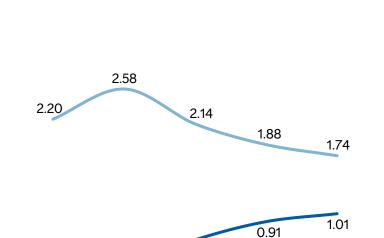


Q4 23

Q124

Q2 24

Q3 23



0.68

Q4 23

**Margins vs NIBOR3M** 

0.57

Q2 23

Lending margin
Deposit margin

0.33

Q3 23



Q1 24

Q2 24

Q2 23

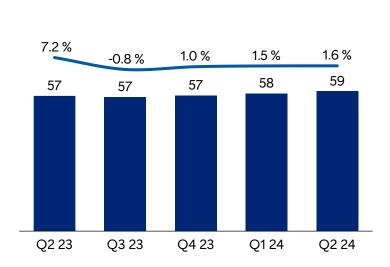
Q3 23

### Growth and margins in Corporate Banking - quarterly

#### **Lending volume (NOKbn)**

Lending volume (NOKbn)

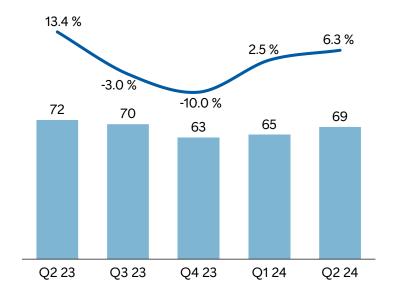
— Quarterly growth



#### **Deposit volume (NOKbn)**

Deposit volume (NOKbn)

— Quarterly growth



#### **Margins vs NIBOR3M**

Lending margin\*

Deposit margin

- - Deposit margin ex. public sector



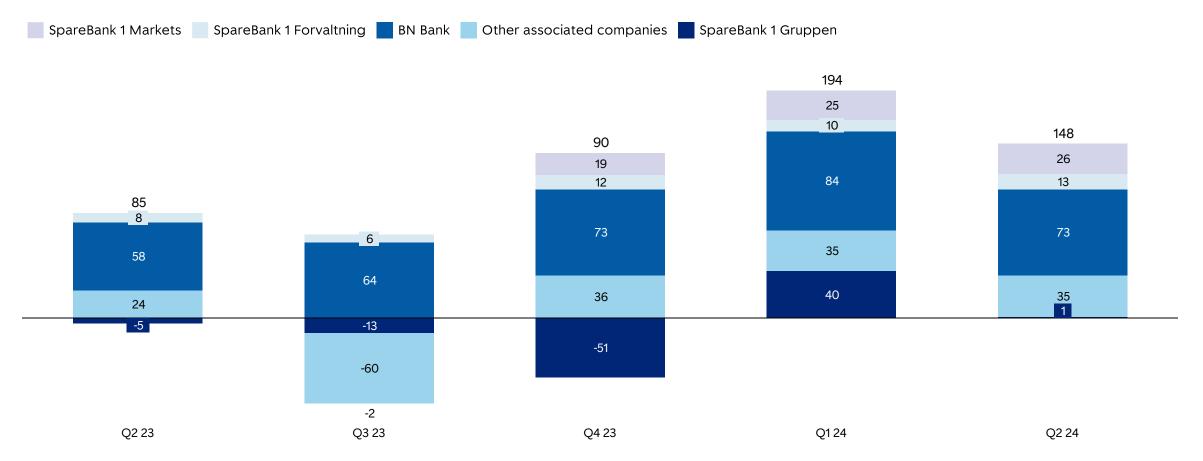
<sup>\*</sup> Lending margin for Q4 23 is adjusted for previously unrecognised interest due to redemption of an exposure previously acquired at a discount



### Broad product range and diversified income platform

#### **Ownership interests**

Profit after tax (NOKm)





### Results

NOK mill	Q2 24	Q1 24	Q4 23	Q3 23	Q2 23	Change from Q1 24	Change from Q2 23
Net interest income	1,310	1,336	1,345	1,226	1,110	-26	199
Commission income and other income	698	572	498	484	561	126	138
Operating Income	2,008	1,908	1,844	1,710	1,671	100	337
Total operating expenses	818	782	866	741	683	37	136
Pre-loss result of core business	1,190	1,126	978	969	988	63	201
Losses on loans and guarantees	47	24	20	35	29	23	18
Post-loss result of core business	1,143	1,103	958	934	959	40	184
Related companies	148	194	90	-2	85	-45	64
Securities, foreign currency and derivates	5	57	448	64	2	-52	3
Result before tax	1,296	1,353	1,496	996	1,045	-57	251
Tax	276	273	262	278	159	4	117
Result investment held for sale	-5	3	12	22	37	-8	-41
Net profit	1,015	1,084	1,247	740	923	-69	92
Return on equity	15.4 %	16.0 %	18.3 %	11.1 %	15.1 %	-0.6 %	0.4 %



### Income

#### Net interest income and other income (NOKm)

- Commission income
- Bolig- og Næringskred.
- Net interest income



#### **Commission income**

NOK mill	Q2 24	Q1 24	Q4 23	Q3 23	Q2 23	Change from Q124	Change from Q2 23
Payment transmission income	91	77	101	79	77	15	14
Credit cards	17	18	14	16	15	-1	2
Commissions savings and asset mgmt	12	11	11	10	12	1	0
Commissions insurance	65	63	61	67	65	1	0
Guarantee commissions	17	15	16	15	13	2	4
Estate agency	151	115	98	110	119	36	32
Accountancy services	228	200	152	138	182	29	46
Other commissions	37	11	23	20	22	25	15
Commissions ex. Bolig/Næringskredi	617	510	475	455	504	107	113
Commissions Boligkreditt (cov. bonds)	78	59	19	25	53	19	24
Commissions Næringskred. (cov. bonds)	4	4	4	4	4	0	0
Total commission income	698	572	498	484	561	126	138

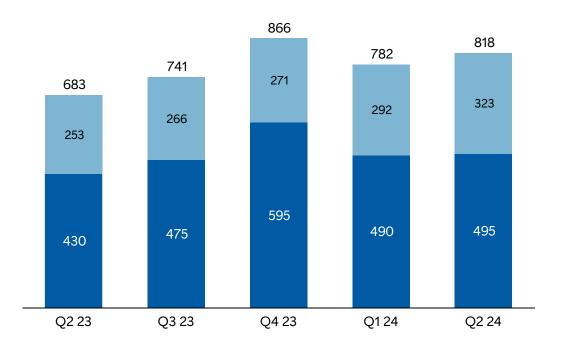


#### Costs

#### **Total operating expenses per quarter (NOKm)**

Subsidiaries

Bank



#### **Costs per category**

- Staff costs flat from previous quarter in the group. Reduction in the bank and higher in subsidiaries due to high activity levels
- Consolidation of Fleks Green Fleet 01 AS leads to increase in other operating expenses
- First quarter 2024 was affected by insurance settlement

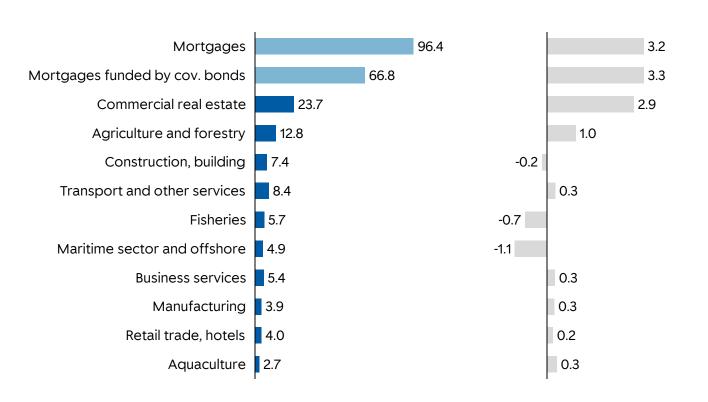
Mill kr	Q2 24	Q1 24	Q4 23	Q3 23	Q2 23	Change from Q124	Change from Q2 23
Staff costs	484	482	476	435	383	2	101
IT costs	109	110	132	93	92	-1	17
Marketing	25	26	21	24	25	-2	0
Ordinary depreciation	44	41	47	43	35	3	9
Op.ex., real estate properties	12	13	11	15	14	-1	-2
Purchased services	66	74	71	62	57	-8	9
Merger expenses	0	0	18	14	18	0	-18
Other operating expense	79	36	90	56	59	43	20
Total operating expenses	818	782	866	741	683	37	135

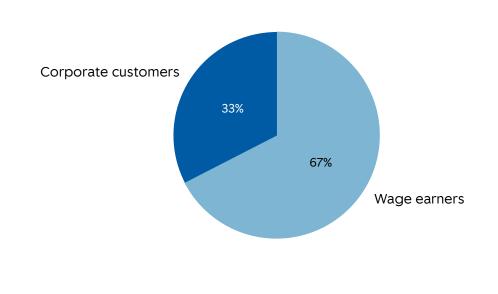


### Well diversified lending portfolio dominated by mortgages

#### Loans per sector

as at 30 june 2024 and change last 12 months (NOKbn)







### Robust mortgage portfolio

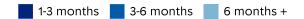
#### Loan-to-value ratio in the mortgage portfolio

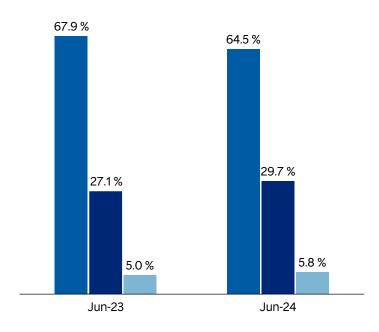
Share of mortgages by LTV

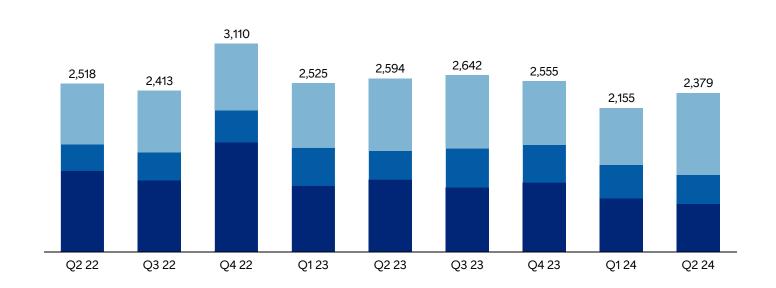


#### **Granted interest-only periods**

Number of loans granted interest-only periods in the Retail Banking portfolio



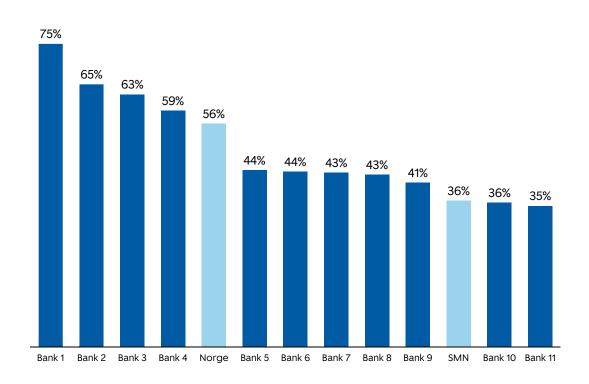






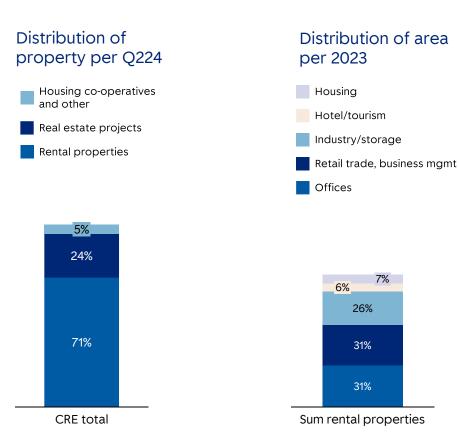
### Commercial property, construction, building

### Share of commercial real estate exposure in the corporate lending book\*



<sup>\*</sup>Gross lending to commercial real estate as a share of corporate lending.. National data from SSB. Data for individual banks are based on reported numbers as at Q1 2024

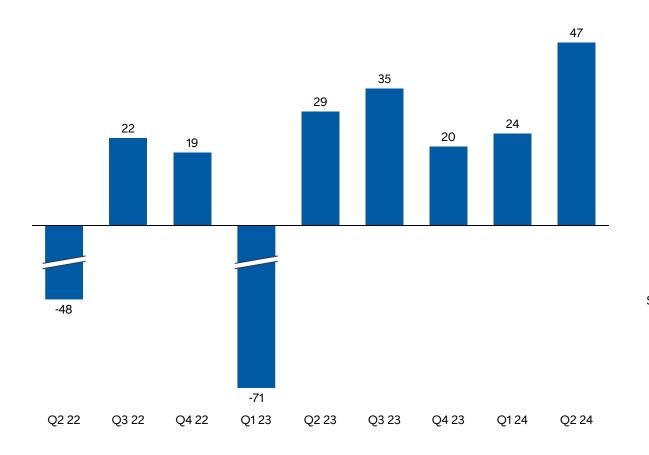
### Rental properties make up 71 % of the banks CRE exposure, mainly to retail trade, industry/storage and offices





### Losses

#### Loan losses (NOKm)



#### **Distribution of losses Q2 (NOKm)**

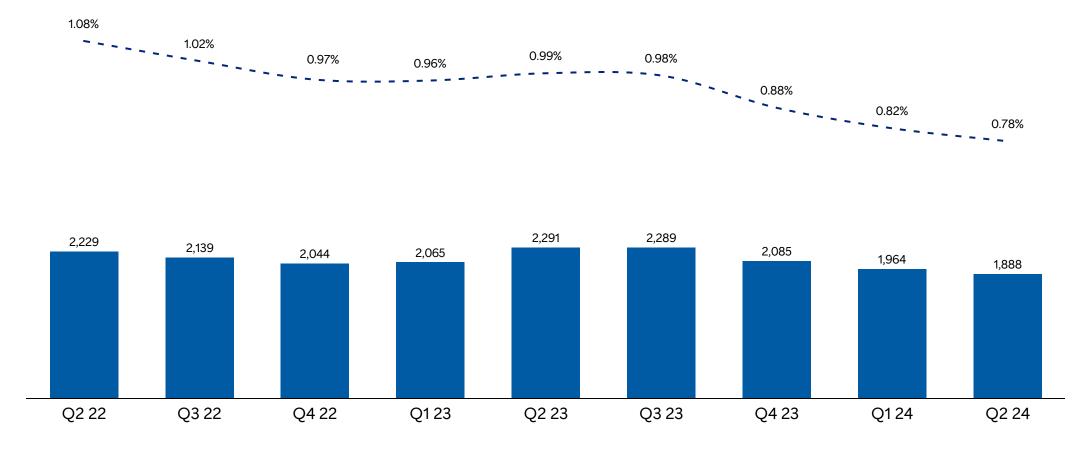




### Problem loans

Lending to customers in stage 3

- % of gross lending







### SpareBank 1 MING

#### Focus on long-term profitability

efficient operations with synergies in the group, solidly capitalized and shareholder-friendly dividend policy

#### **Leading finance centre in Mid-Norway**

sustainable growth in an attractive region, diversified customer portfolio and income platform

#### Strong brand with development potential

ownership model and local presence gives customer loyalty

#### **Substantial underlying value**

through ownership positions in and outside the SpareBank 1 Alliance

#### Well positioned in regards to consolidation

amongst Norwegian savings banks and through the SpareBank 1 Alliance



### **Capital & Funding**



### Moody's rating Aa3 (outlook stable)

## Moody's upgrades SpareBank 1 SMN's deposit and senior unsecured ratings to Aa3 from A1



London, October 27, 2023:

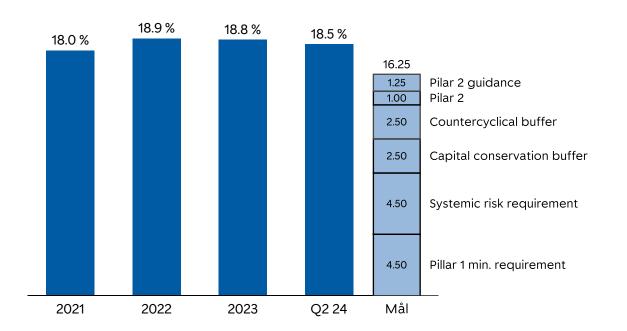
«Moody's Investors Service ("Moody's") has today upgraded SpareBank 1SMN's (SMN) Baseline CreditAssessment (BCA) and Adjusted BCAto a3 from baa1, long-term (LT) deposit ratings toAa3 fromA1, LT issuer and senior unsecured debt ratings to Aa3 from A1 (...)

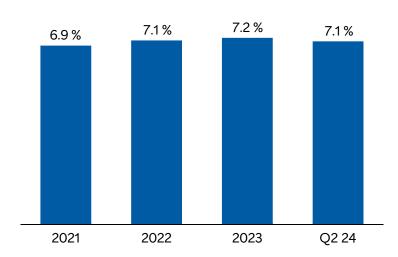
The upgrade of the SMN's BCA is reflective of the bank's resilient financial performance as evident by its sound capital base, strong profitability and improved risk profile, while continuing to grow its retail deposit base, resulting in somewhat lower use of market funds. The BCA upgrade also reflects Moody's expectation that the bank will continue to demonstrate a strong underlying financial performance."



### Solidity

CET 1 Leverage ratio



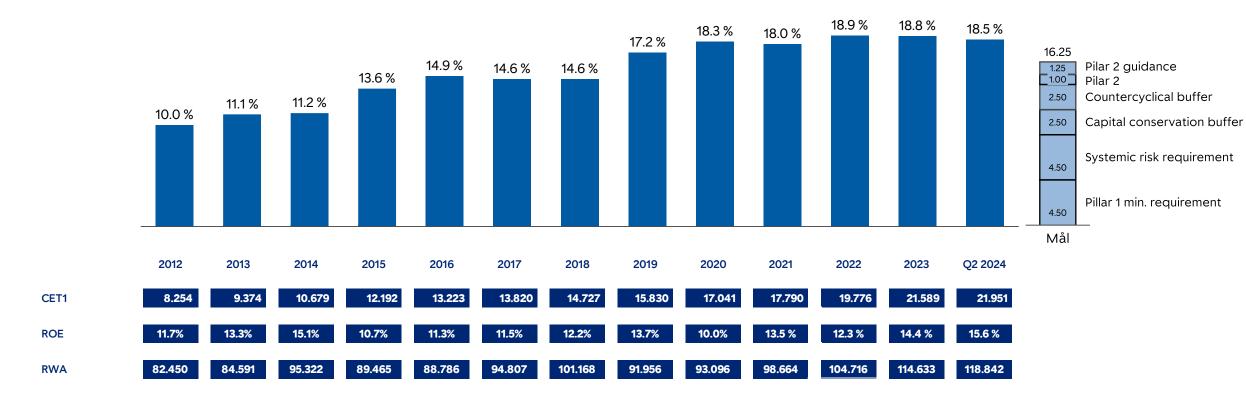


The groups' pillar 2 requirement is 1,7 percentage points, whereby 1,0 pp. must be covered by CET1-capital. The bank is subject to a provisional add-on of 0.7 per cent to its Pillar 2 requirement. Until the application for adjustment of IRB models has been processed the CET1 requirement is 16.95%



## Development in CET1 capital and capital adequacy

#### **CET1** ratio in per cent





# Funding and liquidity

Moody's rating Aa3 (outlook stable)

• LCR: 188 per cent

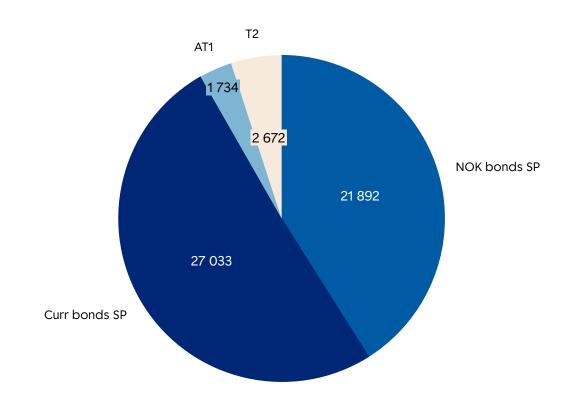
• NSFR: 132 per cent

 Well diversified deposit base. Deposit-to-loan ratio: 57.8 per cent

Covered bonds issued through SPABOL

- SpareBank 1 SMN issues senior and subordinated debt in NOK and other currencies
- The bank has an established benchmark curve in Euro Senior Preferred
- SpareBank 1 SMN has issued 12,9 bn SNP. Subordinated MREL requirement of 30,3% is fulfilled with a solid buffer
- Green bonds can be issued under the banks Green finance framework

Capital markets funding (NOKm)



**Bloomberg ticker: MINGNO** 



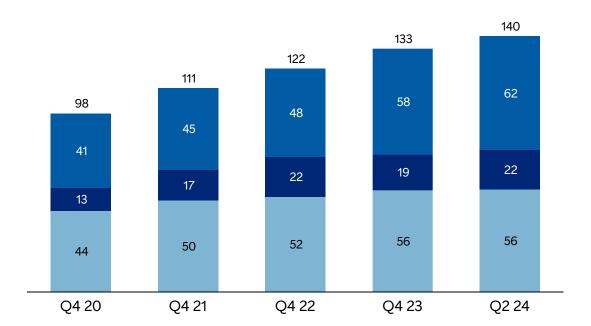
# Diversified deposit portfolio

#### **Deposits by sector (NOKbn)**

Wage earners

Public sector

Corporate

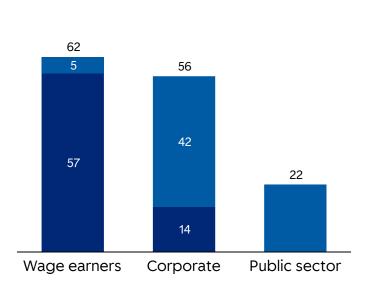


### Deposits covered by the deposit guarantee scheme (NOKbn)

Not covered

Covered by the guarantee scheme

### LCR as at 30.06.24 (per cent)



Public deposits are not covered by the guarantee scheme, but are mostly bound by contractual obligations

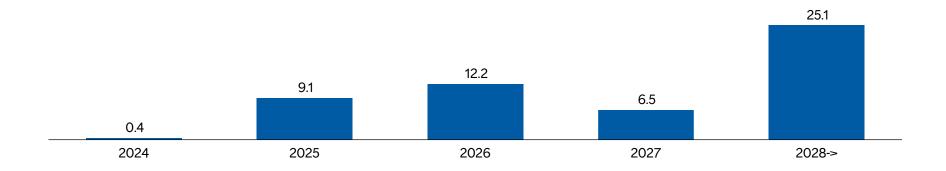


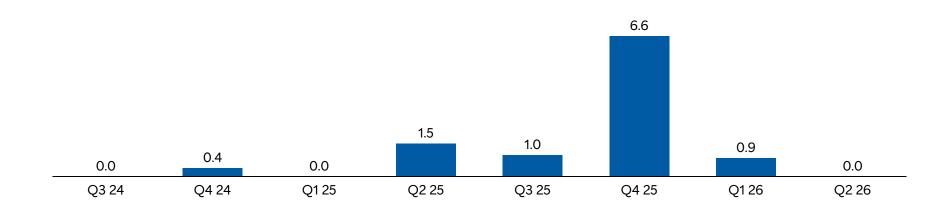
LCR: Liquidity Coverage Ratio



# Maturity structure

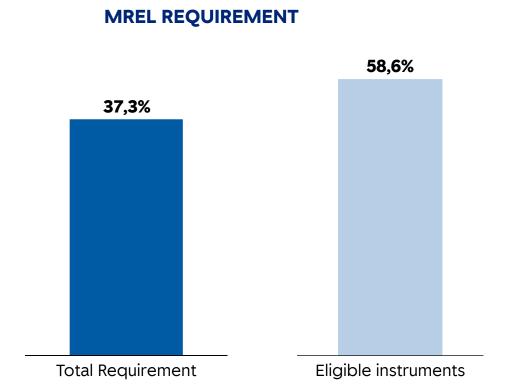
### **NOKbn**



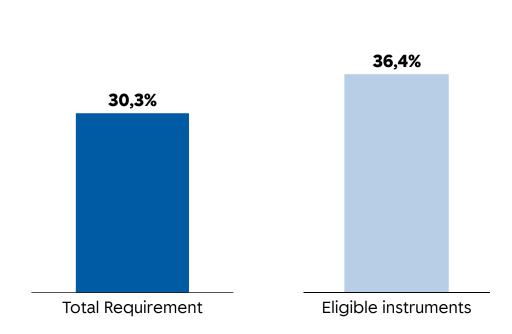




# MREL and subordination requirement



### **SUBORDINATION REQUIREMENT**





### SMN Green Finance Framework

- Structured and aligned with the four core components of the Green Bond Principles 2021 and the Green Loan Principles 2023
- Second Party Opinion and EU taxonomy assessment provided by Sustainalytics
- Eligible categories
  - Residential buildings
  - Commercial buildings
  - Renewable energy
  - Clean transportation
  - Environmentally Sustainable Management of Living Natural Resources and Land Use
  - Eco-efficient and Circular Economy adapted Products, Production Technologies and Processes
- Eligible assets as of 31 December 2023: EUR ~3 bn
- Outstanding green bonds as of 31 December 2023: EUR ~ 2.1 bn
- Green Finance Framework and related documents: https://www.sparebank1.no/en/smn/about-us/sustainability/greenbond-framework.html























# Use of Proceeds: Eligible Assets (1/2)

Use of Proceeds

Reporting

External Review

EU Taxonomy Alignment

#### **Green Buildings**

- Residential buildings
  - Residential buildings built ≥2021: buildings complying with the relevant NZEB-10% threshold¹
  - Residential buildings built <2021: EPC A label or within the top 15% low carbon buildings in Norway
- Commercial buildings
  - Commercial buildings built ≥2021: buildings complying with the relevant NZEB-10% threshold¹
  - Commercial buildings built <2021: EPC A label or within the top 15% low carbon buildings in Norway
  - Commercial buildings which received at least one or more of the following classifications: 1) LEED "Gold"; 2) BREEAM or BREEAM-NOR "Excellent", or equivalent or higher level of certification
- Refurbished Residential and Commercial buildings in Norway with an improved energy efficiency of 30%



#### **Renewable Energy**

- Loans to finance or refinance equipment, development, manufacturing, construction, operation, distribution and maintenance of renewable energy generation sources from:
  - Solar energy: Photovoltaics (PV), concentrated solar power (CSP) and solar thermal facilities
  - Wind energy: Onshore and offshore wind energy generation facilities and other emerging technologies, such as wind tunnels and cubes
  - Hydropower in Norway: Hydropower in Norway (boreal regions), lifecycle emissions of less than 100g CO2e / KWh

#### **Clean Transportation**

- Loans to finance or refinance production, establishment, acquisition, expansion, upgrades, maintenance and operation of low carbon vehicles and related infrastructures:
- Low carbon vehicles:
  - Fully electrified passenger vehicles such as cars
  - Fully electrified freight vehicles such as ferries, vessels, lorrys and trucks
- Low carbon transportation infrastructure: infrastructure to support zero emissions passenger vehicles and public transportation
- Maritime Vessels





In accordance with the EU Taxonomy Climate Delegated Act, buildings built from 1 January 2021 onwards should meet the 'NZEB -10%' criterion. In Norway, NZEB definitions were announced on 31 January 2023 (Norwegian only). Compliant buildings are assessed against the respective NZEB threshold published by the Norwegian Ministry, expressed as specific energy demand in kWh/m2. At the time of writing all Norwegian buildings with EPC labels of A and some EPC B labels are compliant with NZEB-10%. TEK17 buildings eligible under the previous framework that were originated between 01/01/2021 - 31/01/2023 have been grandfathered in the portfolio as of 31/01/2023 following the publication of the official Norwegian NZEB definitions.



# Use of Proceeds: Eligible Assets (2/2)

Use of Proceeds

2 Reporting External Review

EU Taxonomy Alignment

**Environmentally Sustainable Management of Living Natural Resources and Land Use** 

- Loans, credit and investments aiming at financing or refinancing environmentally sustainable fishery and aquaculture and environmentally sustainable forestry:
  - Fisheries & Aquaculture:
    - Marine Stewardship Council (MSC)
    - o Aquaculture Stewardship Council (ASC)
    - o Best Aquaculture Practices (BAP), minimum 2 stars
    - o Global G.A.P. Aquaculture Standard









#### – Forestry:

- Forest land certified in accordance with the Forest Stewardship Council (FSC) standards and/or
- o the Programme for the Endorsement of Forest Certified (PEFC)











**Eco-efficient and Circular Economy adapted Products, Production Technologies and Processes** 

Companies must benefit from selected sustainability certifications on products, services or processes:

 Eco-Lighthouse: Manufacture of plastic, operation of petrol stations, wholesalers of solid, liquid and gaseous fuels and related products are excluded.









## Second Party Opinion





Reporting

3 **External Review** 



- "Sustainalytics is of the opinion that the SpareBank 1 SMN Green Finance Framework is credible and impactful and aligns with the four core components of the Green Bond Principles 2021 and the Green Loan Principles 2023."
- "Sustainalytics believes that the Green Finance Framework is aligned with the overall sustainability ambitions of the Bank and that the Green use of proceeds categories will contribute to the advancement of the UN Sustainable Development Goals 7, 9 and 11"
- "Sustainalytics is of the opinion that out of 14 activities mapped in the EU Taxonomy, 12 are aligned with the applicable technical screening criteria for substantial contribution, whereas 2 activities are partially aligned. Eight activities align with the do no significant harm (DNSH) criteria of the EU Taxonomy, and six activities were assessed as partially aligned with the DNSH criteria. Sustainalytics is also of the opinion that the projects to be financed under the Framework will be carried out in alignment with the EU Taxonomy's Minimum Safeguards."





# Reporting – Allocation (FY2023)

Use of Proceeds

Reporting

External Review

EU Taxonomy Alignment

Eligible Green Loan Portfolio (FY23)	
	Amount (NOK m)
	(**************************************
Green Residential Buildings	21,922
Green Commercial Buildings	4,319
Clean Transportation	2,619
Renewable Energy	53
Eco-efficient and/or Circular Economy Adapted Products, Production Technologies and Processes	5,037
Fisheries (MSC Certification)	3,490
Aquaculture (Global.G.A.P. and ASC Certification)	1,097
Eco-Lighthouse	450
Total	33,950

Percentage of Eligible Green Loan Portfolio allocated (usage) Percentage of Net Proceeds of Green Funding allocated to Eligible Green Loan	70.1%
Portfolio	100%
Eligible Green Loan Portfolio - Unallocated (NOK m)	10,148
New loans added to the portfolio since December 2022 (NOK m)	6,874

Green Funding (Pro Forma FY23)						
Instrument (ISIN)	Issuance Date	Due Date	Amount (NOK m)*			
XS2051032444	sep-19	sep-26	5,628			
NO0010905474	nov-20	nov-26	2,000			
NO0010905490	nov-20	nov-26	1,250			
XS2303089697	feb-21	feb-28	5,628			
CH118469478 9	may-22	jun-27	2,118			
NO0012629429	aug-22	aug-27	550			
NO001262941 1	aug-22	aug-27	500			
NO001262940 3	aug-22	aug-25	500			
XS2536730448	sep-22	dec-25	5,628			
Total			23,802			

\*NOK equivalent amount (Exchange rate as of 31st December 2023; EUR 1 = NOK 11.256; CHF 1 = NOK 12.104)



## Double materiality analysis



- The updated double materiality analysis takes account of internal changes, changes in the surroundings and new regulatory requirements (CSRD)
- Identifies significant impacts, risks and opportunities related to climate, environment and the community
- Provides insights for revision of the the group's strategic direction and adjustments to the business model
- Provides insights for prioritising measures designed to assist SMN in achieving its goals in the sustainability sphere



### Science-based climate targets and reporting





- SMN has adopted emissions targets under the Norwegian Climate Change Act
- Minimum 55% emissions reduction by 2030 and 90-95% by 2050
- SMN has committed to establishing science-based climate targets for its own operations and for financed emissions (Science Based Targets Initiative)
- Emissions calculations for the loan portfolio
- Transition plans and emissions paths at industry level
- Credit strategy and credit process in the business lines
- · Reporting under new expectations and requirements
- Financed emissions make up the largest share of emissions in our value chain
- High emissions will mean weaker competitive power in the years ahead
- SMN will assist customers' transition to a low emissions society
- Challenges: data quality, calculation methods and measurement uncertainty



## Framework for circular economy



- Circular transition is part of the solution to emissions reduction
- SMN has established a pan-group project for circular economy
- Phase 1 Develop the framework and methodology
- Phase 2 Pilot projects in day-to-day operations at SMN
   Here the object is to learn, and to reduce SMN's own emissions
- Phase 3 Projects in lending, investment, products and services
   Here the object is to exert influence on customers and businesses
- Collaboration in specialist networks, the SpareBank 1 Alliance and with other partners

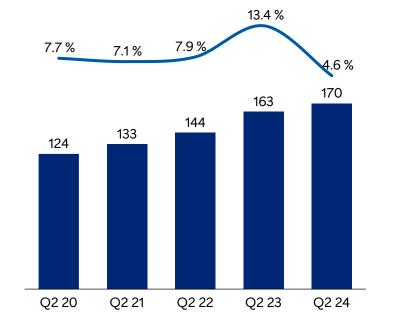


# Appendix

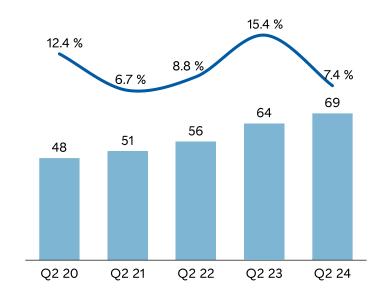


# Growth and margins in Retail Banking - Yearly

### **Lending volume (NOKbn)**

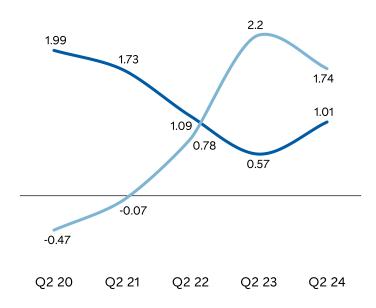


### **Deposit volume (NOKbn)**



### **Margins vs NIBOR3M**

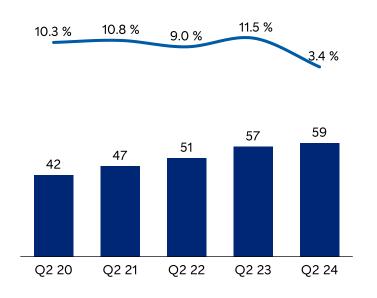
- Lending margin
- Deposit margin



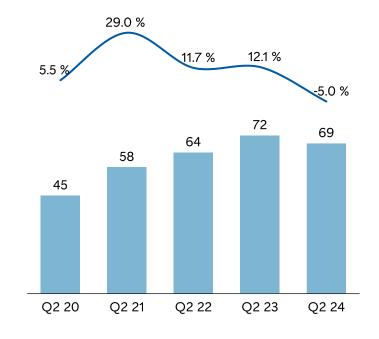


# Growth and margins in Corporate Banking - Yearly

#### **Lending volume (NOKbn)**

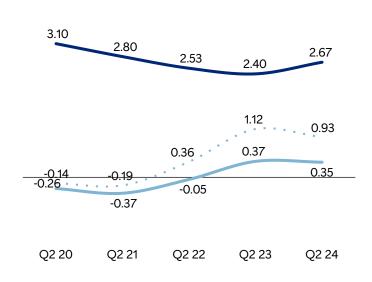


### **Deposit volume**



### **Margins vs NIBOR3M**

- Lending margin
- Deposit margin
- - Deposit margin ex. Public sector





# **Subsidiaries**

NOK mill, SMN's share in parentheses	Q2 24	Q1 24	Q4 23	Q3 23	Q2 23	Change from Q1 24	Change from Q2 23
EiendomsMegler 1 Midt-Norge (92.4%)	43	20	-7	-1	31	24	13
SpareBank 1 Regnskapshuset SMN (93.3%)	54	35	8	11	45	18	9
SpareBank 1 Finans Midt-Norge (56.5%)	76	66	12	3	43	10	34
SpareBank 1 SMN Invest (100%)	-13	48	66	37	-4	-61	-9
Other companies	5	5	4	3	4	0	1
Sum subsidiaries	165	174	83	53	118	-9	47



# Product companies

NOK mill, SMN's share in parentheses	Q2 24	Q1 24	Q4 23	Q3 23	Q2 23	Change from Q1 24	Change from Q2 23
SpareBank 1 Gruppen (19.5%)	1	40	-51	-13	-5	-39	6
SpareBank 1 Boligkreditt (23.7%)	35	33	30	5	29	2	6
SpareBank 1 Næringskreditt (14.8%)	3	4	1	4	3	-1	1
BN Bank (35.0%)	73	84	73	64	58	-11	16
SpareBank 1 Markets (39.9%)	26	25	19	0	0	1	26
SpareBank 1 Kreditt (18.6%)	1	-4	-3	-3	-2	5	3
SpareBank 1 Betaling (21.9%)	-2	-12	-8	-10	-11	10	10
SpareBank 1 Forvaltning (21.5%)	13	10	12	6	8	3	5
Other companies	-3	13	16	-55	5	-16	-8
Sum associated companies	148	194	90	-2	85	-45	64



## Return on financial investments

NOK mill	Q2 24	Q1 24	Q4 23	Q3 23	Q2 23	0	Change from Cl Q1 24	hange from Q2 23
Net gain/(loss) on stocks	4	42	472	17	-7	0	-38	11
Net gain/(loss) on financial instruments	-17	-11	-41	12	-46	0	-6	30
Net gain/(loss) on forex	11	22	27	20	38	0	-11	-26
Net return on financial instruments	-1	54	458	48	-16	0	-55	15



### Balance sheet

NOKbn	30.6.24	30.6.23
Cash and receivables from central banks	1.5	0.6
Deposits with and loans to credit institutions	12.0	20.4
Net loans to and receivables from customers	172.5	165.8
Fixed-income CDs and bonds	36.2	38.1
Shares, units and other equity interests	1.1	1.1
Investment in related companies	9.0	8.0
Intangible assets	1.2	1.1
Other assets	9.8	13.7
Total assets	243.4	248.8
Deposits from credit institutions	13.9	14.7
Deposits from and debt to customers	139.7	140.2
Debt created by issue of securities	36.1	40.6
Subordinated debt (SNP)	12.9	9.1
Derivatives	6.3	10.0
Other debt	3.9	3.1
Investment held for sale	0.0	1.6
Subordinated Ioan capital	2.8	2.6
Total equity ex Tier 1 Capital	26.1	25.2
Additional Tier 1 Capital	1.8	1.7
Total liabilities and equity	243.4	248.8

