



Company presentation

First quarter 2024

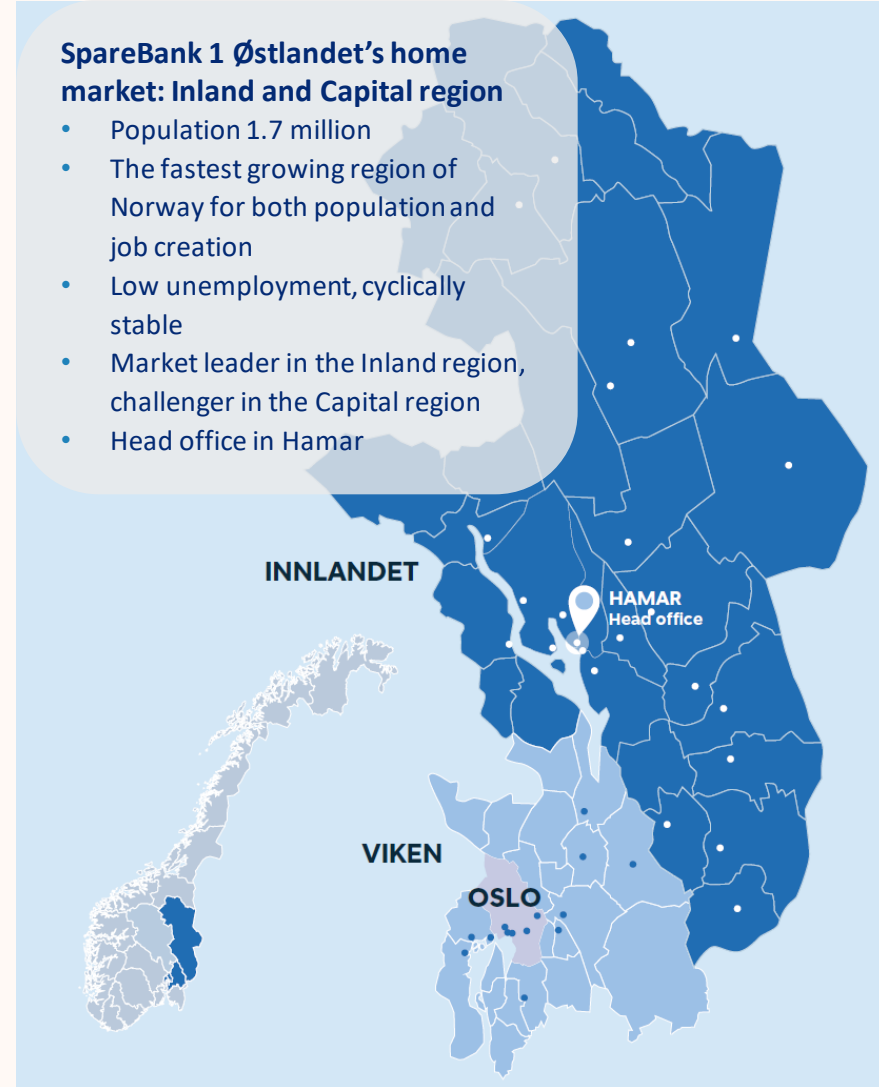
- 1 Introduction
- 2 Macroeconomic backdrop and main financials
- 3 Asset quality and funding plans
- 4 Appendix



SpareBank 1 Østlandet

- the Bank in brief

- Norway's fourth largest savings bank
- Long history of being among the best capitalized savings banks in Norway
- Low risk bank book with a 70.9 % retail share. Stable low loan losses over time
- Diversified income stream
- Rated Aa3 (stable outlook) by Moody's. SNP rated A3 by Moody's
- Sustainalytics ESG Risk Rating 9.2 ("Negligible Risk"). MSCI ESG AAA
- Green Bond framework updated 2024



Diversified main activities

Operational divisions

	Retail Segment
	Corporate Segment
	Organisations & Capital Markets
	Administration & Support

Selected key subsidiaries

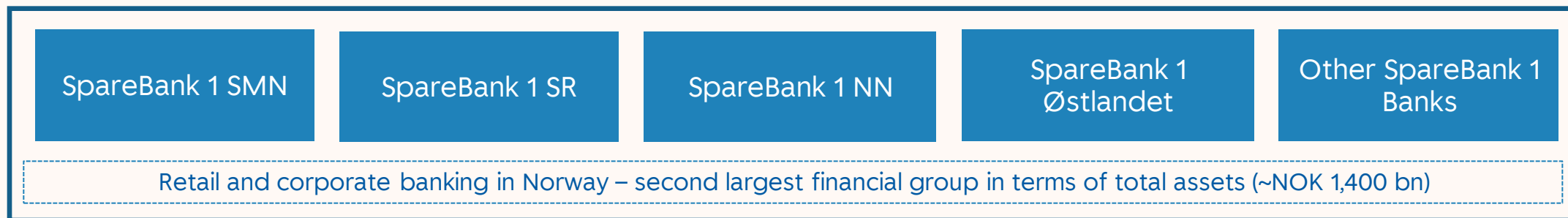
100 %	EiendomsMegler 1 Innlandet AS Real estate agent
100 %	EiendomsMegler 1 Oslo Akershus AS Real estate agent
85.1 %	SpareBank 1 Finans Østlandet AS Financing/Leasing
100 %	SpareBank 1 Forretnings-Partner Østlandet Accounting/financial advisory

Selected other ownership interests

~25 %	Totens Sparebank Savings bank
9.99 %	BN Bank ASA Commercial bank
100 %	Youngstorget 5 AS Real estate SPV
100 %	Vato AS Property management

Part of the SpareBank 1 Alliance

Provides operational and financial economies of scale as well as diversified product offering



SpareBank 1 Gruppen AS* (12.4 %)
Product companies

- Insurance, life and non-life
 - SpareBank 1 Forsikring
 - Fremtind Forsikring**
- Factoring
- Crowd funding



SpareBank 1 Utvikling DA (18.0 %)
Business operations and improvements, drives “economies of scale” for the banks***

- Real estate brokerage
 - EiendomsMegler 1 Norge
- Customer service
- Securities settlement



Key associated companies

- Covered bond companies
 - SpareBank 1 Boligkreditt (23.45 %)
 - SpareBank 1 Næringskreditt (12.78 %)
- Payment services
 - SpareBank 1 Betaling (Vipps) (18.10 %)
- Credit cards
 - SpareBank 1 Kreditt (18.91 %)
- BN Bank (retail bank) (9.99 %)
- Asset Management
 - SpareBank 1 Forvaltning (3.57 %)

* SpareBank 1 Østlandet percentage ownership

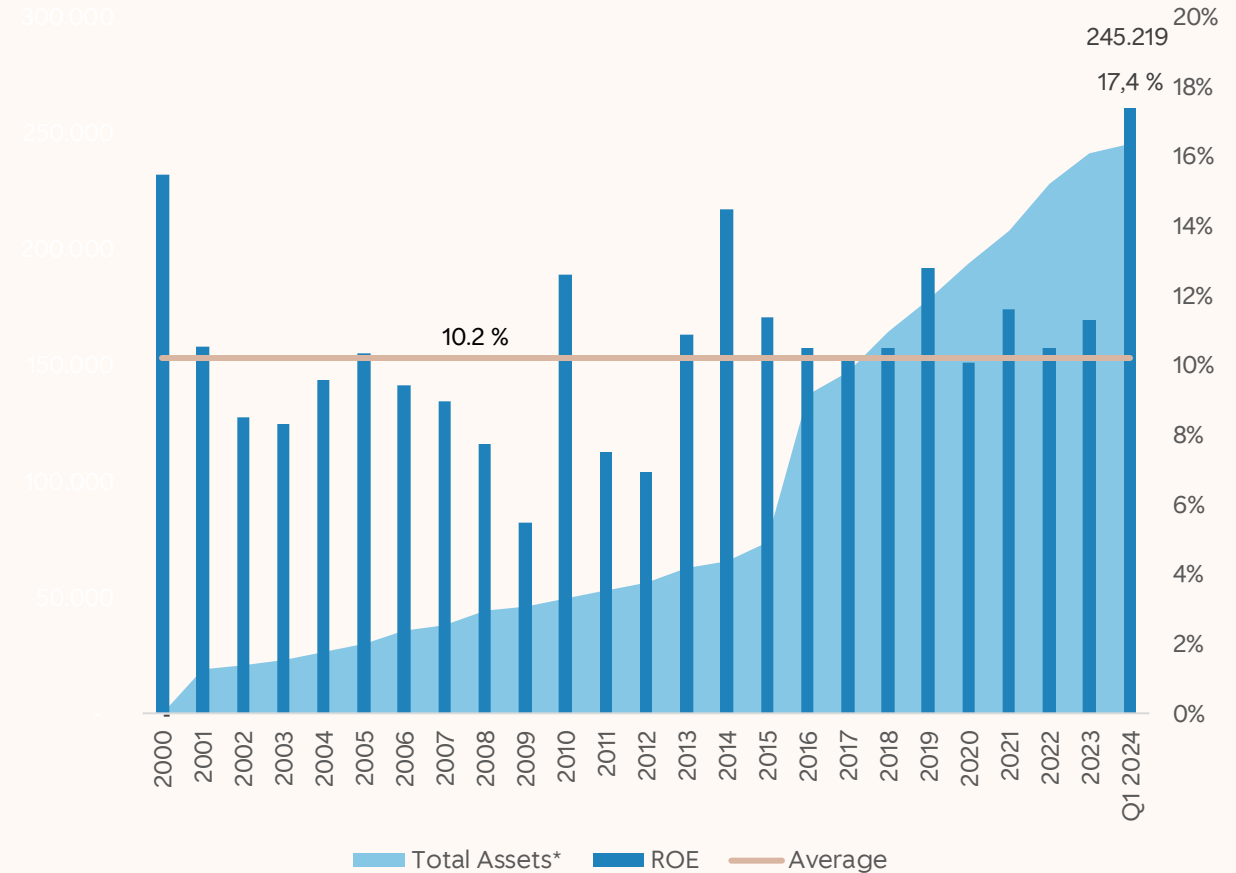
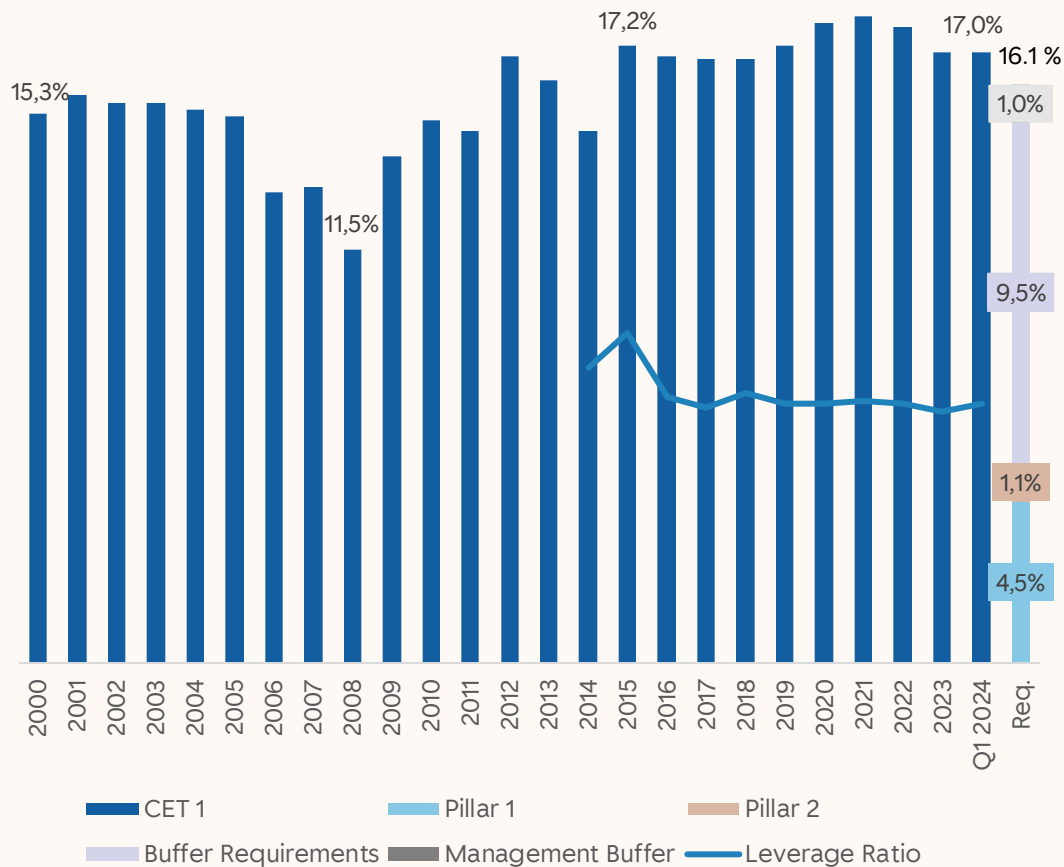
** DNB ownership ratio 35 %

*** Marketing and distribution, Procurement, credit risk models, IT systems, business development



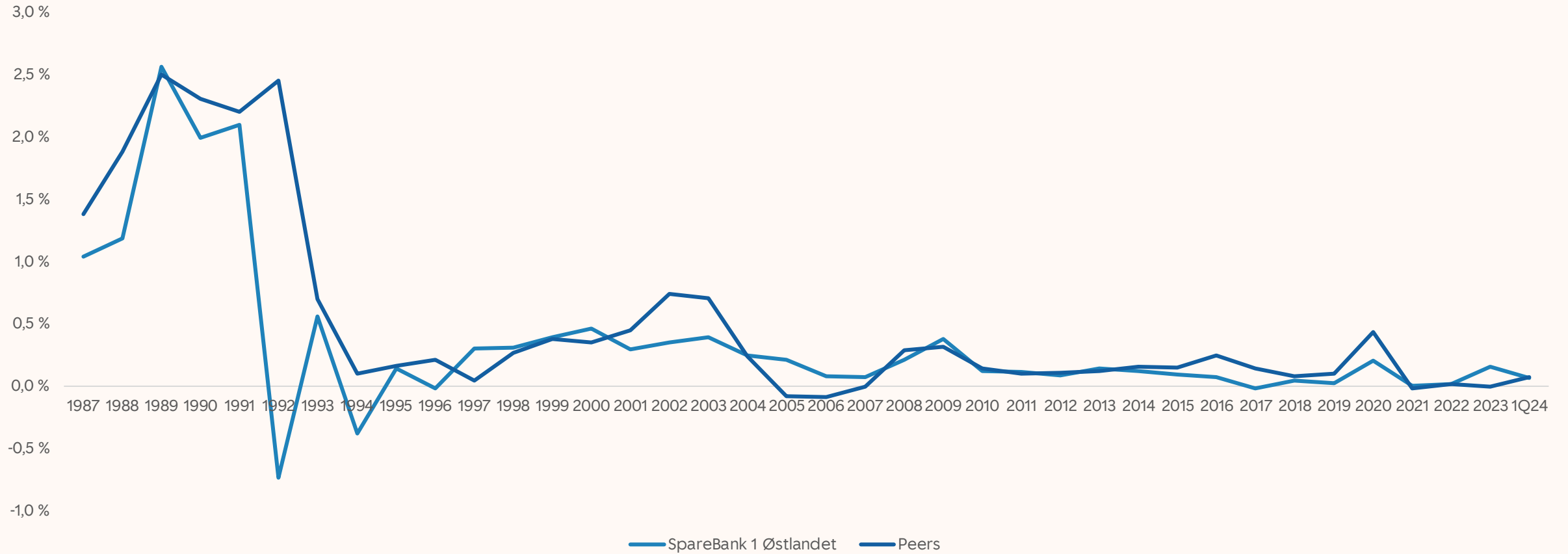
- 
- 1 Introduction
 - 2 Macroeconomic backdrop and main financials
 - 3 Asset quality and funding plans
 - 4 Appendix

Long history of solid returns and high capital levels...



... and low loan losses

Impairments on loans as a percentage of gross loans*

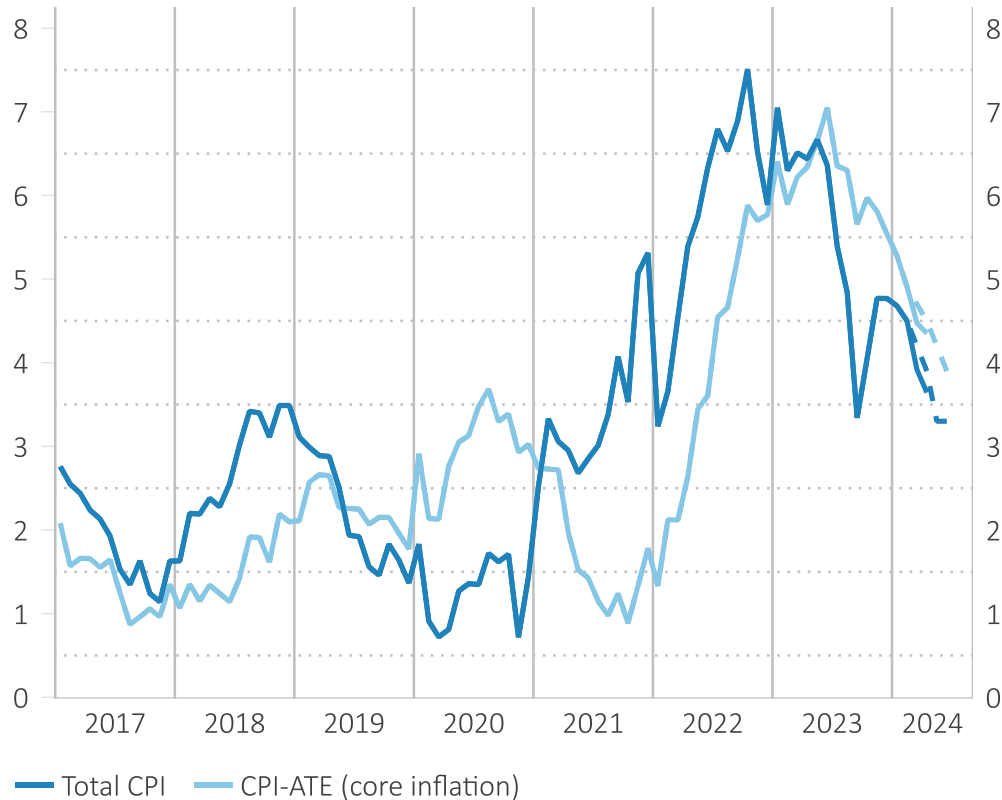


Source: Bank reports and SpareBank 1 Markets 4Q 2023. Peers: NONG, SRBANK, MING, MORG, SVEG

(*) Included loans transferred to covered bond companies

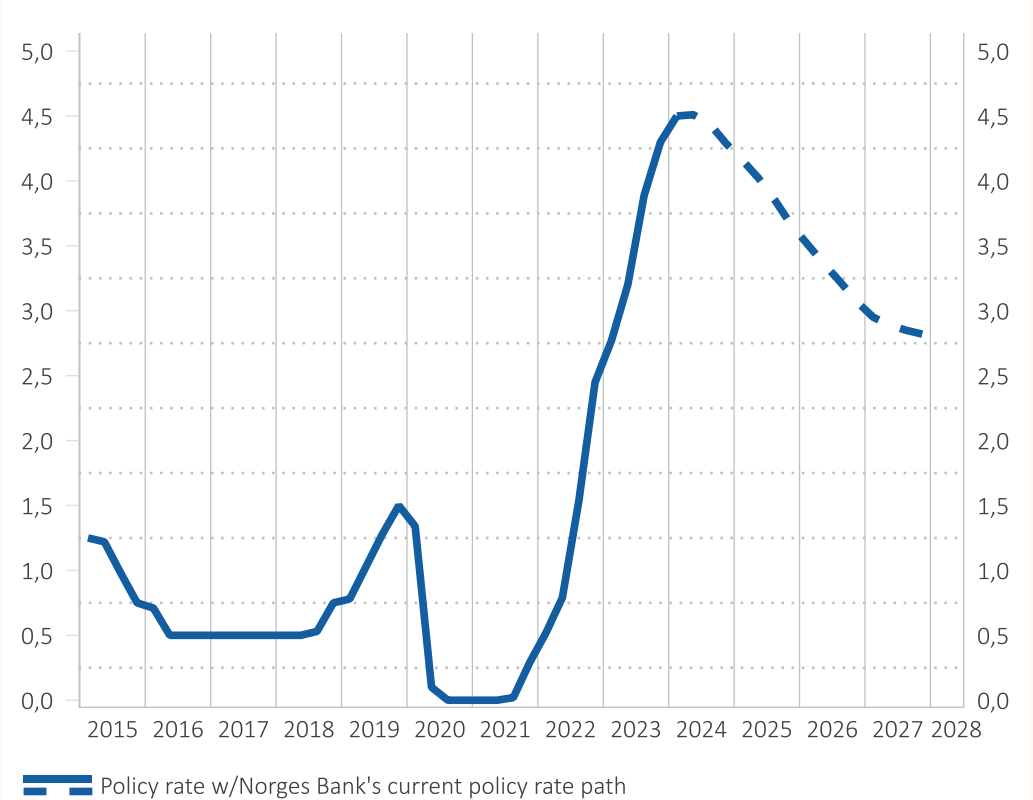
High but falling inflation, policy rate has likely peaked

CPI inflation, y/y %, incl./Norges Bank forecast



Sources: Macrobond, Statistics Norway, Norges Bank

Norges Bank main policy rate, %

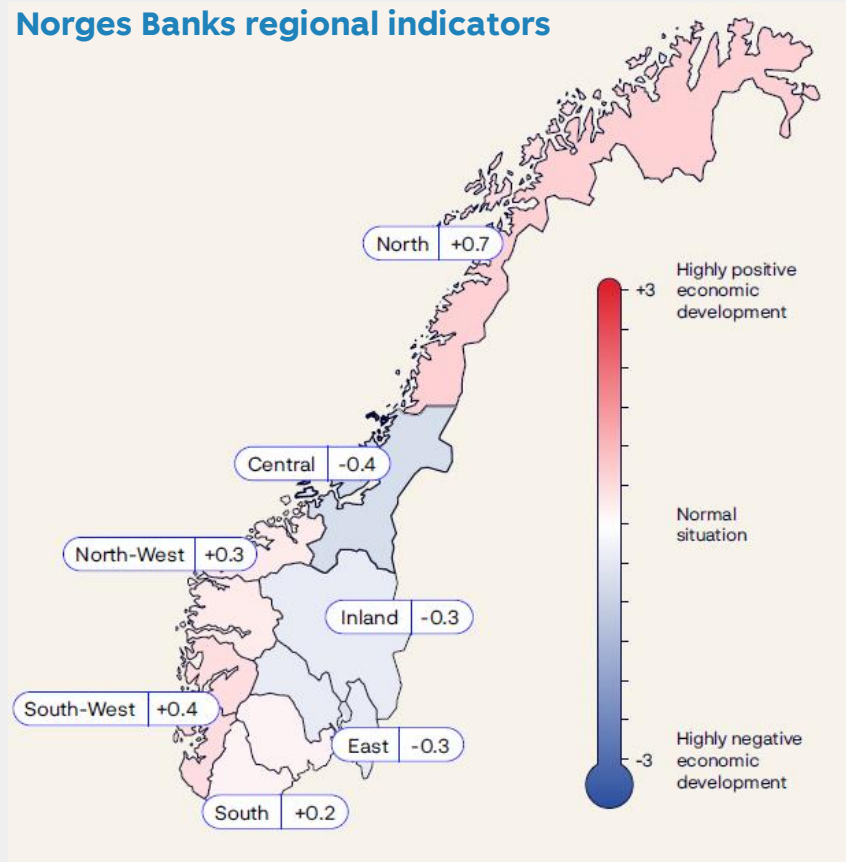


Kilder: Macrobond, Bank of Norway (Norges Bank)

Macroeconomic backdrop is challenging

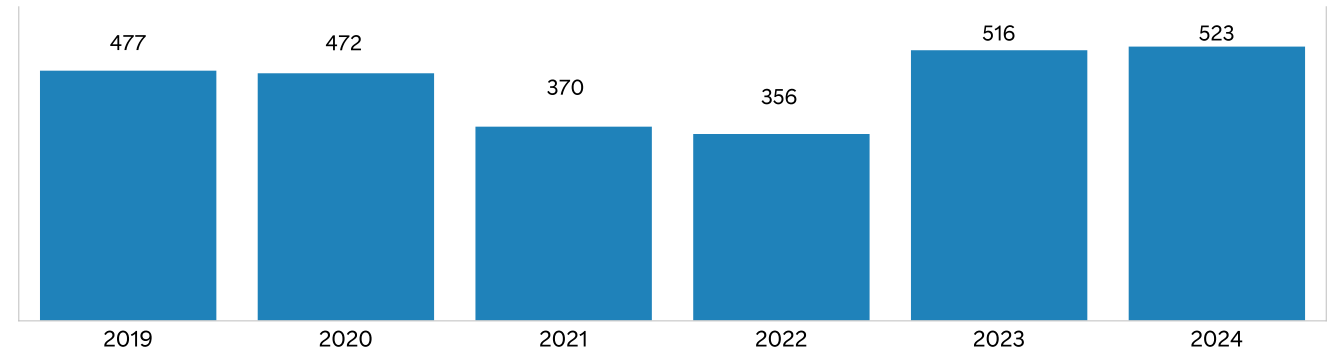
But the rise in bankruptcies and unemployment has been moderate.

Norges Banks regional indicators



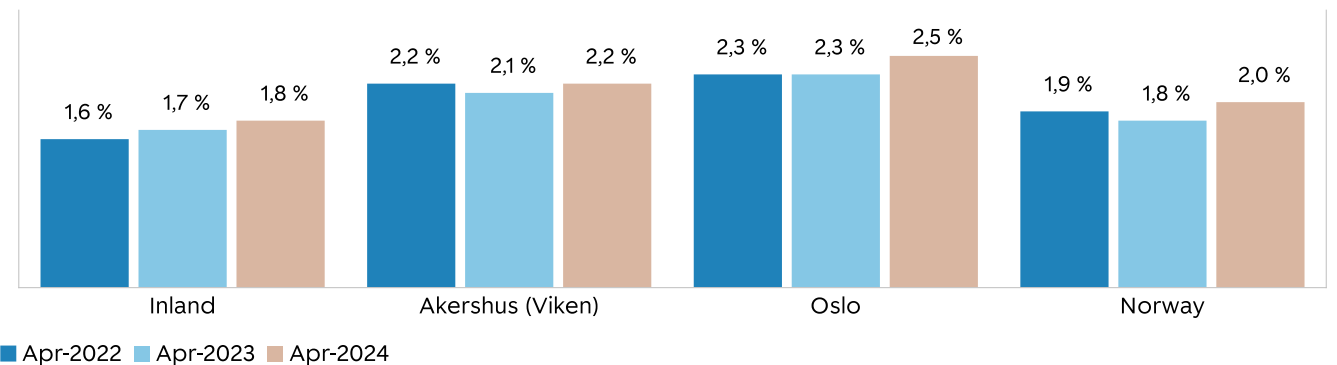
Source: Norges Bank's Regional Network report, no. 1 2024

Number of bankruptcies, year-to-date (wk 18 each year), market area



Sources: Macrobond, Statistics Norway, own calculations

Unemployment (registered), %

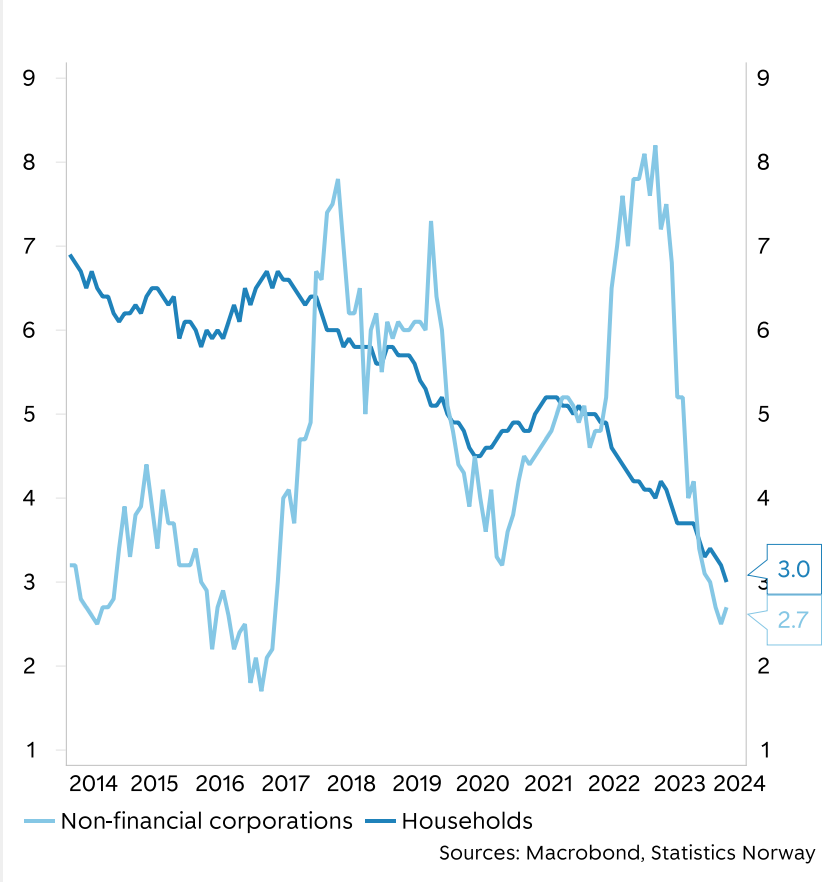


Sources: Macrobond, Norwegian Labour and Welfare Administration

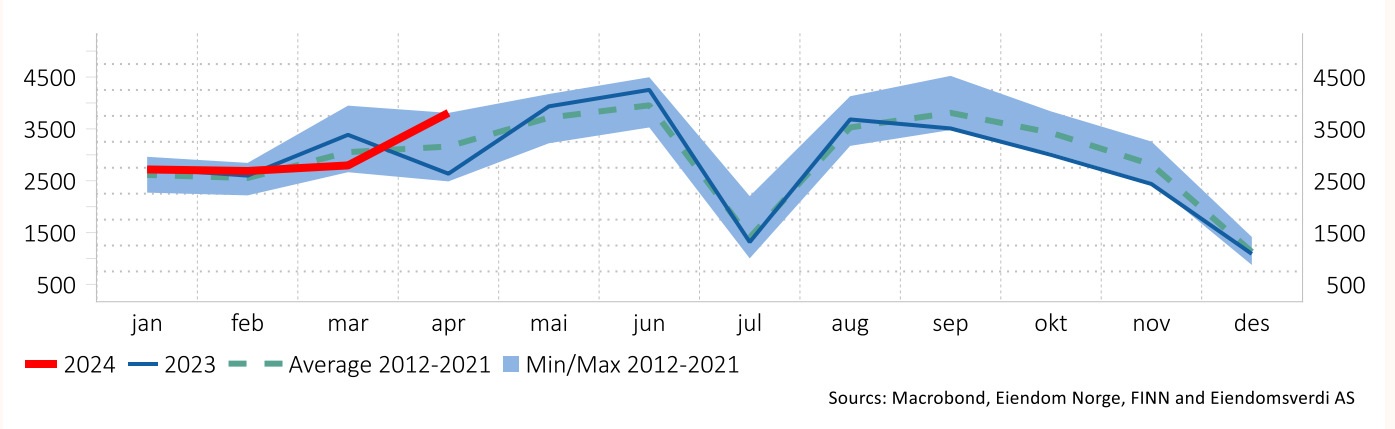
Decreasing credit growth

But activity in the housing market has significantly improved, especially in the capital region. The market balance appears to be improving, with fewer unsold homes and sales prices closer to asking prices.

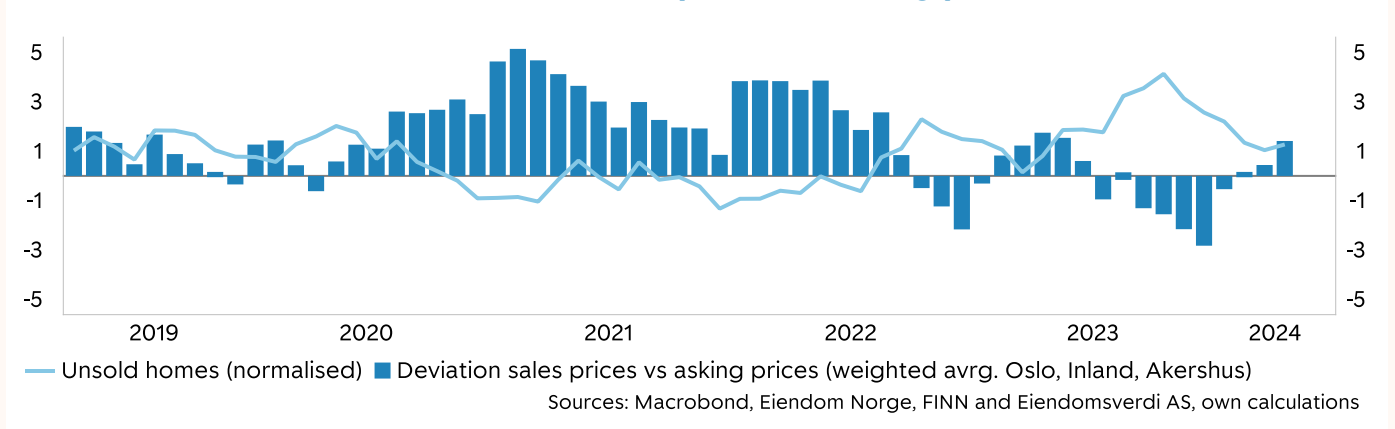
Credit growth



Existing home sales (no. of homes), monthly, market area

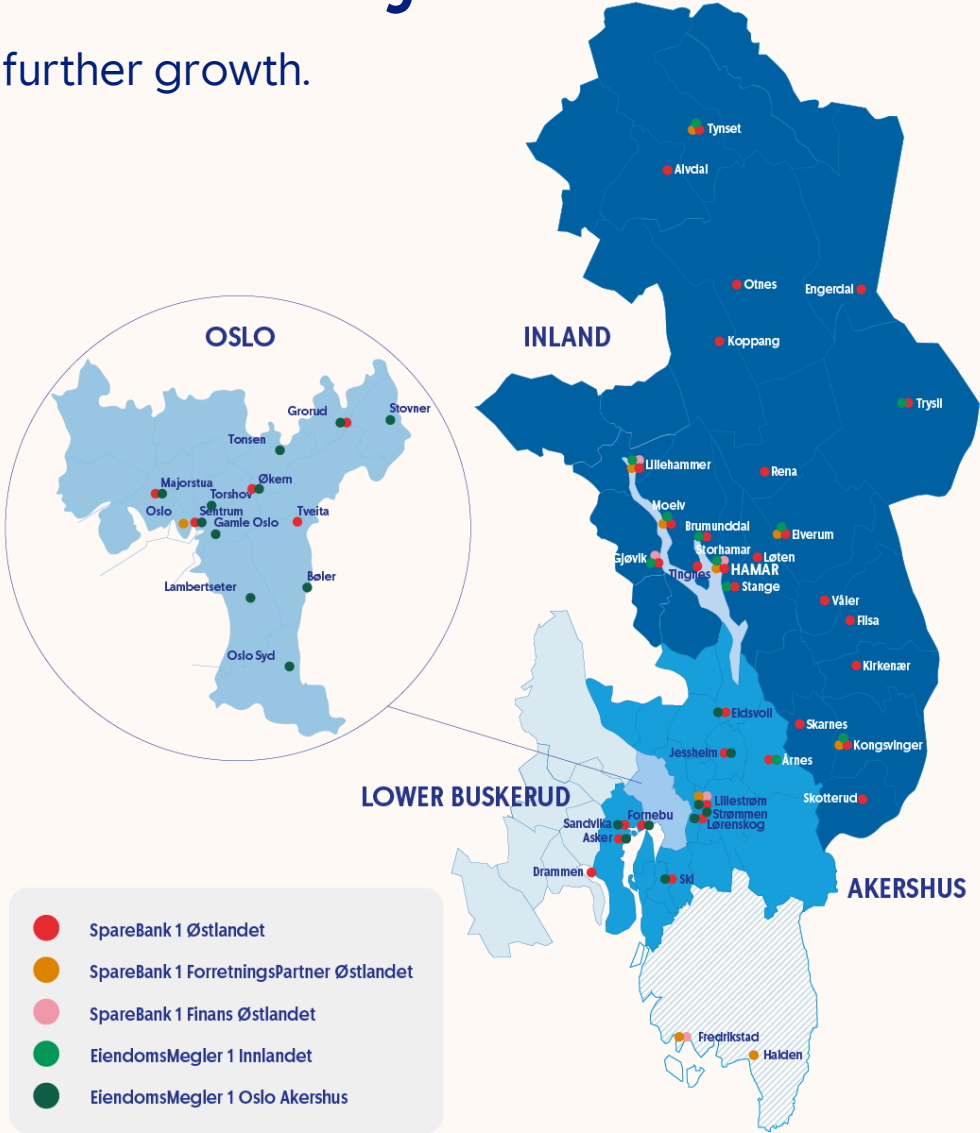


Unsold homes (std. deviations) and sales prices vs asking prices (%), market area



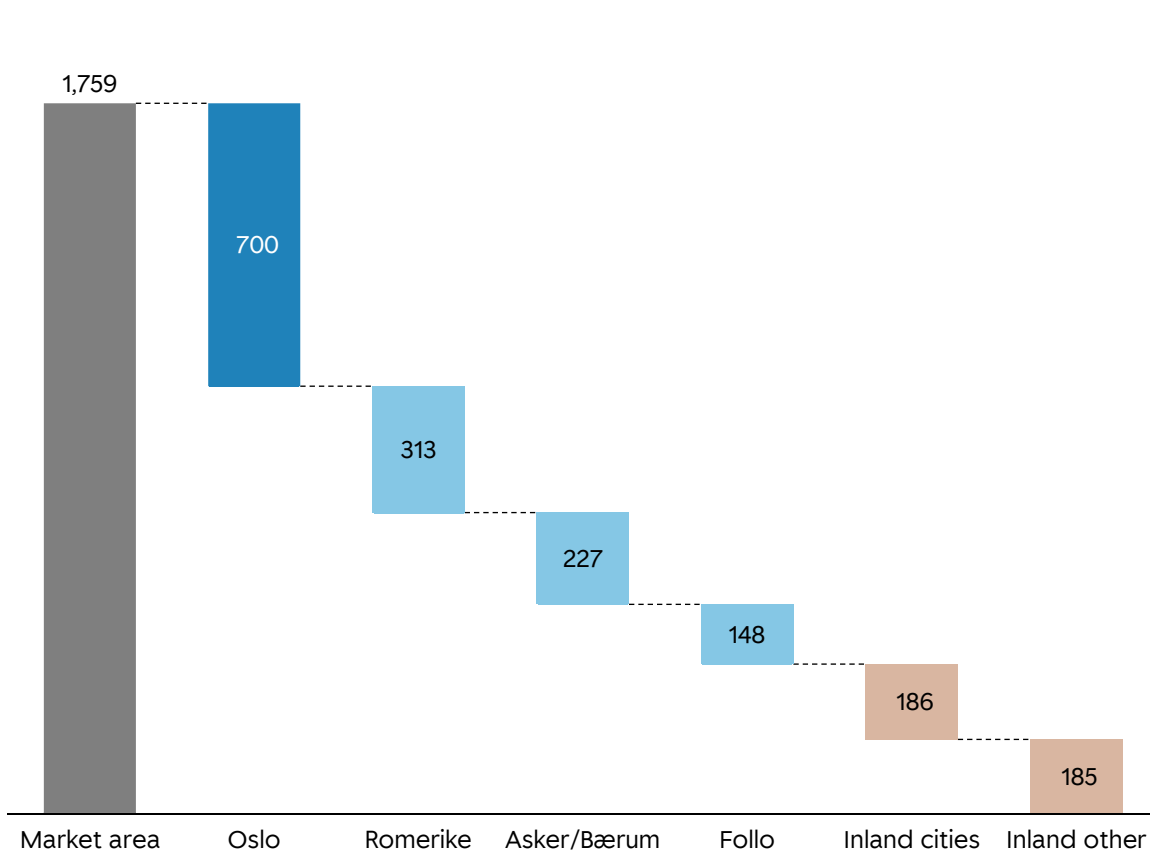
A market strategy for all of Eastern Norway

Eastern Norway stretches in all directions – several opportunities for further growth.

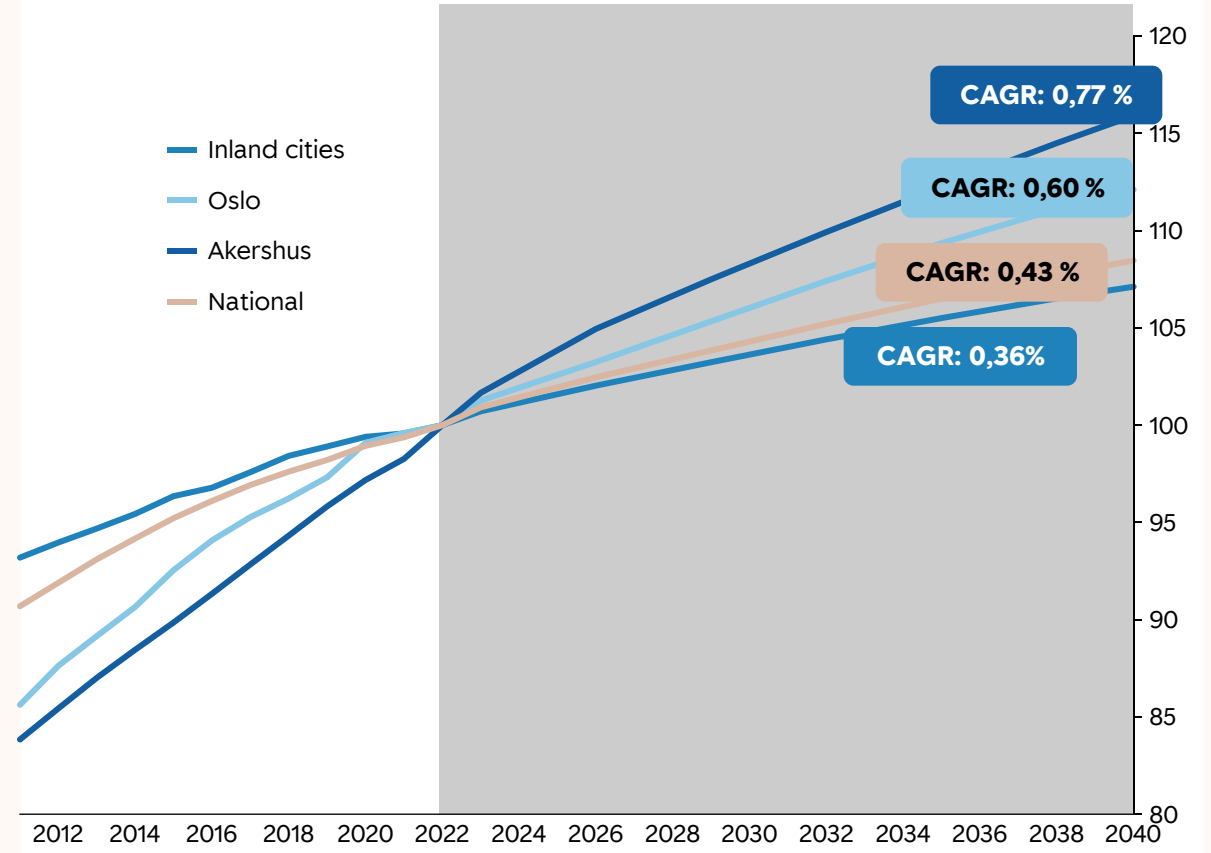


Norway's most attractive market area

Population in market area, 1000'



Population, index = 100 in 2022*

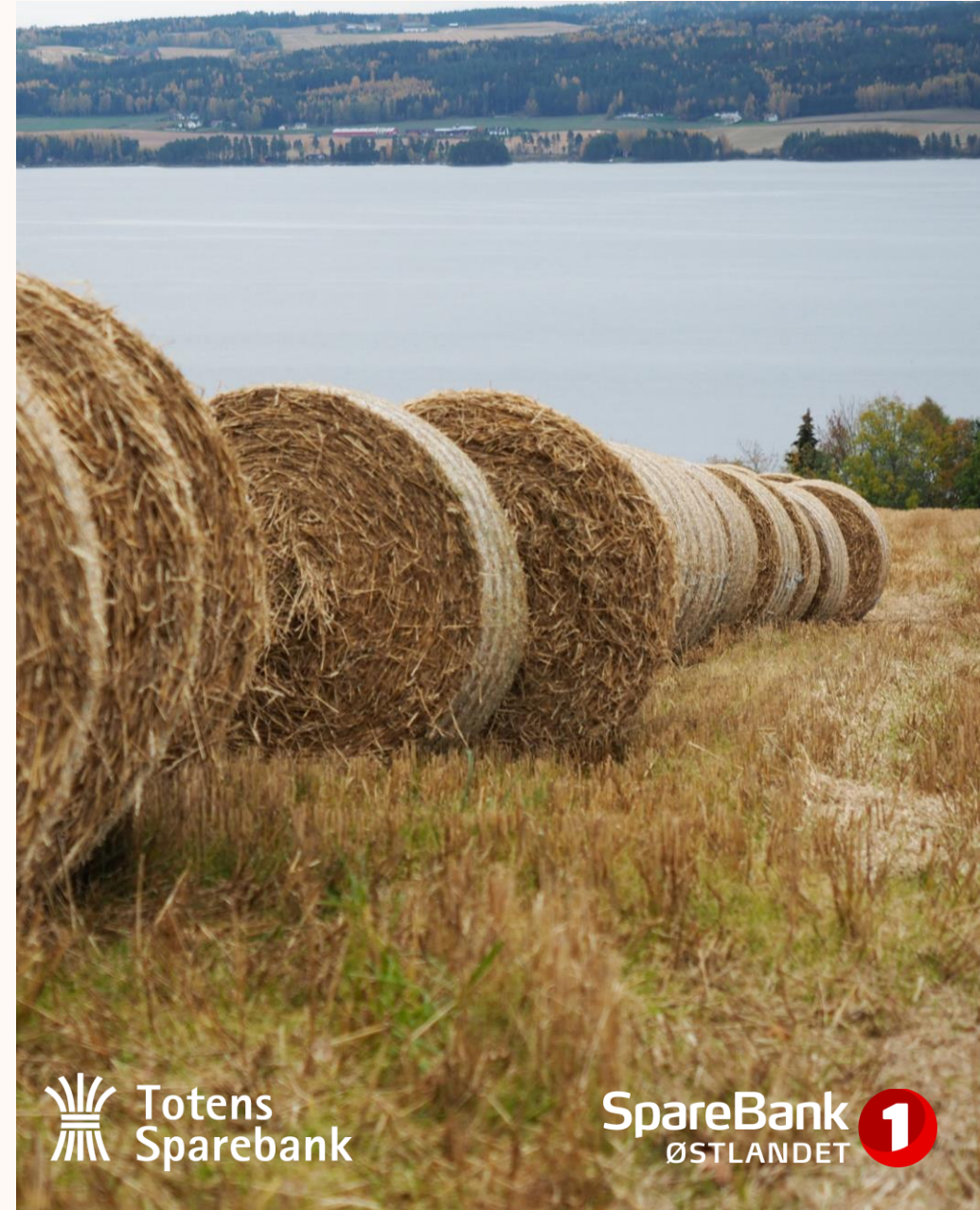


* Statistics Norway 07459 og 13600 (main alternative, MMMM). CAGR for 2023-2040.

Merger with Totens strengthens market position

Expected merger to happen by the fourth quarter of 2024, pending approvals from the authorities

- **Merger resolution:** On 22 February, the banks' supervisory boards voted to merge Totens Sparebank and SpareBank 1 Østlandet.
- **Integration process:** Banks are making necessary preparations ahead of the legal merger.
- **Approvals from authorities:** The Financial Supervisory Authority and Competition Authority must give their approval prior to the legal merger.
- **Legal merger:** Planned by the fourth quarter of 2024.
- **Technical merger:** The two banks integrate fully, planned for 2025.

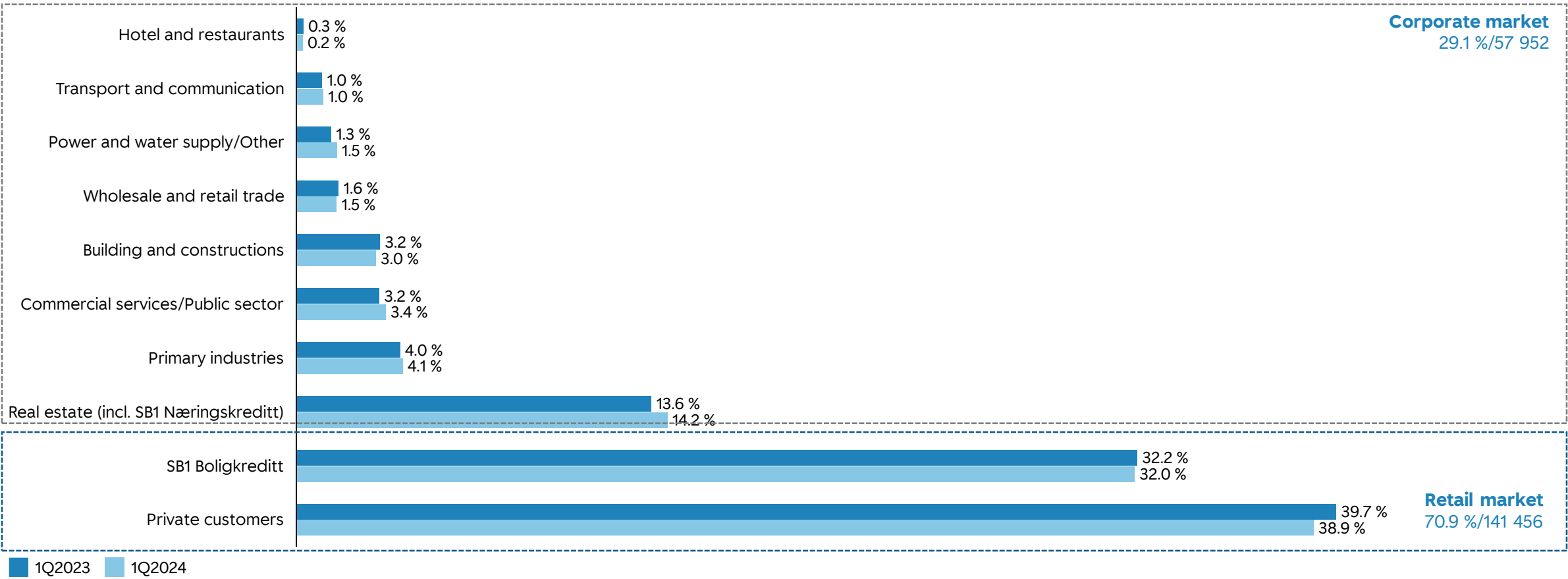


- 1 Introduction
- 2 Macroeconomic backdrop and main financials
- 3 Asset quality and funding plans
- 4 Appendix



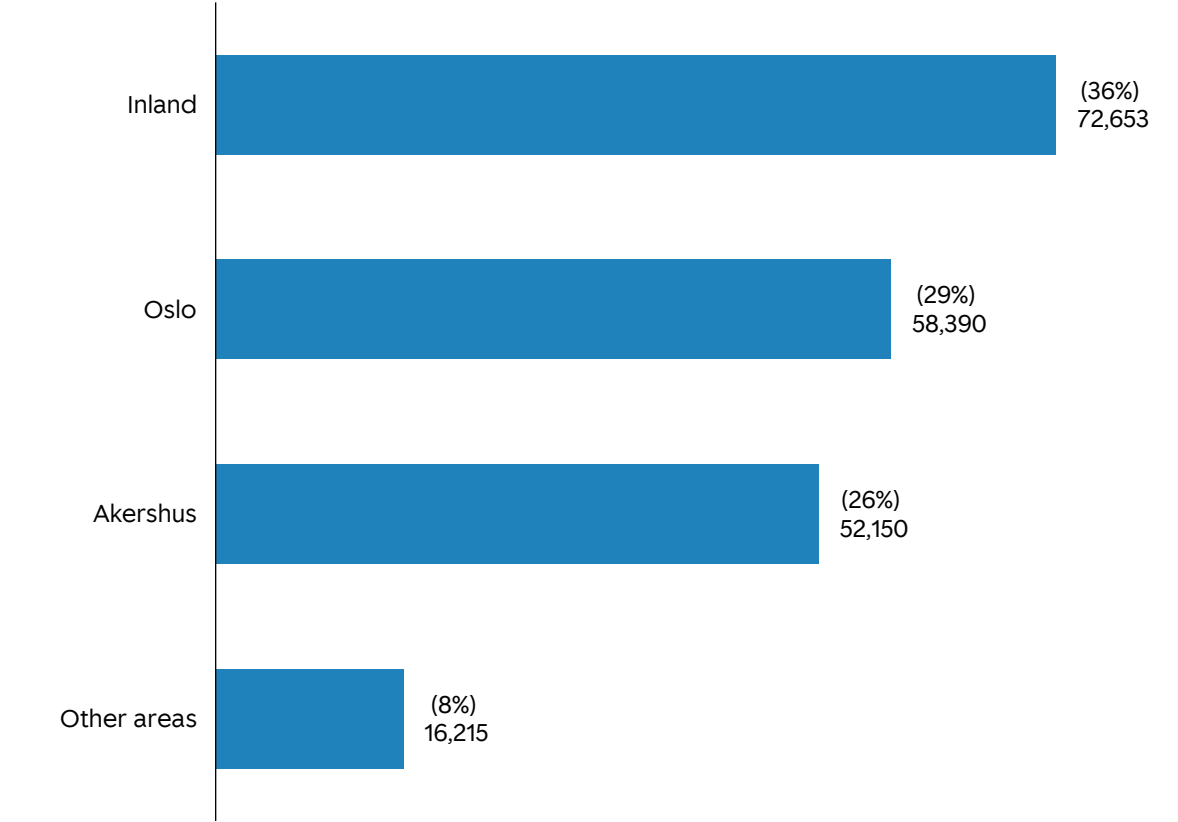
Well diversified loan portfolio

Lending to customers per sector (in %)

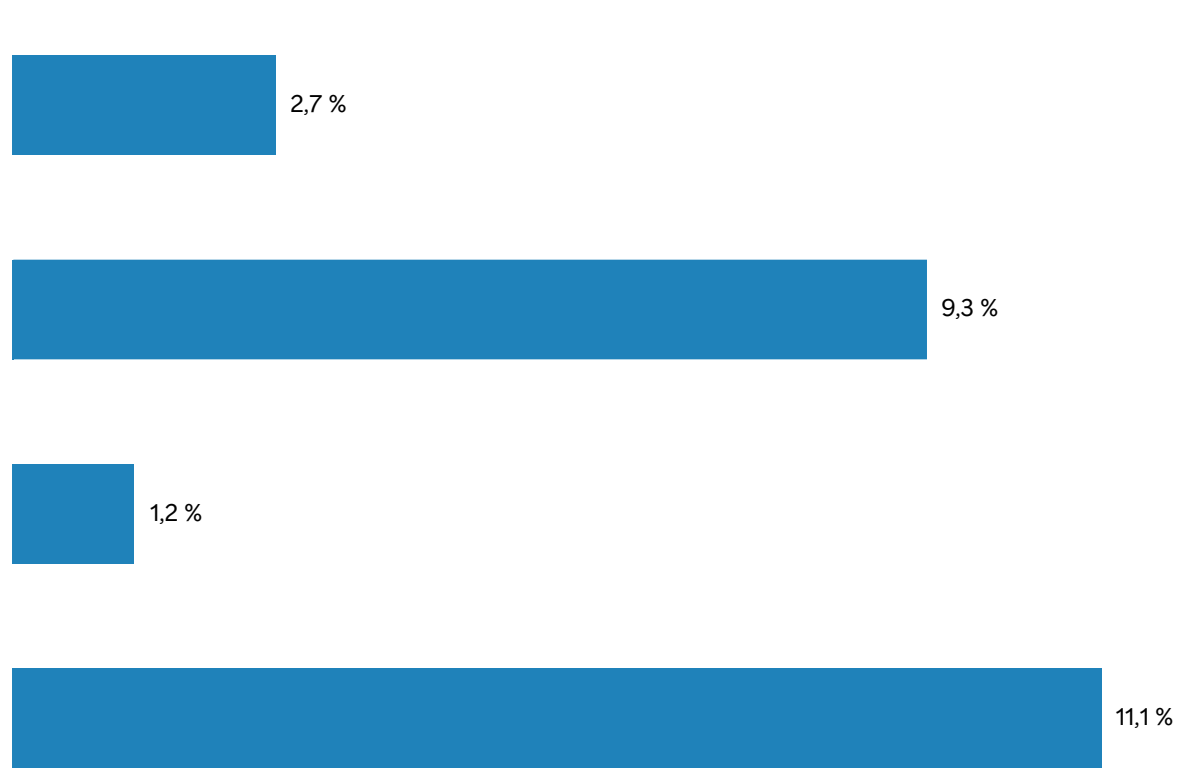


The Group's lending by geography

Lending to customers per county (share in %/NOK million)

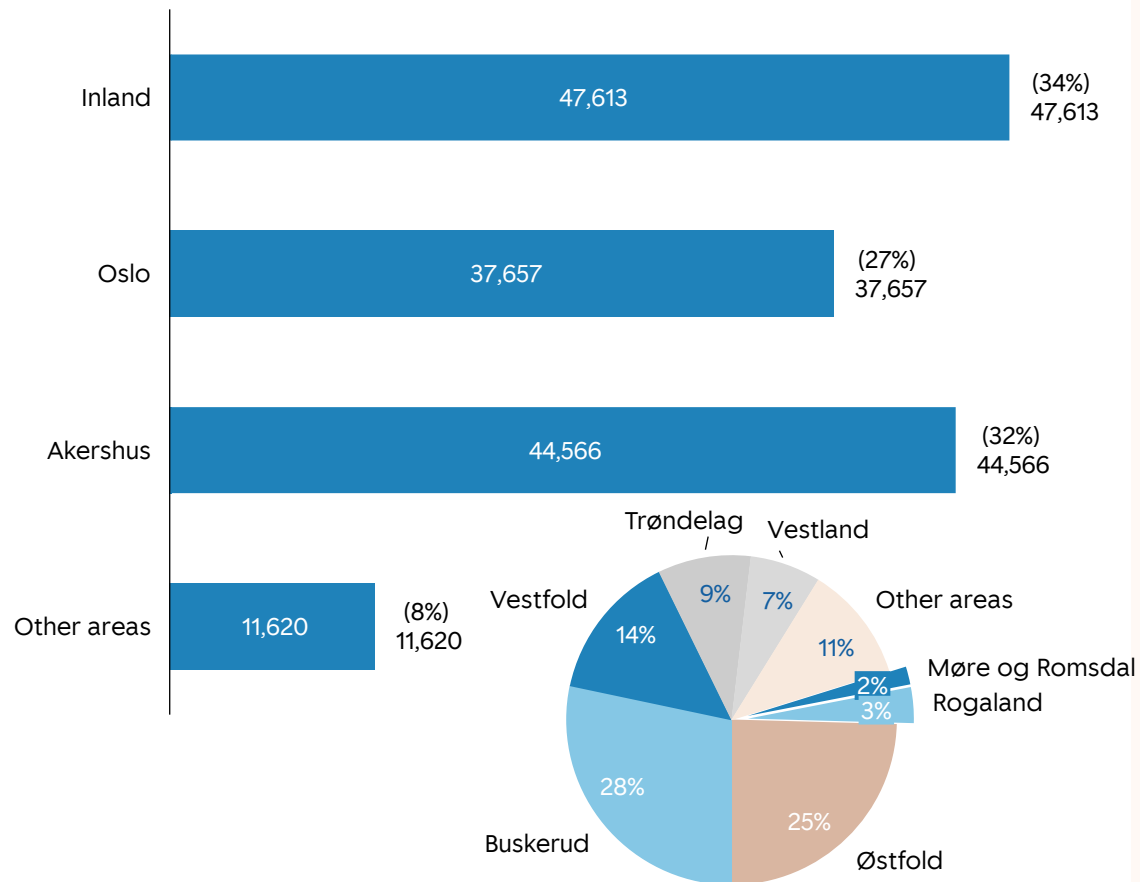


Change last 12 months (%)

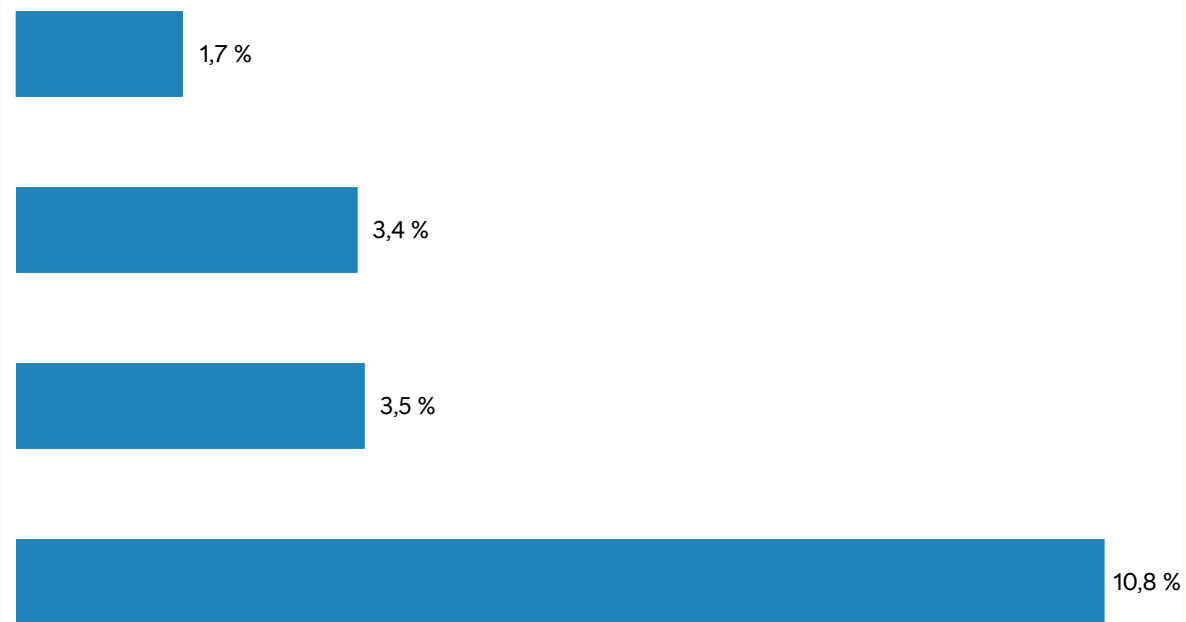


Mortgage loans by geography

Retail lending by county (share in %/NOK million)

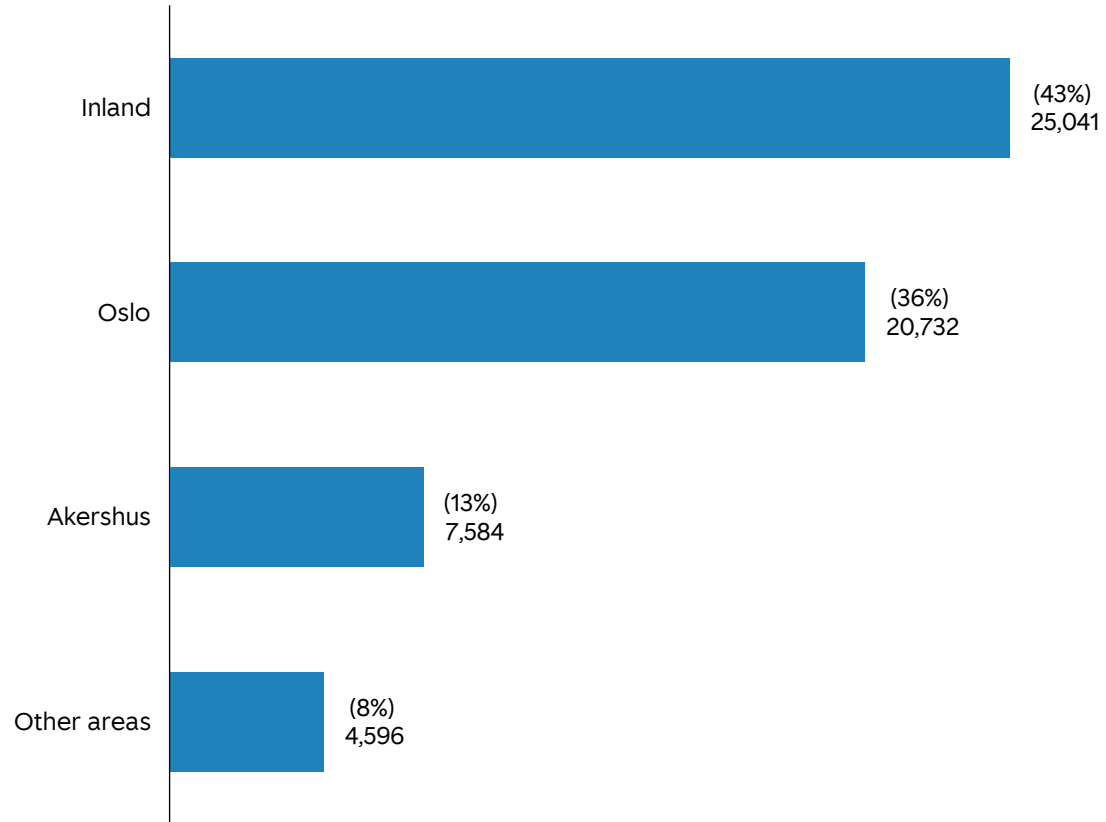


Change last 12 months (%)

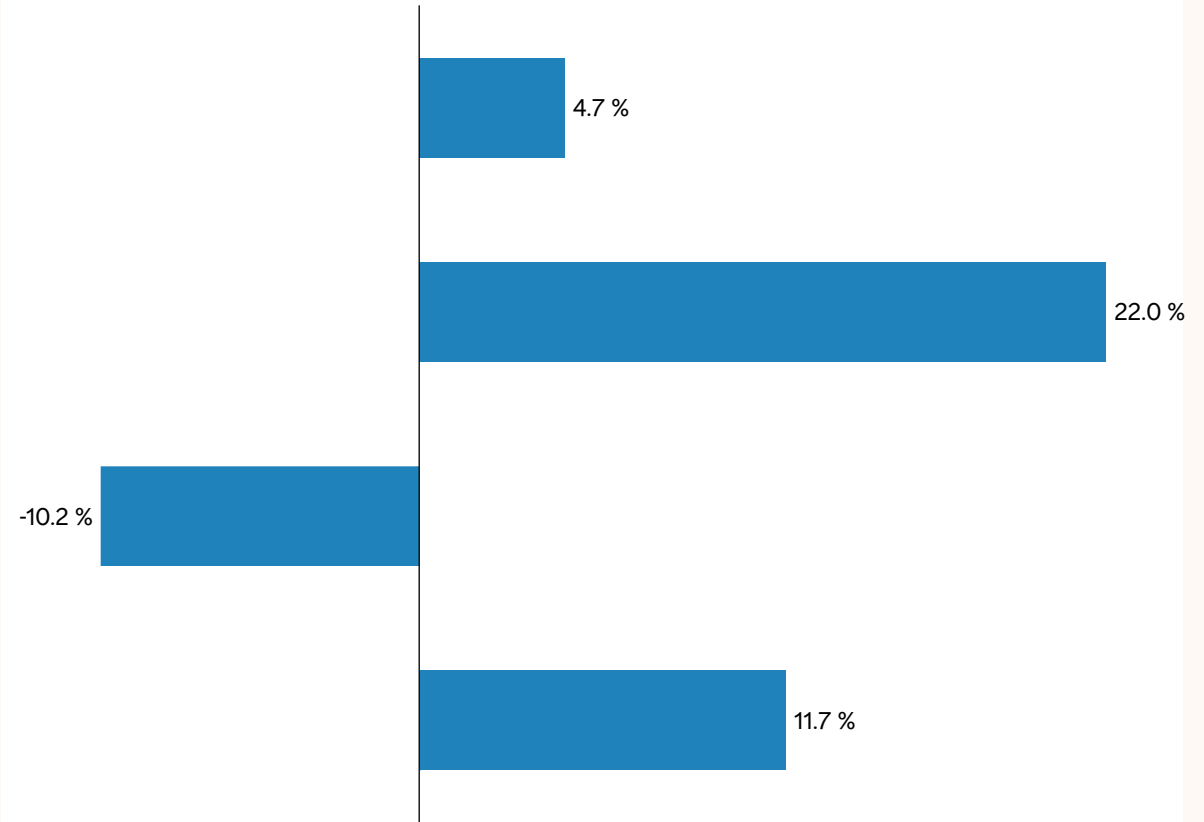


Corporate market lending by geography

Corporate lending by county (share in %/NOK million)

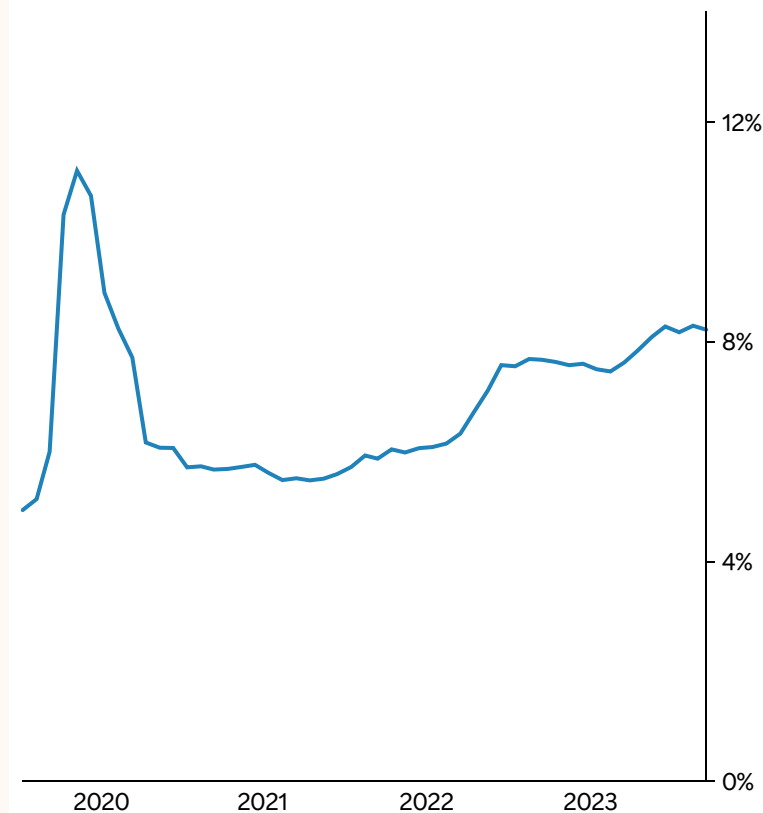


Change last 12 months (%)

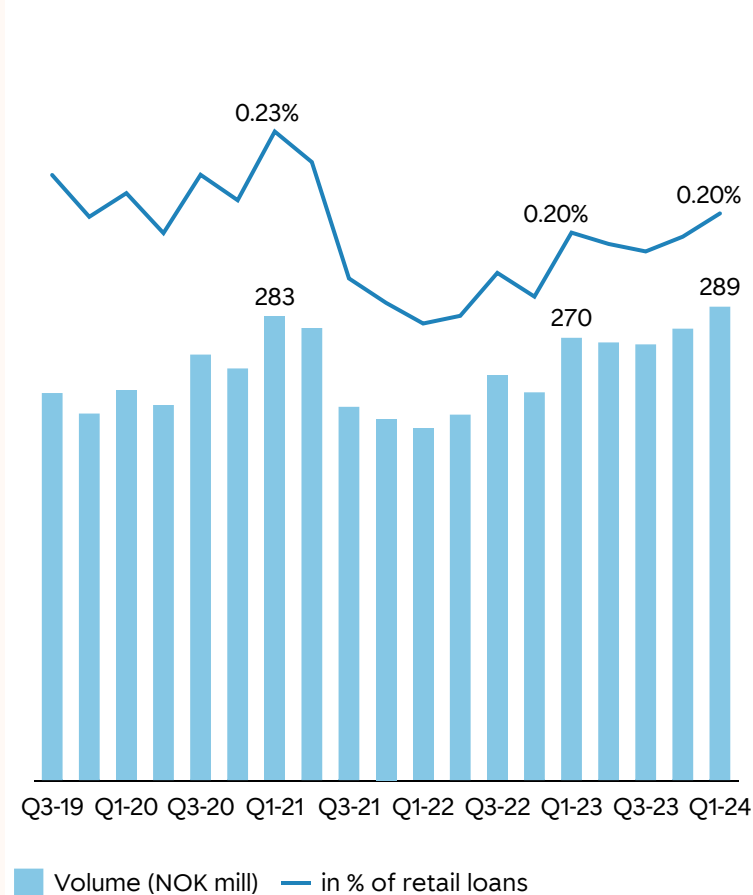


Retail: Indicators of underlying credit quality

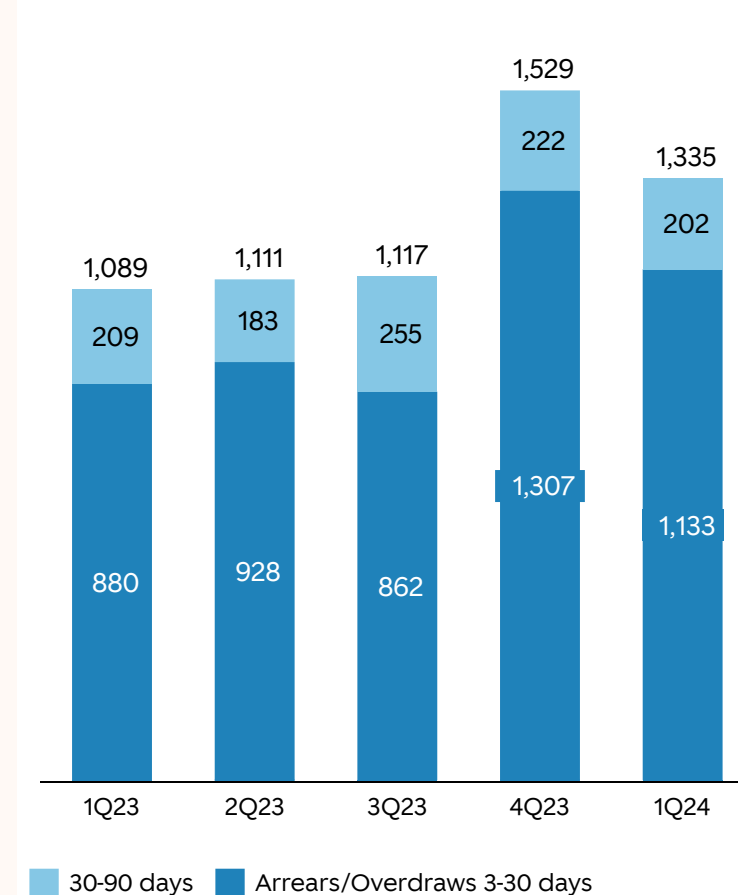
Retail customers with interest-only mortgage



Mortgages to debt collection (volume)



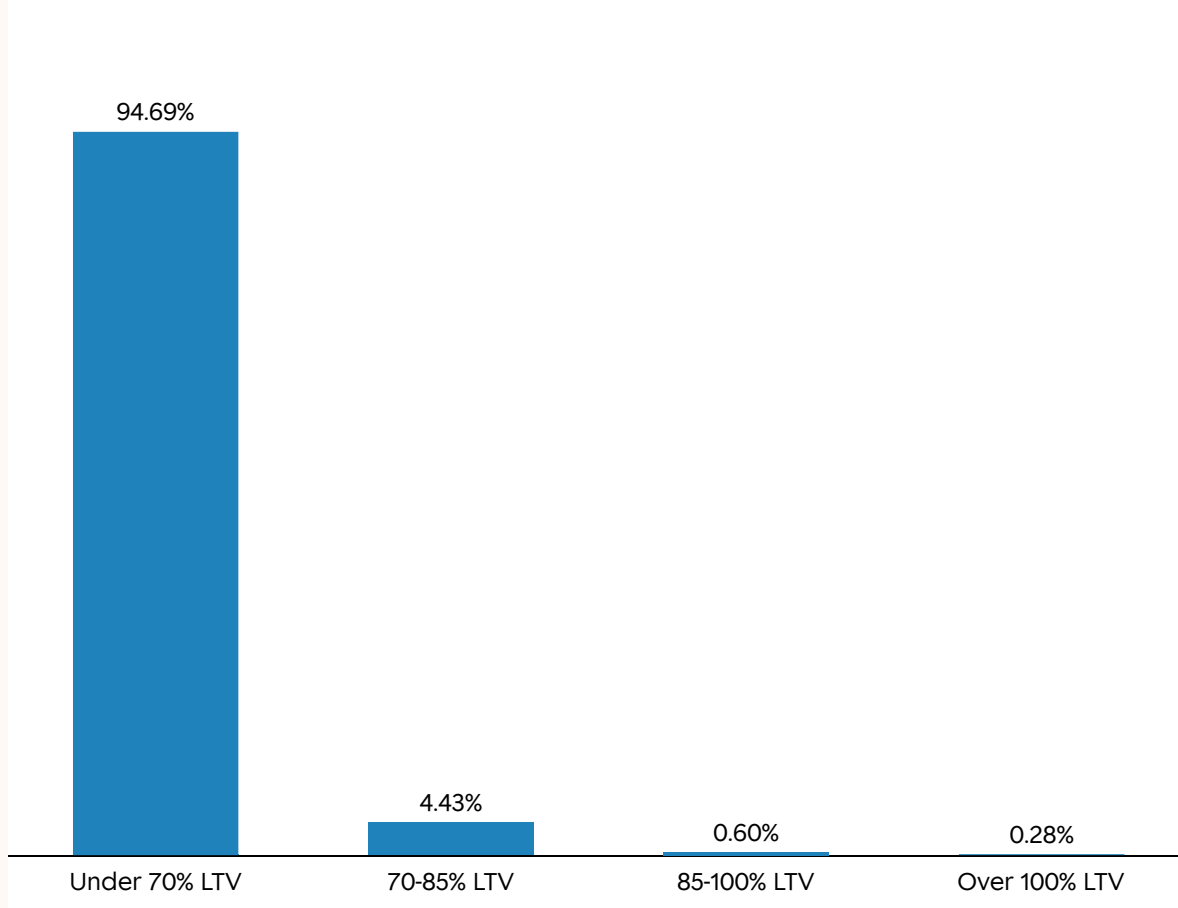
Arrears retail market, NOK mill.*



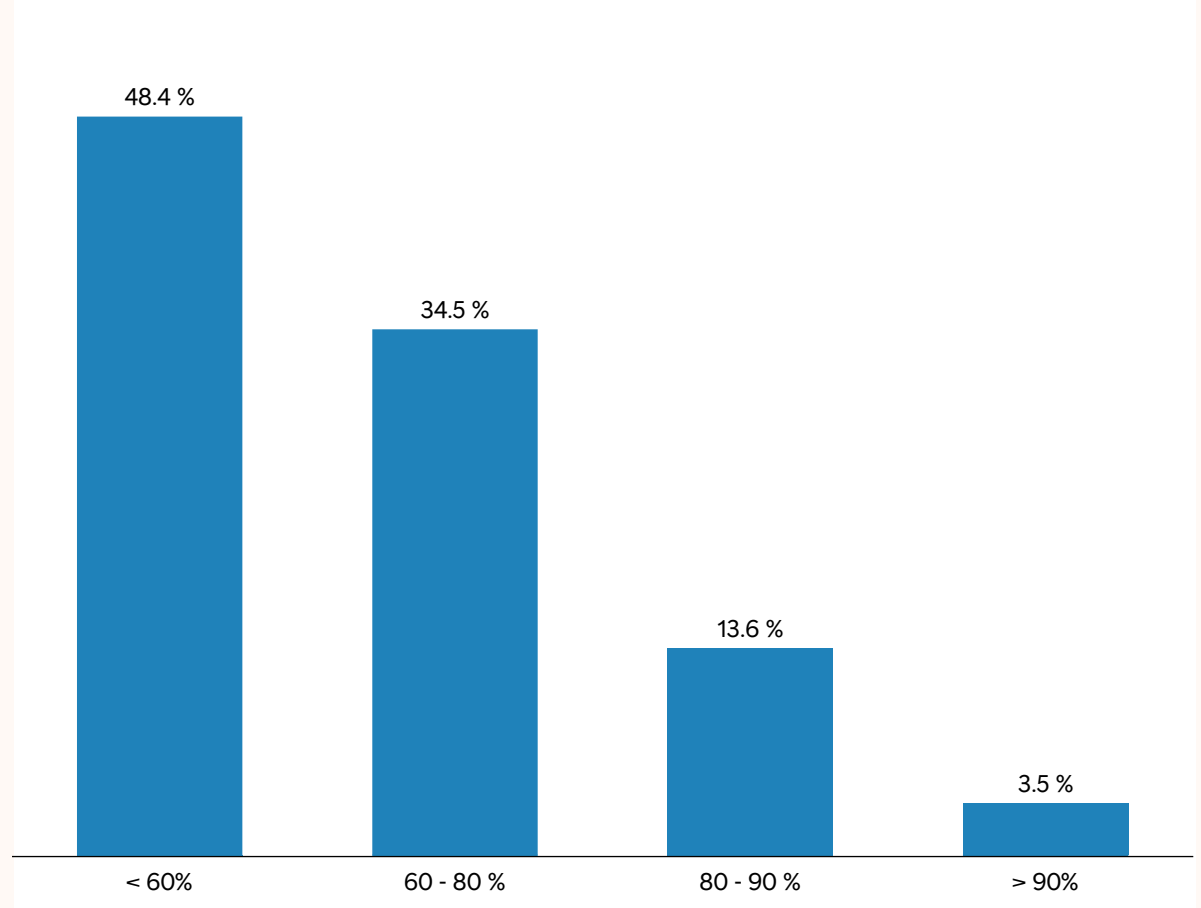
* Does not include loans transferred to SpareBank 1 Boligkreditt.

Retail: Mortgage collateral

Share of LTV by exposure – retail mortgages*



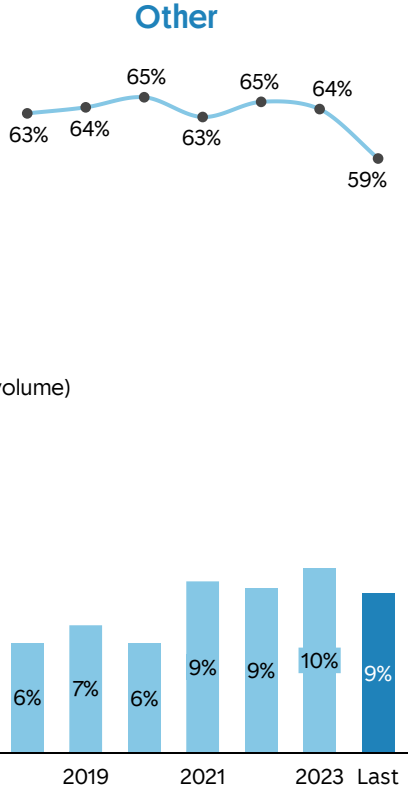
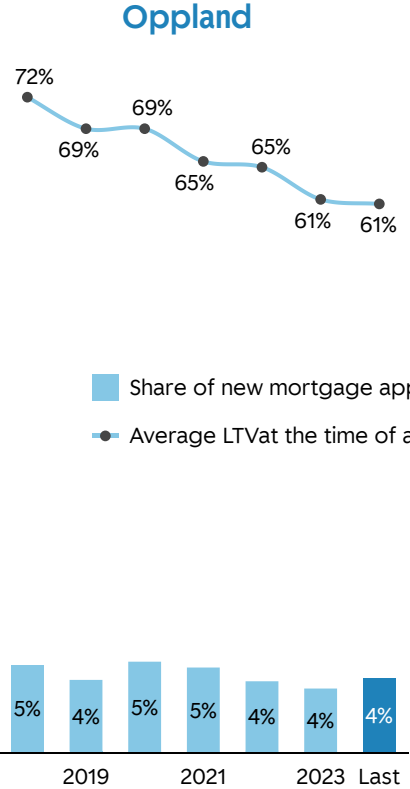
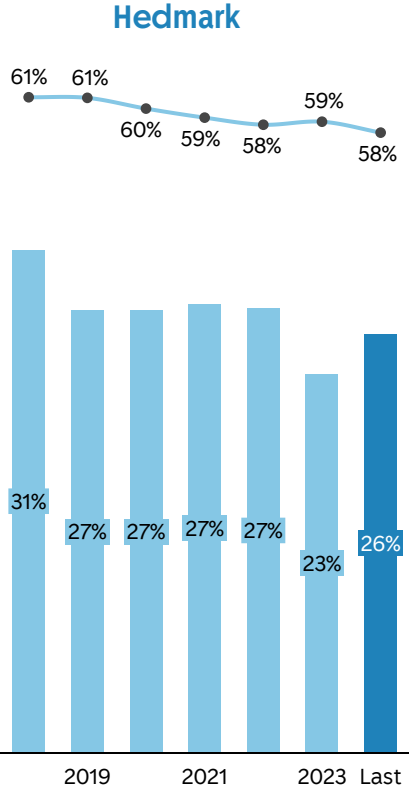
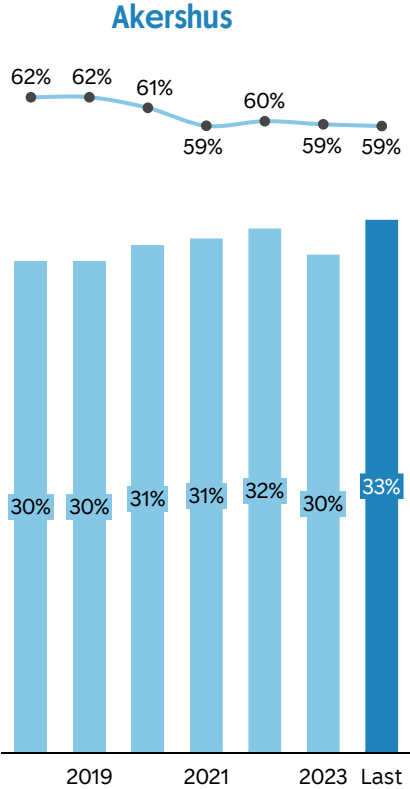
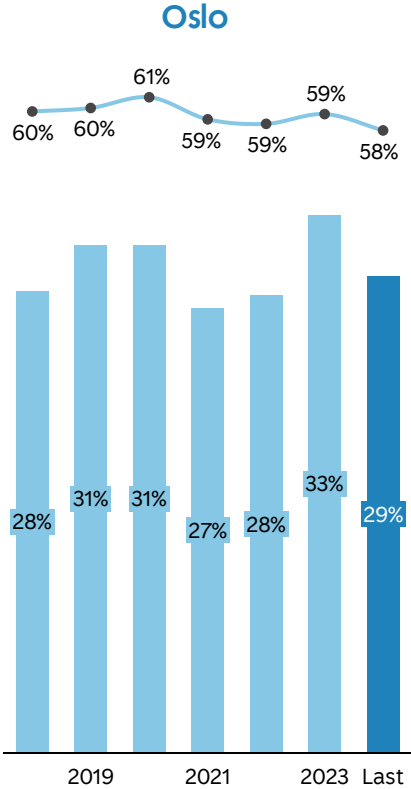
Share of lending according to LTV - retail mortgages*



* Including loans transferred to SpareBank 1 Boligkreditt.

Stable low LTVs in new mortgage approvals

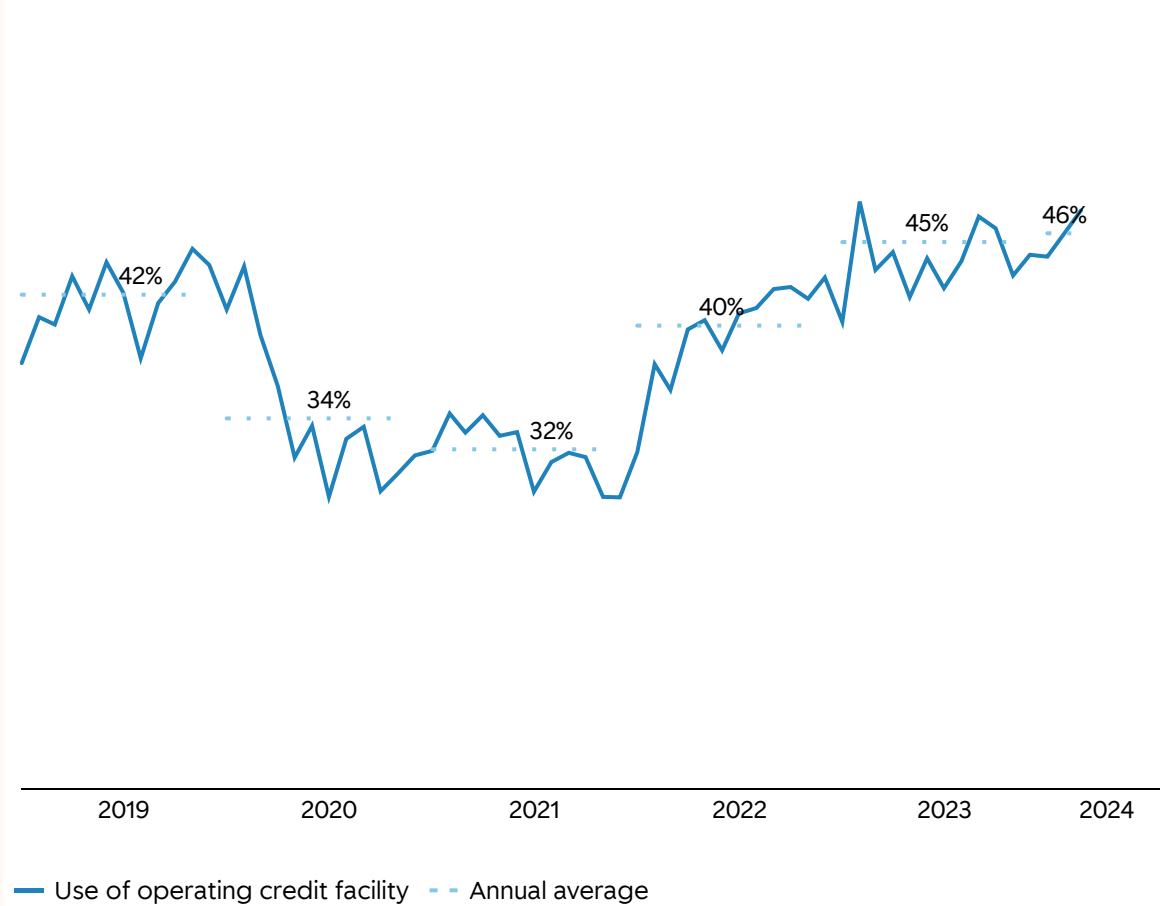
Share of new mortgage approvals and average LTV per period and county (Inland county divided b/w old Hedmark and Oppland counties)



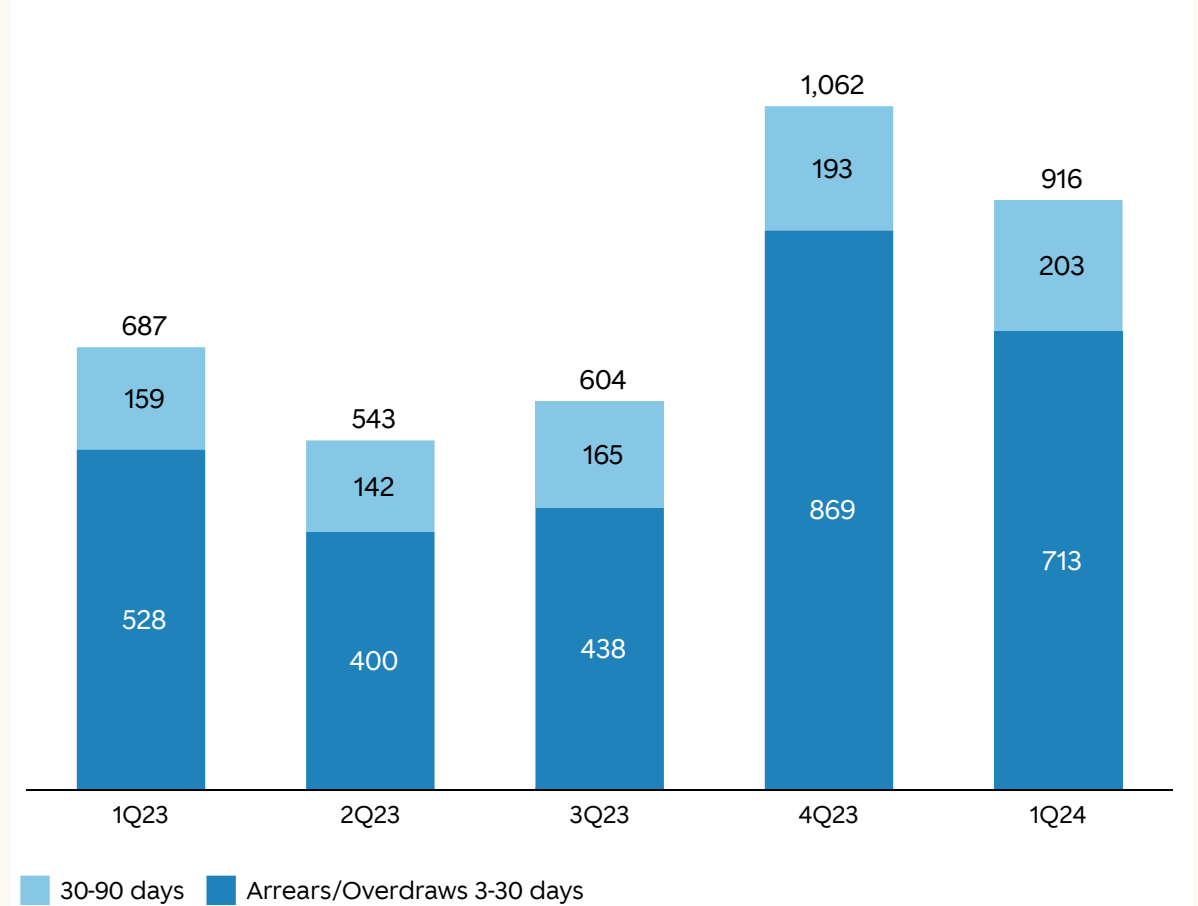
■ Share of new mortgage approvals (volume)
● Average LTV at the time of approval

Corporate: Indicators of underlying credit quality

Use of corporate credit facilities (parent bank)



Corp. arrears below 90 days (NOK mill.)*

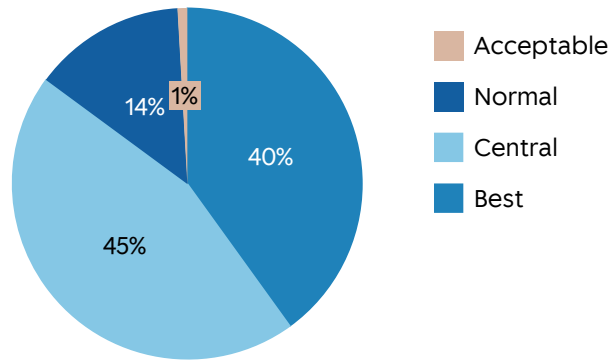


* Does not include loans transferred to SpareBank 1 Næringskreditt.

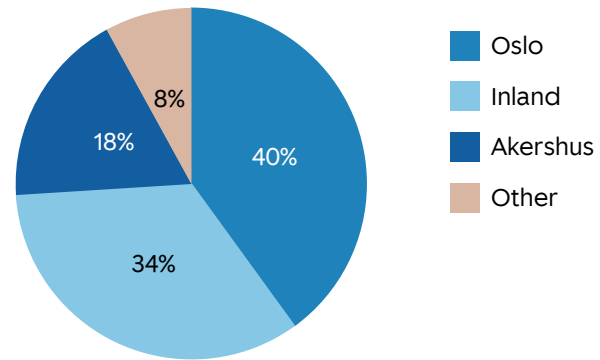
CRE: Attractive, diversified portfolio

97 % of tenants have contracts that are 100 % indexed (to CPI).

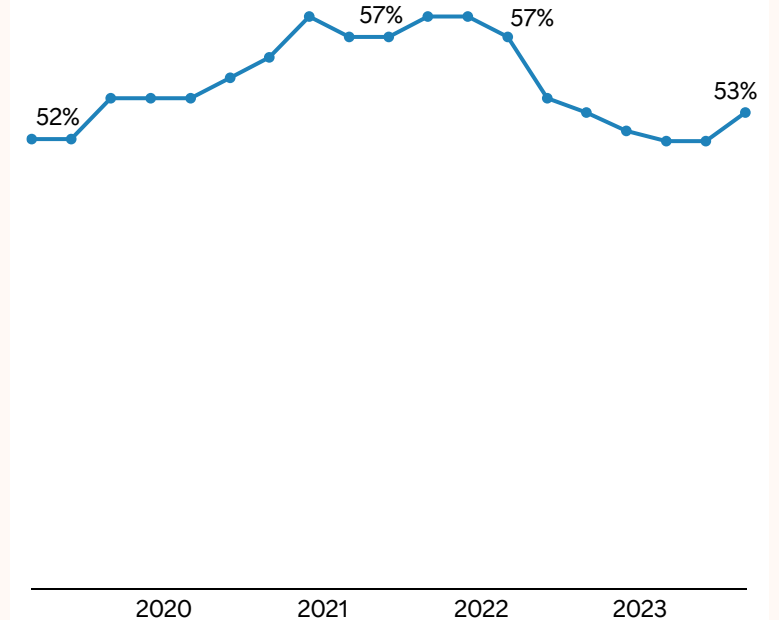
Rental space attractiveness



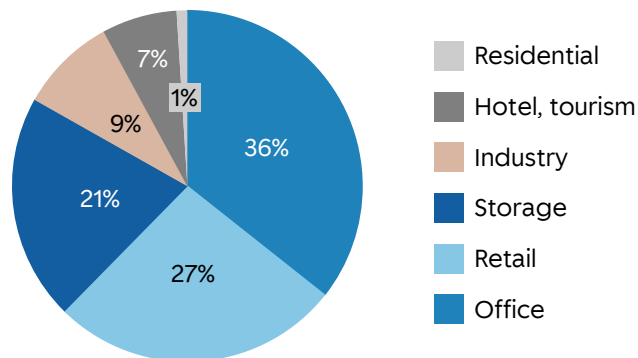
Geographical distribution of rental space



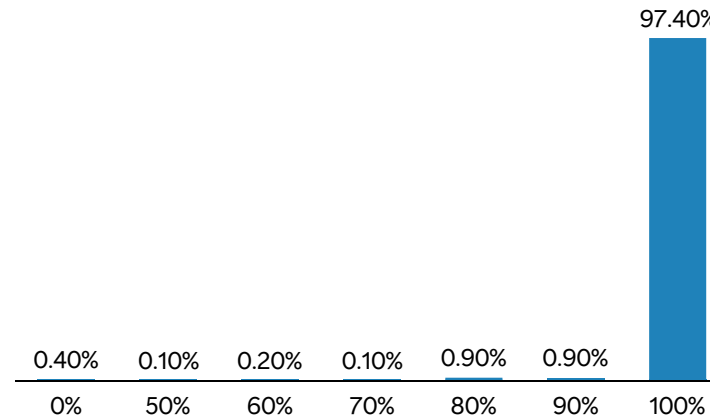
LTV for CRE portfolio



Share of rental space according to type



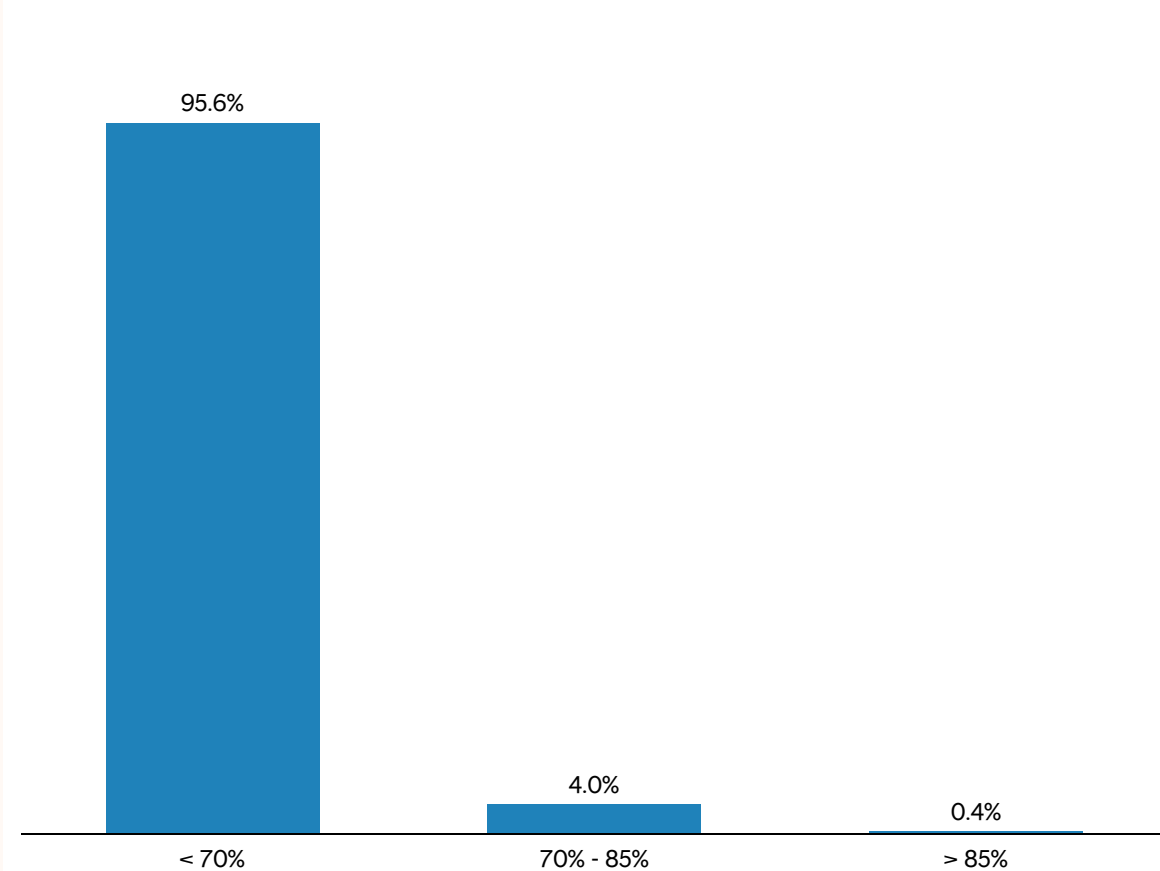
Share of rental space at different indexation



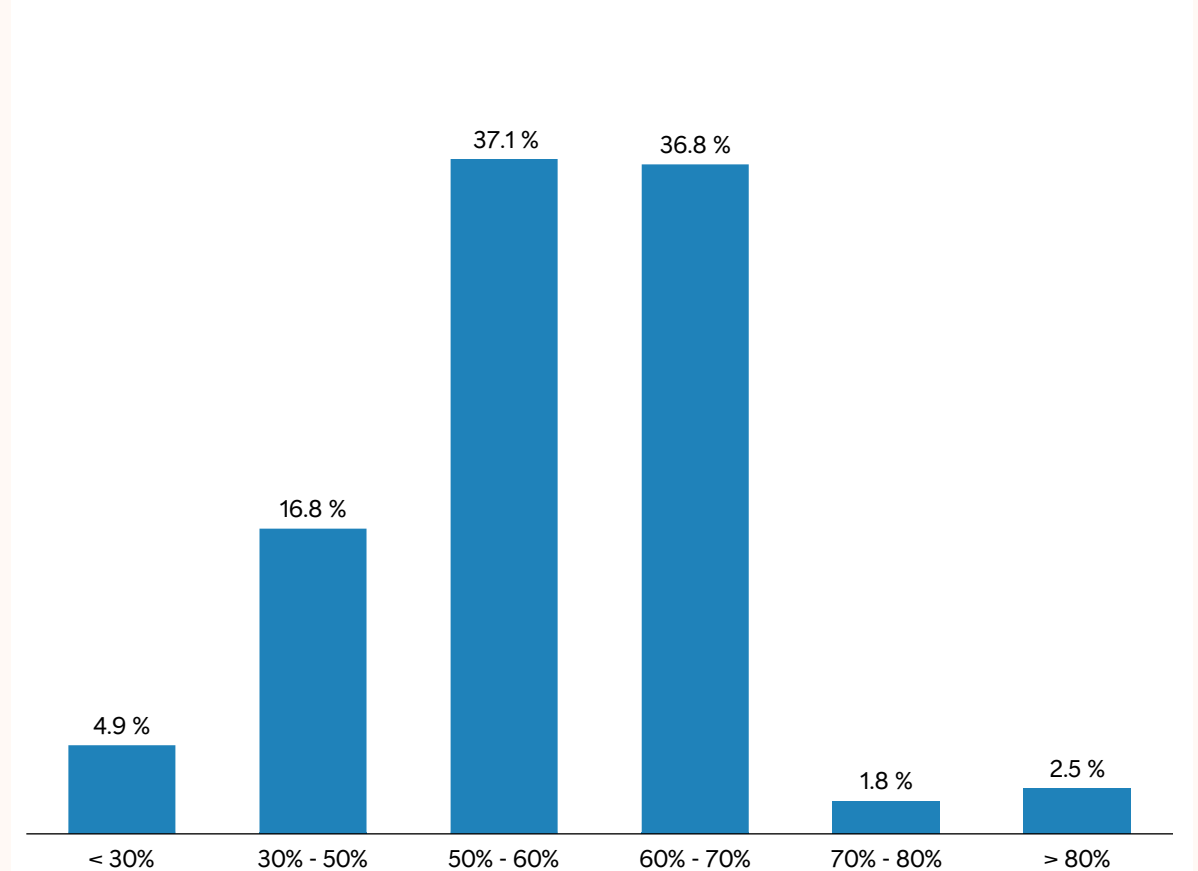
CRE: Solid collateral

Loan portfolio is well positioned for higher yields in the commercial real estate market.

Share of LTV by exposure – CRE*



Share of lending according to LTV – CRE*

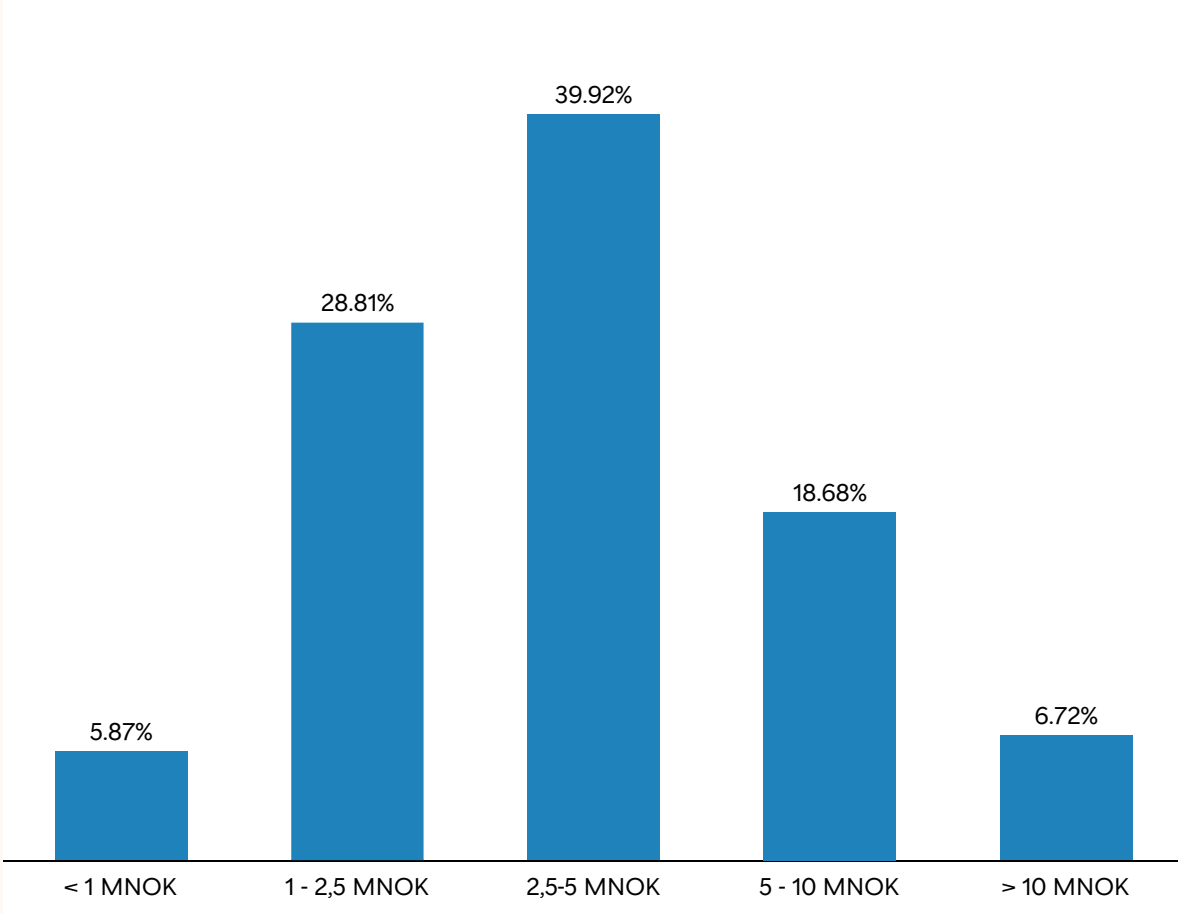


* Based on numbers for parent bank and exposures of at least NOK 10 mill.

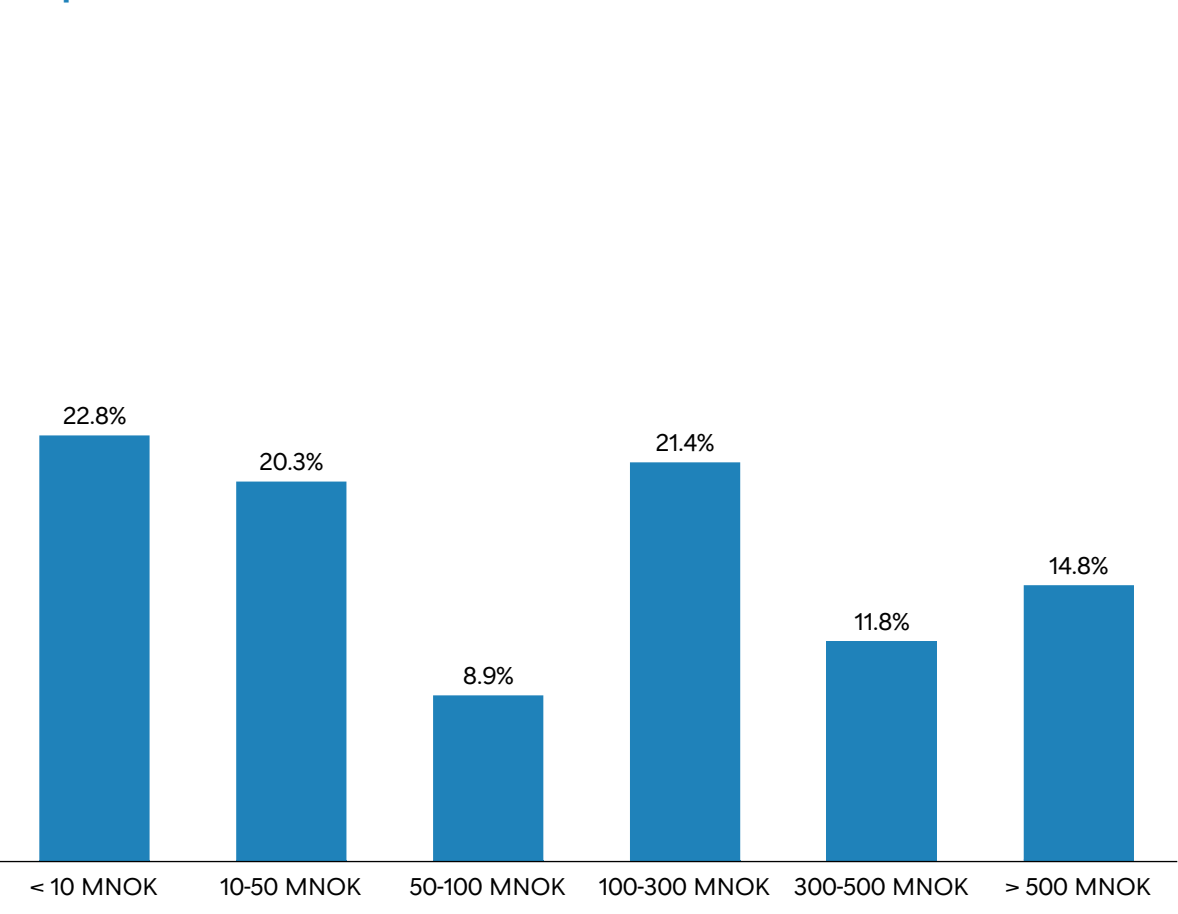
Size concentration risk in the lending book is low

Retail and corporate loans by size (% share)*

Retail market



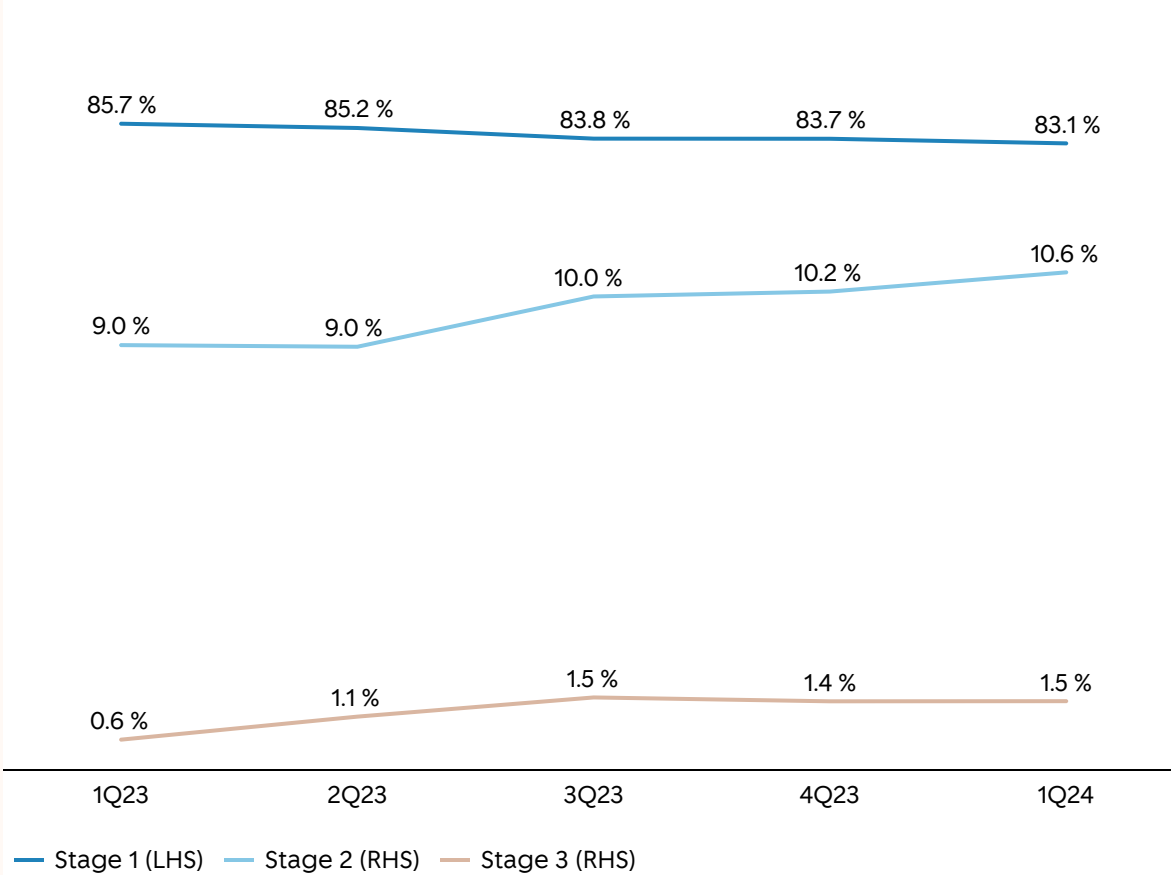
Corporate market



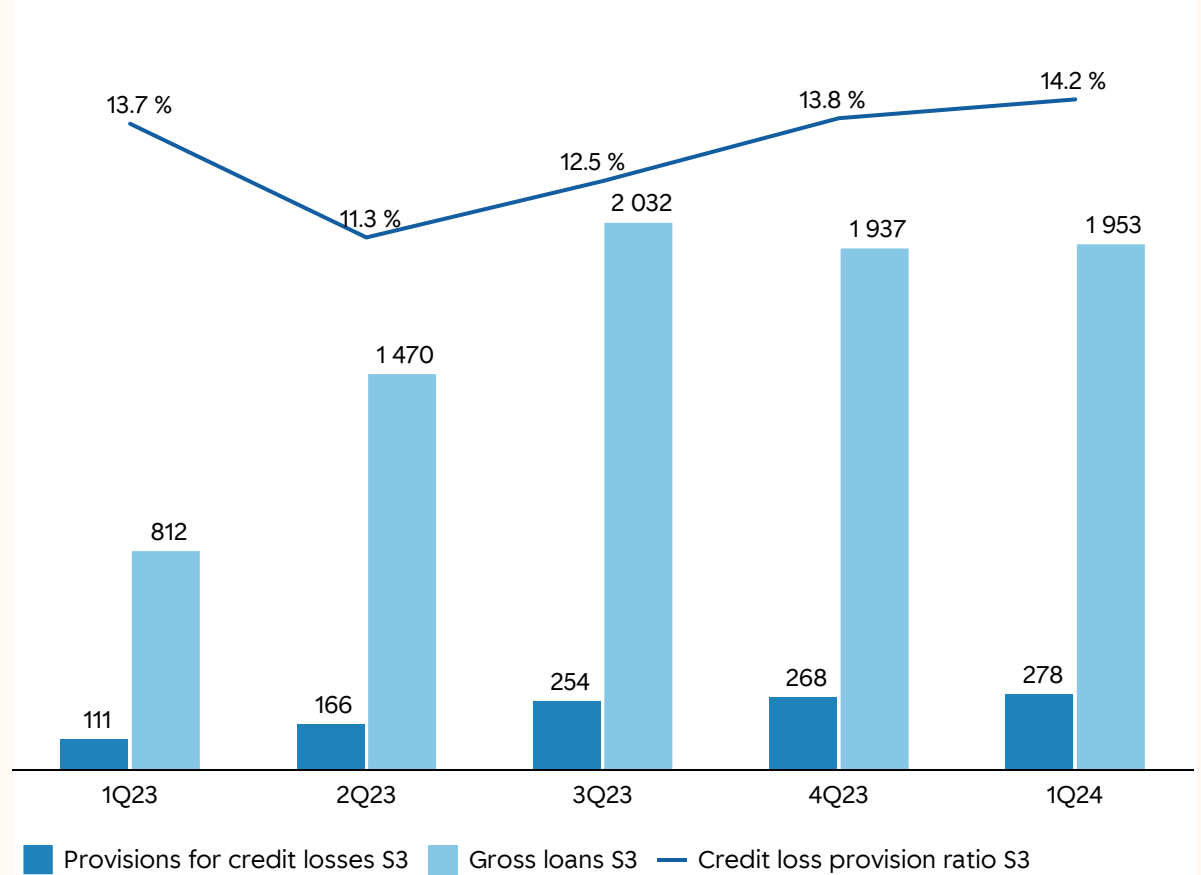
* Including loans transferred to the covered bond companies.

Exposures per stage and credit loss provision ratio in stage 3

Exposure by stages (% of gross loans)*



Loans in Stage 3 (NOK mill.)



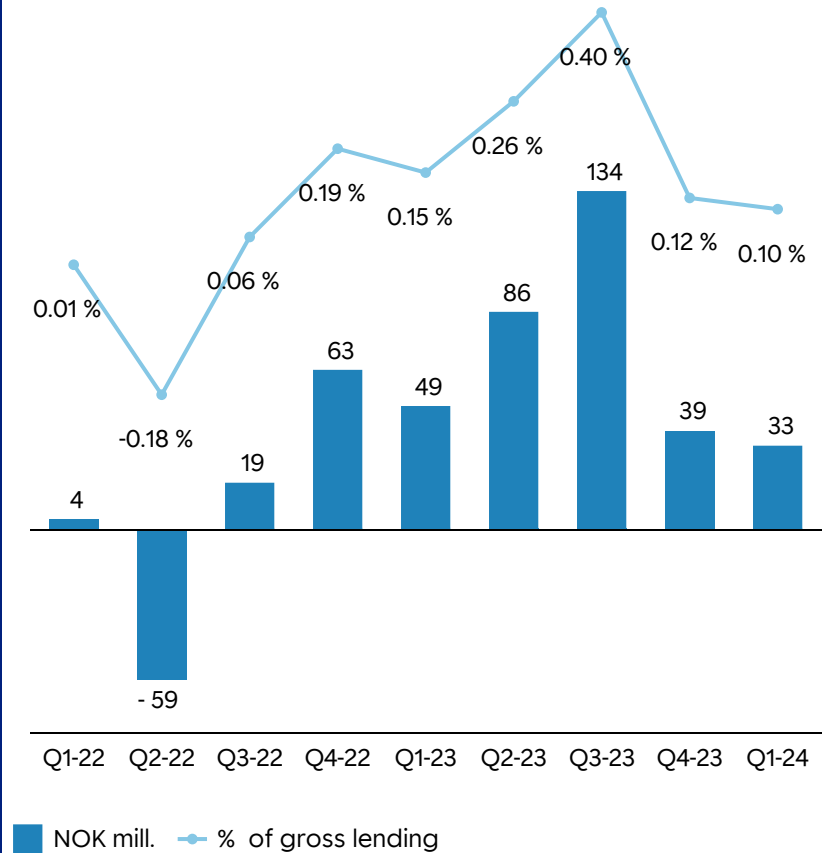
* Excluding loans transferred to covered bond companies. Residual up to 100 per cent is due to loans at fair value over profit.

Loan loss provisions

(NOK million)	1Q24	4Q23	1Q23
Retail market	2.5	- 4.0	11.9
Corporate market	15.0	30.5	29.9
SpareBank 1 Finans Østlandet	15.7	12.6	5.0
Group	33.2	39.1	48.8

(NOK million)	1Q24	4Q23	1Q23
Change in model-based loss provisions	1.2	4.4	30.4
Change individual loss provisions	9.8	14.1	0.7
Net write-offs	22.2	20.6	17.7
Group	33.2	39.1	48.8

Quarterly loan loss provisions



Aa3 Moody's Senior Unsecured rating with stable outlook

MOODY'S

RATINGS	VIEW ALL
LONG TERM COUNTERPARTY RISK RATING	
Aa3	
LT Counterparty Risk Rating - Fgn Curr	
12 JAN 2022	
Not on Watch	
LONG TERM DEPOSIT	
Aa3	
LT Bank Deposits - Fgn Curr	
Stable	
12 JAN 2022	
Not on Watch	
LONG TERM DEBT	
Aa3	
Senior Unsecured - Fgn Curr	
Stable	
12 JAN 2022	
Not on Watch	
SHORT TERM COUNTERPARTY RISK RATING	
P-1	
ST Counterparty Risk Rating - Fgn Curr	
12 JAN 2022	
Not on Watch	
SHORT TERM DEPOSIT	
P-1	
ST Bank Deposits - Fgn Curr	
12 JAN 2022	
Not on Watch	
BASELINE CREDIT ASSESSMENT	
a3	
12 JAN 2022	
Not on Watch	
ADJ BASELINE CREDIT ASSESSMENT	
a3	
12 JAN 2022	
Not on Watch	
OTHER DEBTS ON WATCH?	
No	

Main takeaways from the latest Credit Opinion:

- “Solid asset quality on the back of a relatively low-risk retail mortgage portfolio”
- “Robust profitability on the back of recurring earnings”
- “Strong capital levels provide a good loss absorbing buffer”

Norway:

- “Norwegian banks benefit from operating in a wealthy and developed country with very high economic, institutional and government financial strength, and very low susceptibility to adverse events”

Rating Action – 5 March 2020:

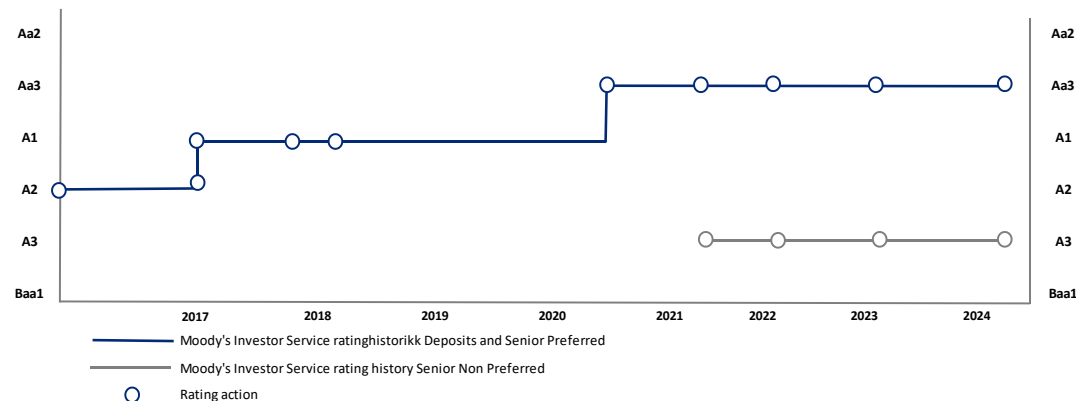
- Moody's has upgraded the BCAs and deposit/debt ratings with stable outlook for SpareBank 1 Østlandet and SpareBank 1 Nord-Norge.

Rating Action – 13 July 2021:

- Moody's assigns A3 rating to SpareBank 1 Østlandet's Junior Senior unsecured (SNP) notes.

Credit Opinion - 7 February 2024:

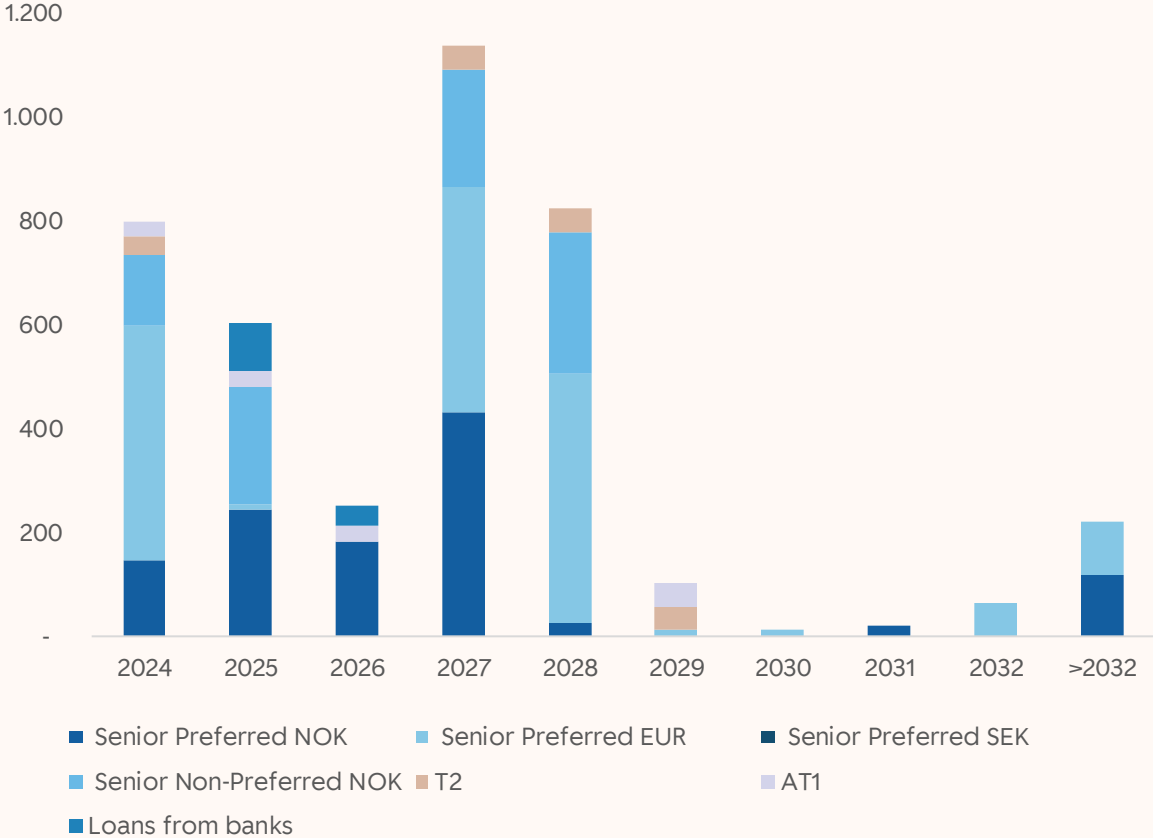
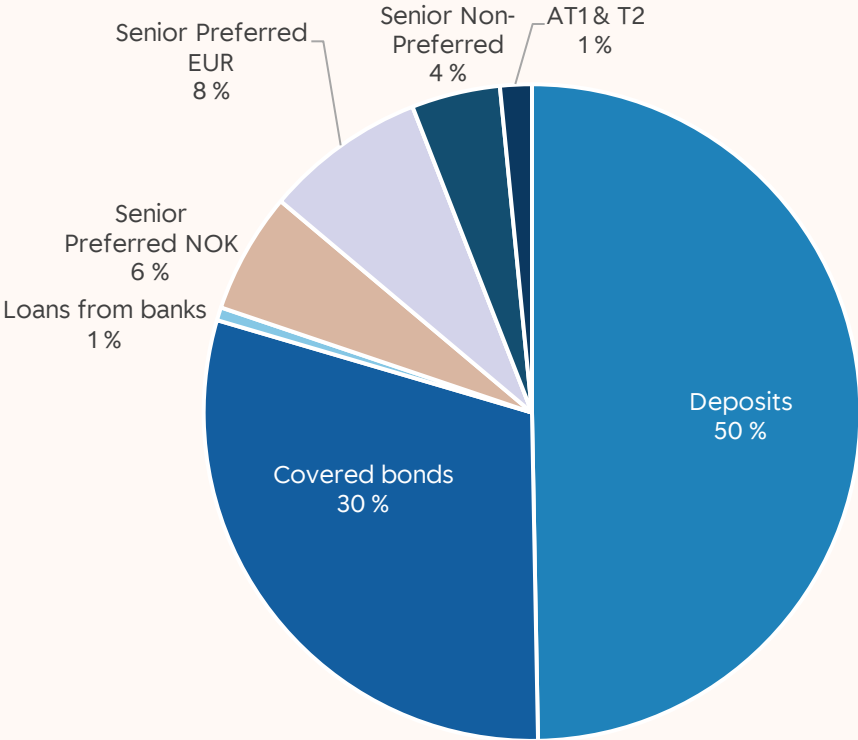
- Affirmed the Bank's rating with stable outlook.



Source: Moody's Investors Service

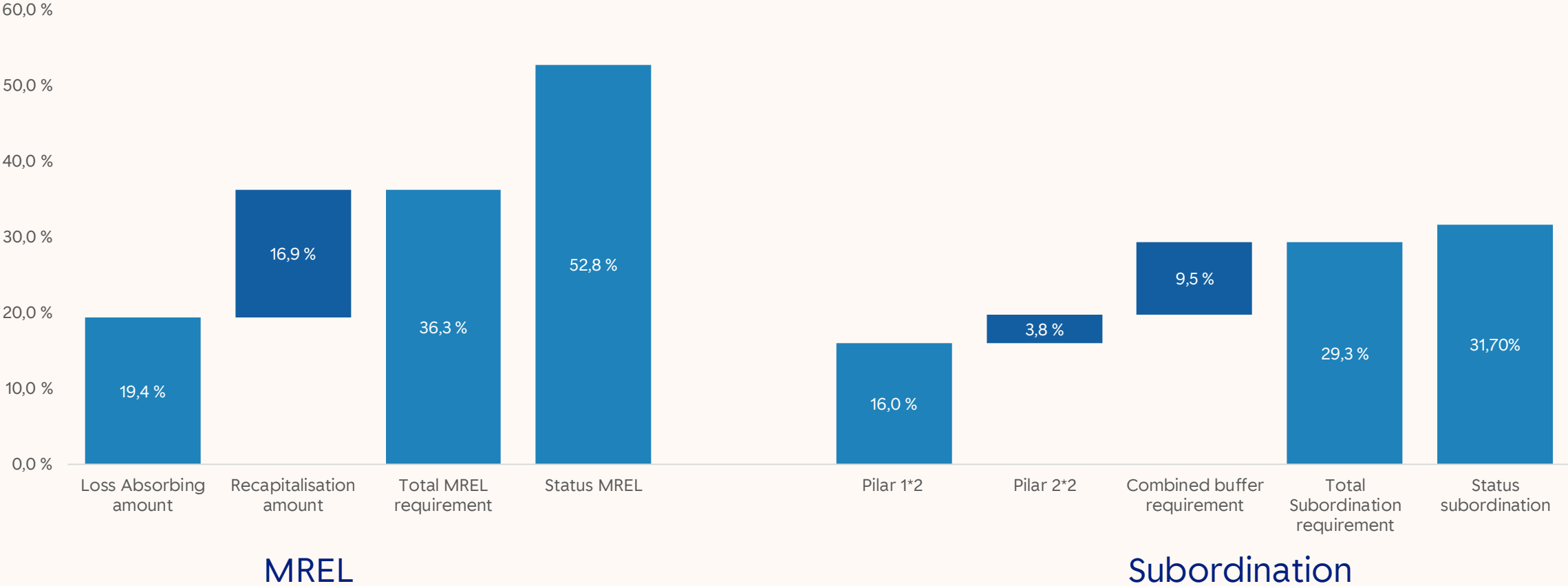
The Bank's funding plans

EUR million










Subordination cap also in Norway

MREL and Subordination Requirement



Good feedback on our work on ESG

Company	In brief	Score	Scale
	Internationally recognised non-profit organisation that assesses the climate work of companies (2023).	A "Leadership"	A - F
	Assessment of companies' work with forests.	A-	A - F
	Ranking that assesses the sustainability reporting of Norway's 100 largest listed companies.	B+ in 2023	A+ - F
	Ranking that assesses the Bank's policies for sustainability and corporate social responsibility.	2. place in 2023.	0% - 100%
	Ranking that examines the Bank's compliance with its own policies.	1. place in 2023 (85%)	
	Farmandprisen – - Ranking of Norway's best annual reports in 2022 (published in 2023). Sustainability reporting is an important component of the evaluation. The bank participates in the category for listed companies.	3. place	Not available
	ESG rating that assesses environmental, social and governance data (published in 2024).	AAA	AAA - CCC
	Sustainalytics - ESG rating that assesses environmental, social and governance data.	9,2 "Negligible risk"	0 - 100
	Sustainable Brand Index - The largest independent study in Europe on sustainable branding, measuring consumer perception of well-known and established brands' sustainable image. SpareBank 1 ranked 1st in category "Banks."	1. place in 2023	

The Path to Net Zero

Specific ESG and climate targets

Retail Division

- Net Zero lending portfolio by 2050
- KPI established – green ratio in residential buildings 20 % by 2025.
 - Status 1Q 2024: 20.7 %

Corporate Division

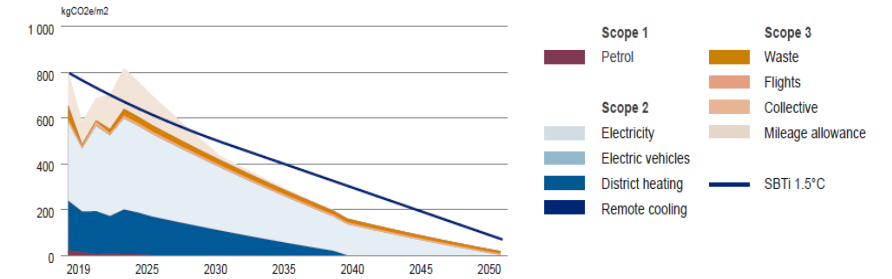
- Net Zero lending portfolio by 2050
- Commercial buildings:
 - KPI established – green ratio 40 % by 2025, 50 % by 2030.
 - Status 1Q 2024: 42.3 %
 - From 2025 demanding GHG accounting for real estate projects
- Renewable Energy:
 - By 2025, 50 % growth in lending to renewable energy
 - Status 1Q 2024: 63.8 % growth
- Agriculture:
 - KPI established – green ratio 1 % by 2025
 - Status 1Q 2024: 1.4 %
 - By 2025, 80 % of agricultural customers have used the “Agricultural Climate Calculator” – a methodical way of defining the carbon footprint of every agricultural customer.
 - By 2025, 80 % of agricultural customers have established plans for reductions in GHG emissions.

SpareBank 1 Finans Østlandet (leasing company)

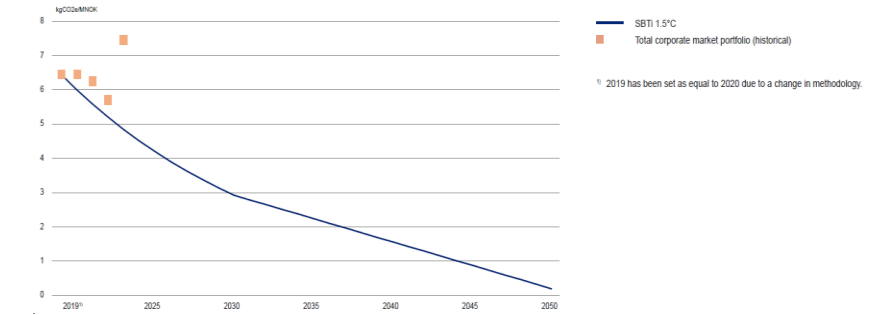
- Clean transportation
 - KPI established – green ratio of 25 % by 2025
 - Status 1Q 2024: 12.9 %



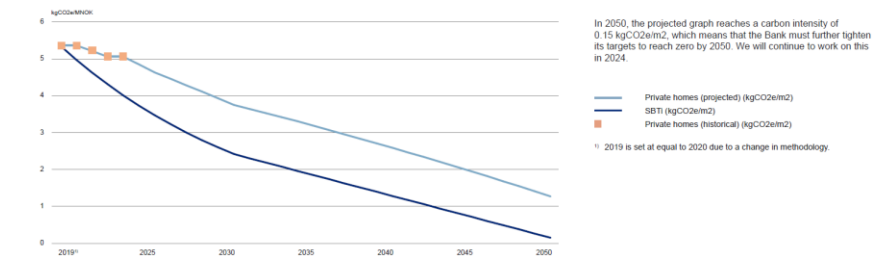
Energy and Climate in our business operations*



The path to Net Zero in the Corporate portfolio*



The path to Net Zero in the Retail portfolio*

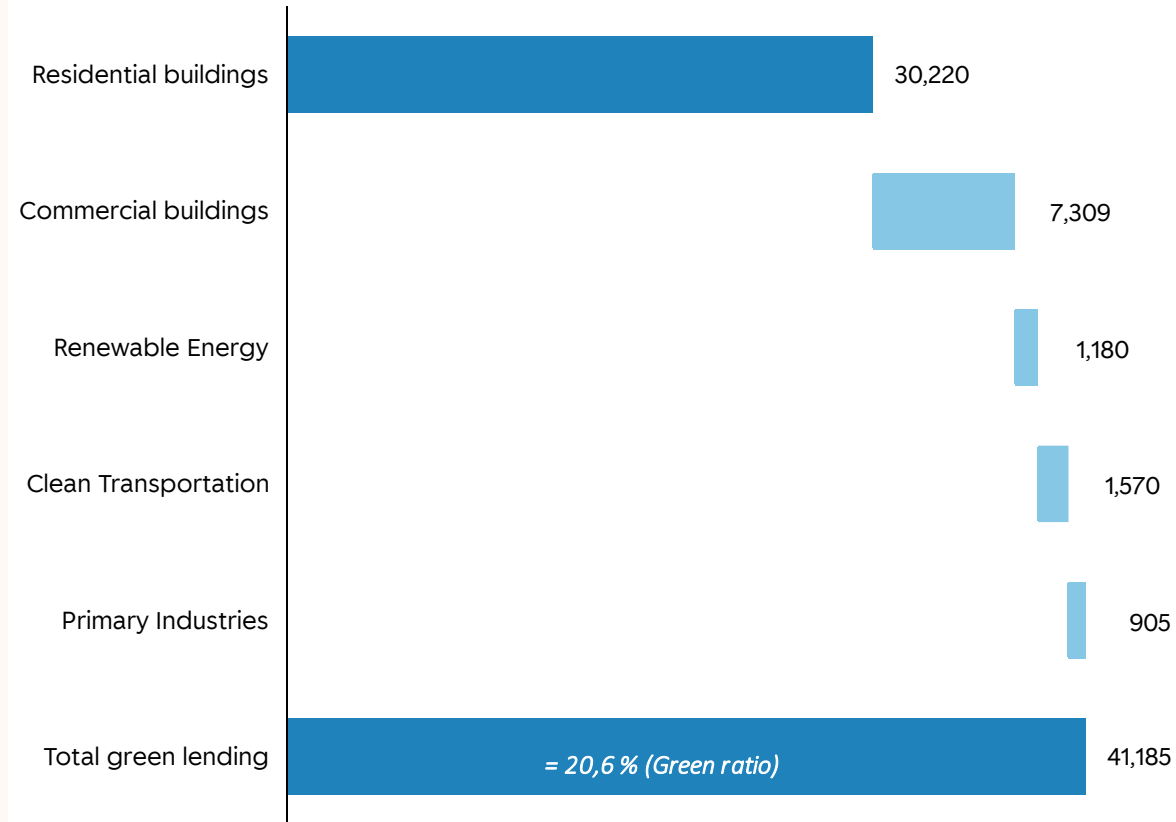


* Methods for emission calculation and target setting: Partnership for Carbon Accounting Financials (PCAF) and Science Based Target initiative (SBTi)

Green lending

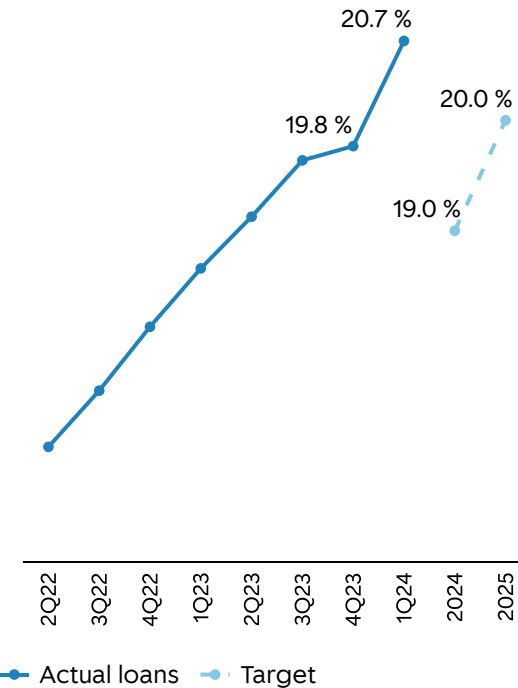
Higher green share of lending is important to reach our net zero emissions objective.*

Green loans per 31 March 2024, MNOK

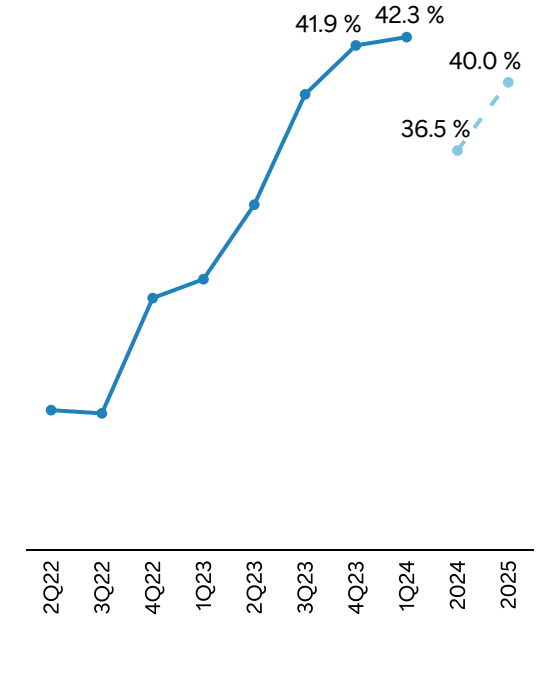


Share of green lending, %

Residential mortgages



Commercial real estate



* Green loans are defined on pages 76-84 in [2023 Annual report](#).

Allocation Report 1Q2024

Portfolio date 31 March 2024

Eligible Green Loan Portfolio		
	Amount (NOK million)	Portfolio Growth 1Q 2024
<i>a</i>	Residential buildings (Top 15 % and EPC A for buildings buildt after 1.1.2021)	15.572
<i>b</i>	Commercial buildings	5.122
<i>c</i>	Grandfathered renovated buildings as of 31.12.2023	2.187
<i>d</i>	Agriculture	84
<i>e</i>	Forestry	821
<i>f</i>	Renewable energy	1.180
<i>g</i>	Clean Transportation	1.570
<i>h</i>	Total	26.537

Green Financing					
Instrument (ISIN)	Rank	Currency	Issue Date	Due Date	Amount (NOK million)
XS2308586911	Green Senior Preferred	EUR	24.02.2021	03.03.2028	5.139
XS2472845911	Green Senior Preferred	EUR	20.04.2022	27.04.2027	4.770
NO0012702606	Green Senior Preferred	NOK	13.09.2022	22.09.2027	500
NO0012702614	Green Senior Preferred	NOK	13.09.2022	22.09.2027	1.500
NO0012940404	Green Senior Non Preferred	NOK	09.06.2023	15.06.2028	500
NO0012940396	Green Senior Non Preferred	NOK	09.06.2023	15.06.2028	500
	Green Deposits	NOK			63
					12.972

Green Senior Bond eligible assets	<i>h</i>	26.537
Percentage of Eligible Green Loan Porfolio allocated	<i>i/h</i>	48,9%
Percentage of Net Proceeds of Green Funding allocated to Eligible Green Loan Portfolio		100,0%
Eligible Green Loan Portfolio - Unallocated Senior Preferred (NOK million)	<i>h-i</i>	13.565
New loans added to the portfolio 1Q 2024		2.138
New loans added to the portfolio since 1Q 2023		7.238
New loans added to the portfolio since inception (12/31/2020)		9.628
Residential buildings built after 2021 (TEK17/EPC B) - not included in the allocation report ²		6.232

¹Green covered bonds are allocated solely to green residential buildings within SpareBank 1 Boligkreditt and green senior bonds are allocated to all Use of Proceeds categories (minus green residential buildings already allocated to green covered bonds). Allocations are in line with the ICMA Green Bond Principles 2021.

²The EU Taxonomy definition of energy performance of at least 10 % lower than NZEB is currently not defined in Norwegian building standards. Residential buildings built after 2021 are therefore not included in the report.

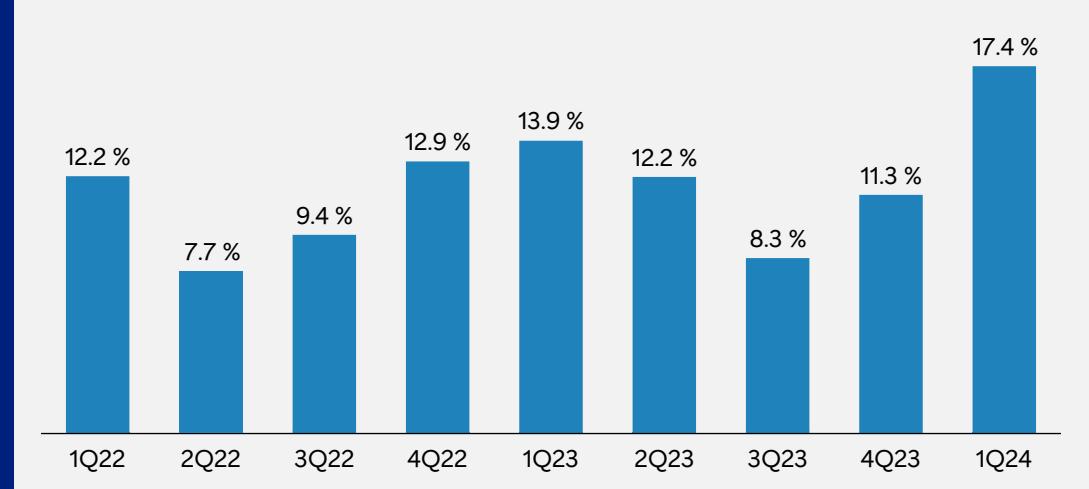
- 1 Introduction
- 2 Macroeconomic backdrop and main financials
- 3 Asset quality and funding plans
- 4 Appendix



1Q: Strong start to 2024

- Record high earnings. **Return on equity** of 17.4 %, due to solid development in core banking operations.
- Good development in **net interest income**, driven by repricing and volume growth. Somewhat more moderate **loan growth** in a market characterized by strong competition and lower demand
- **Cost growth** of 13.1 % is higher than wanted, although some of it is driven by merger costs, inclusion of Siffer, and customer-focused initiatives.
- Moderate **impairment charges**, at 33 NOK mill. Good underlying development in the credit quality of the portfolio.
- The bank distributed **dividends** to owners and customers in April. A payout ratio of 60% reflects a flexible dividend policy and a focus on capital efficiency.

Return on equity (%)



Earnings/ECC

5.03
NOK

Loan growth

4.8 %

NIM

2.27 %

Cost/income

37.3 %

Loss provisions

33 NOK
mill.

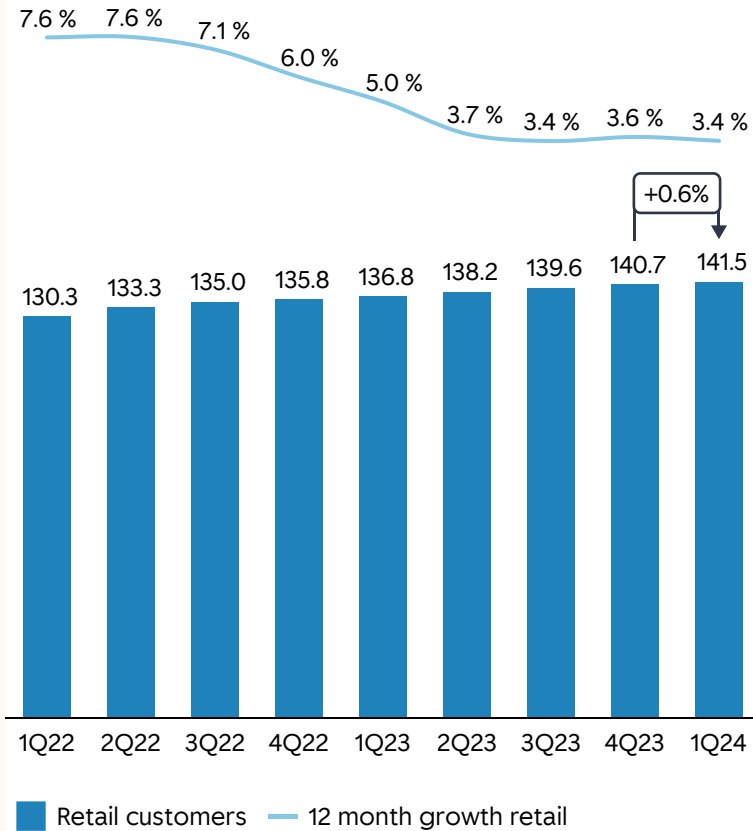
CET-1

17.0 %

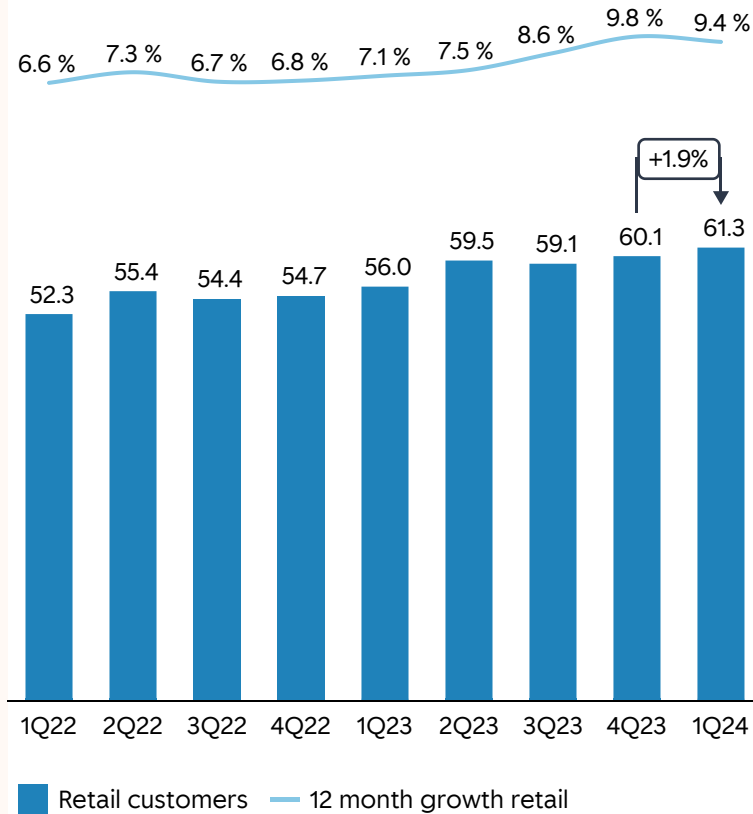
Retail market: Strong competition

Somewhat more moderate growth in a market characterized by strong competition. We defend our strong market share in the Inland region, and we experience good growth in the capital region.

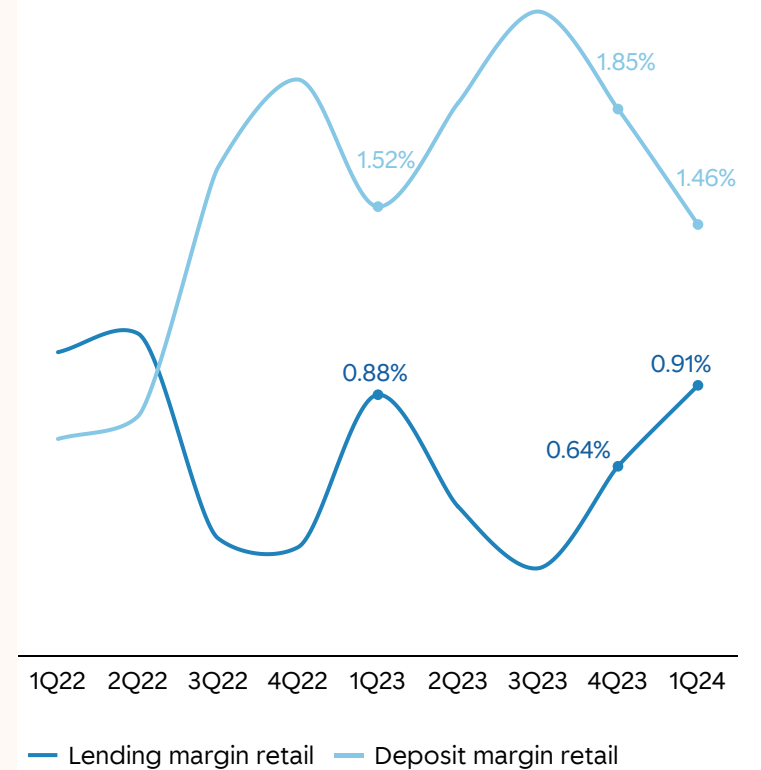
Loan volume and growth (NOK bill. and %)*



Deposit volume and growth (NOK bill. and %)



Margins, parent bank (%)**

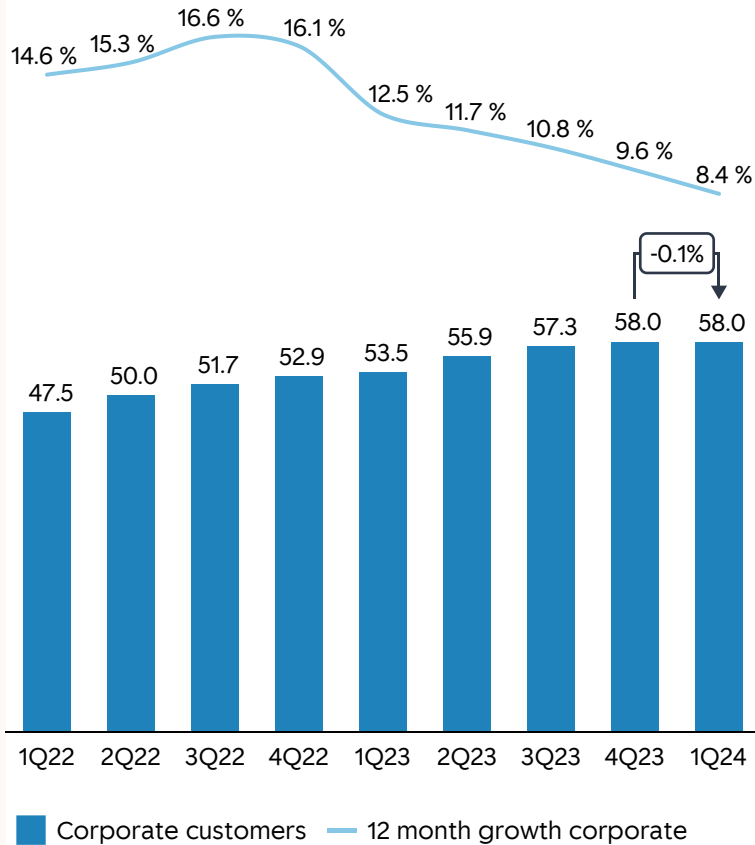


* Includes loans transferred to the covered bond companies. ** Based on allocation of customer loans between retail and corporate divisions.

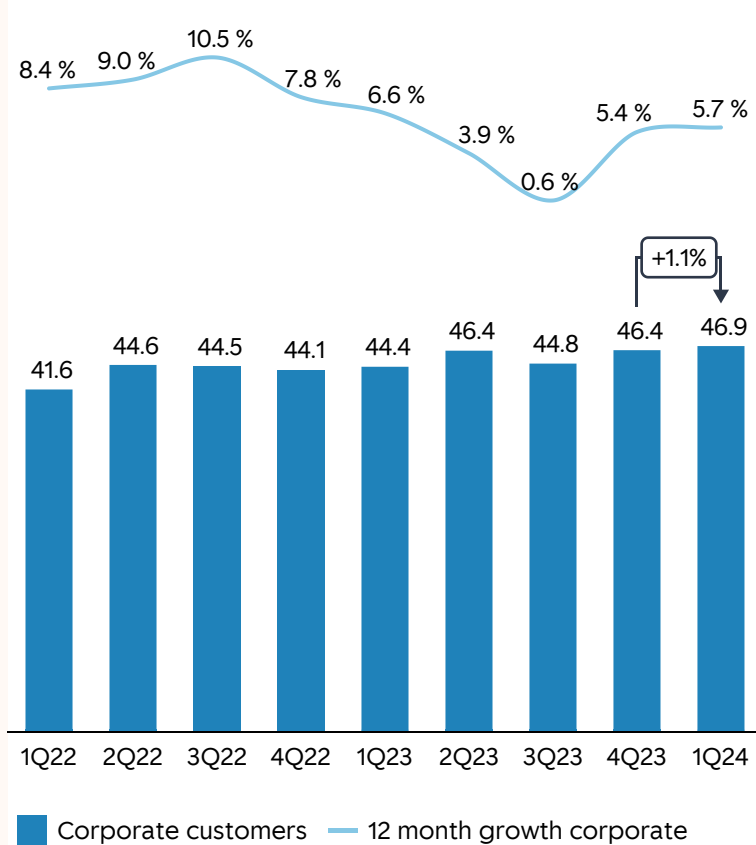
Corporate market: Lower market growth

Signs of stronger competition, also in the business segment. At the same time, activity in the project market seems to be improving, including for new homes.

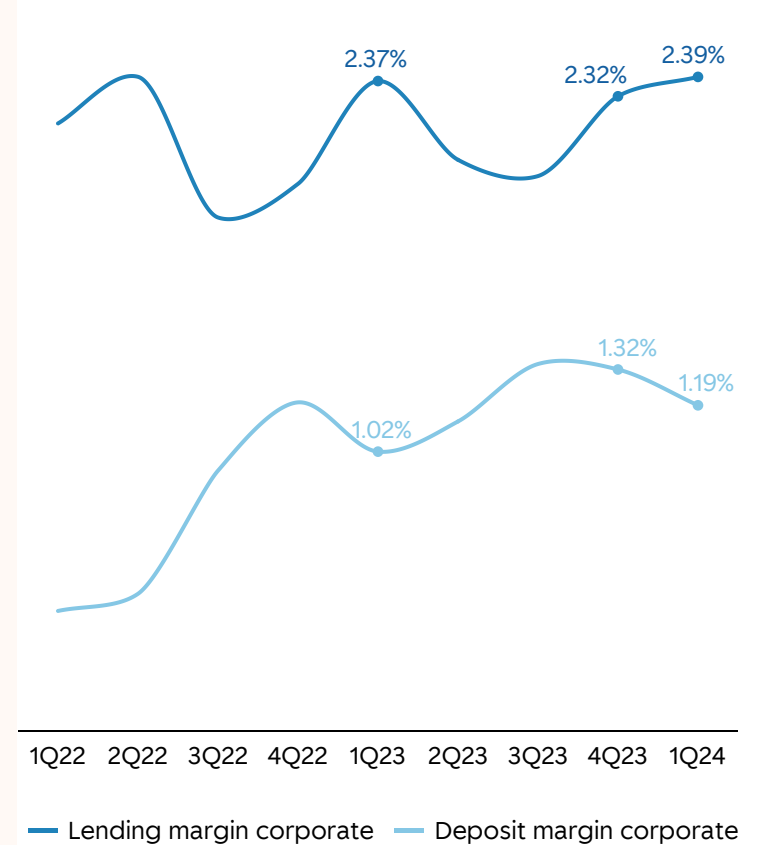
Loan volume and growth (NOK bill. and %)*



Deposit volume and growth (NOK bill. and %)



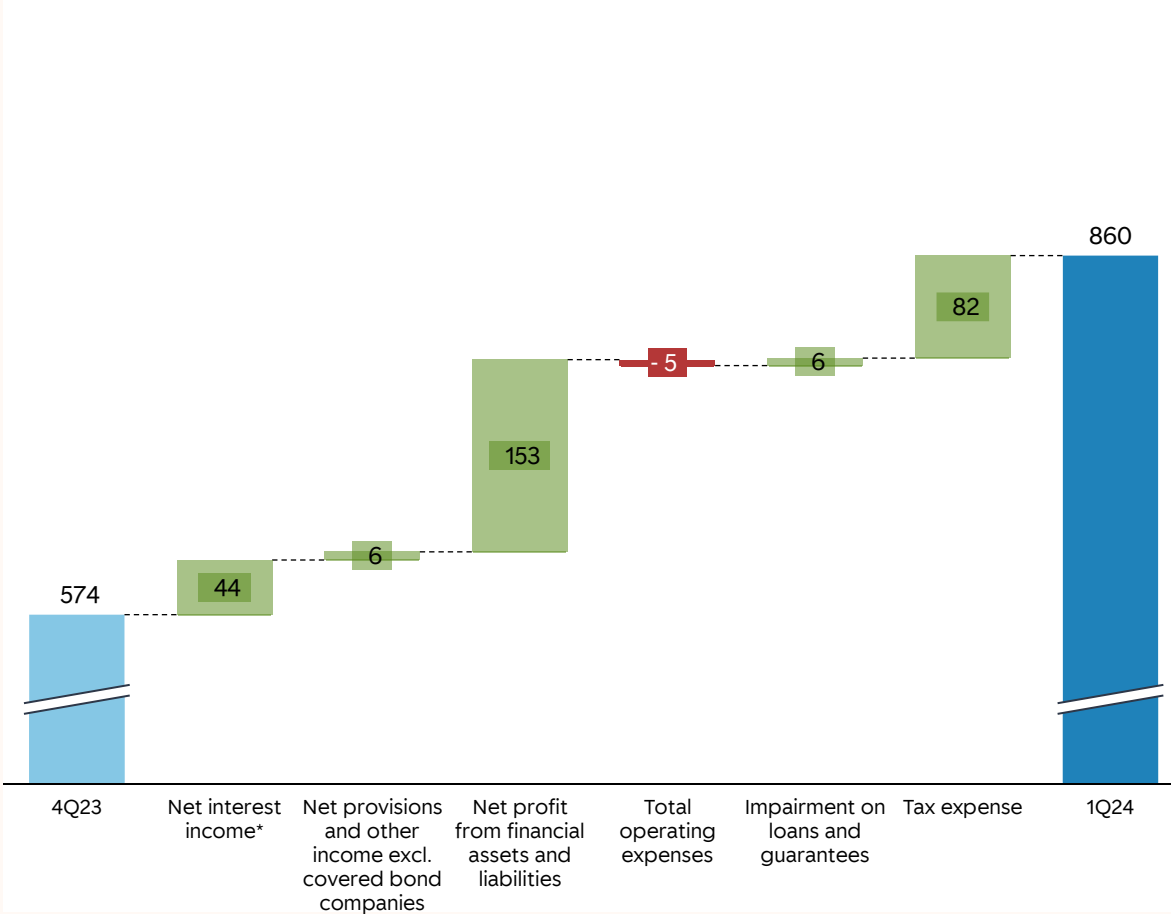
Margins, parent bank (%)**



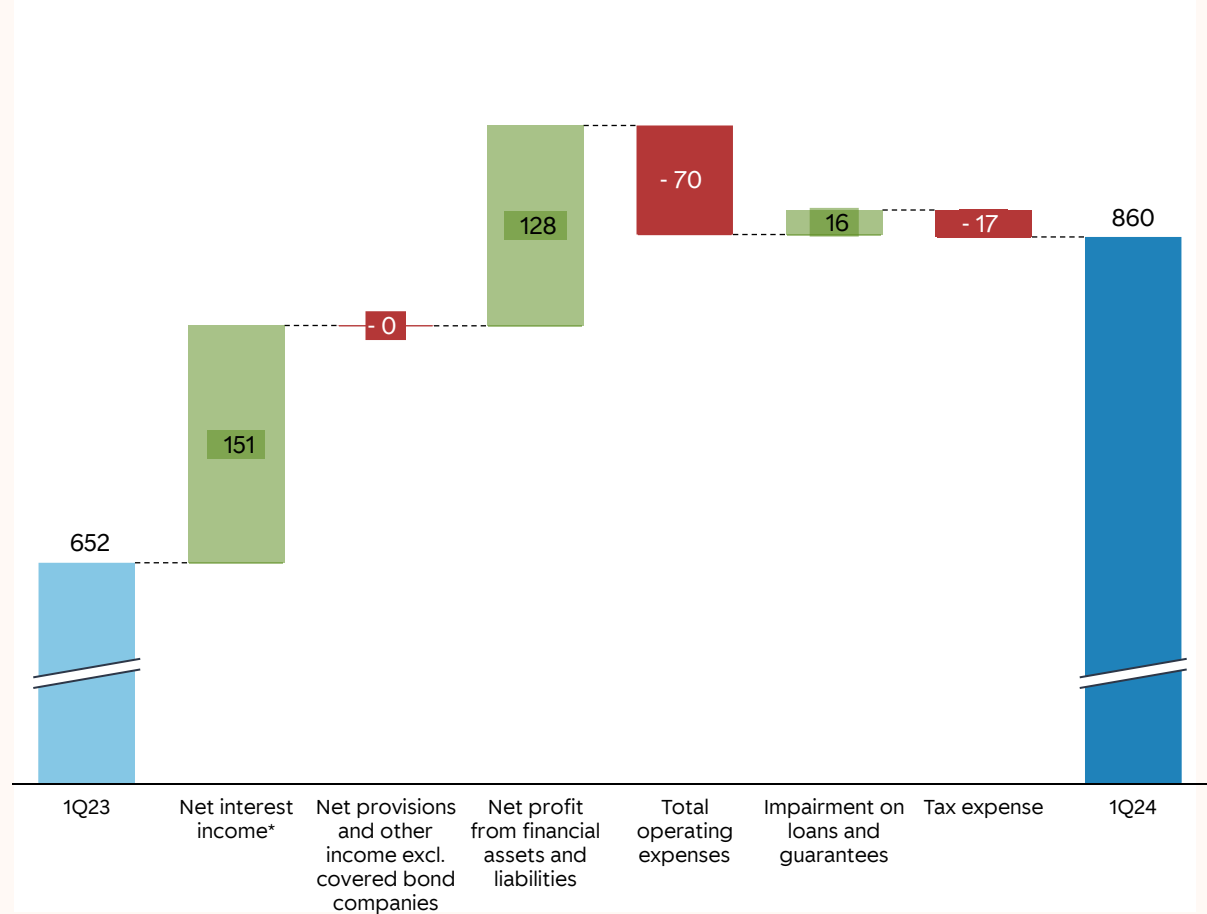
* Includes loans transferred to the covered bond companies. ** Based on allocation of customer loans between retail and corporate divisions.

Income statement

Chg. in operating profit after tax (NOK mill.), from previous quarter



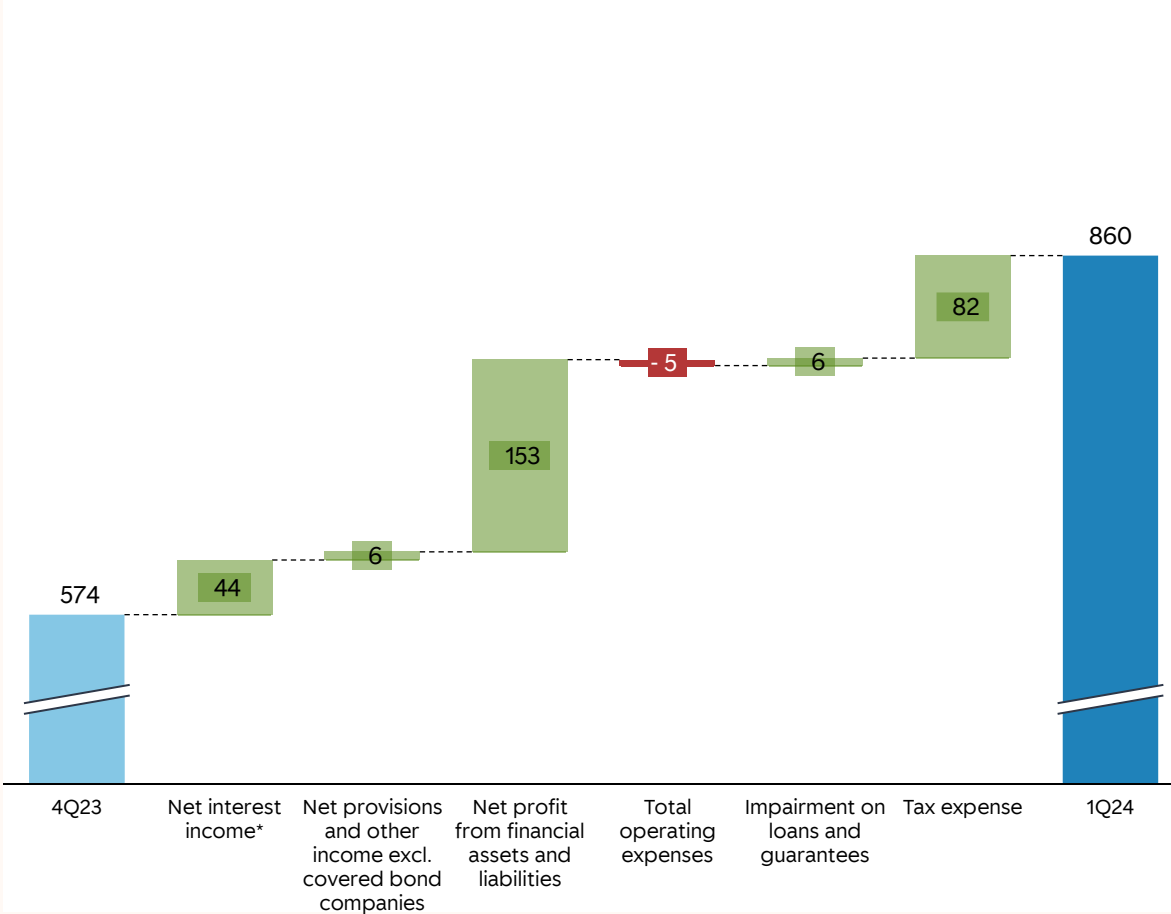
Chg. in operating profit after tax (NOK mill.), from last year



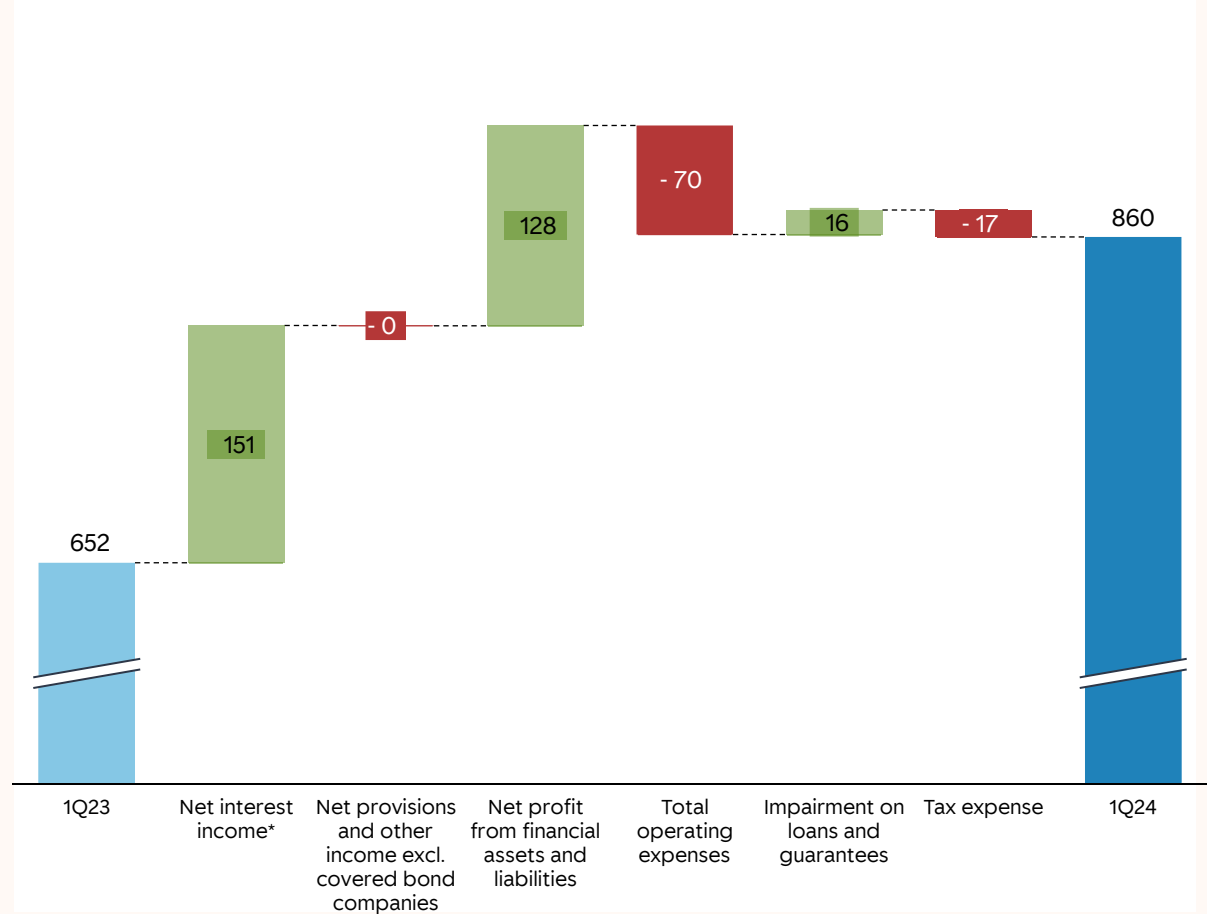
* Net interest income includes commission fees from covered bond companies.

Income statement

Chg. in operating profit after tax (NOK mill.), from previous quarter



Chg. in operating profit after tax (NOK mill.), from last year

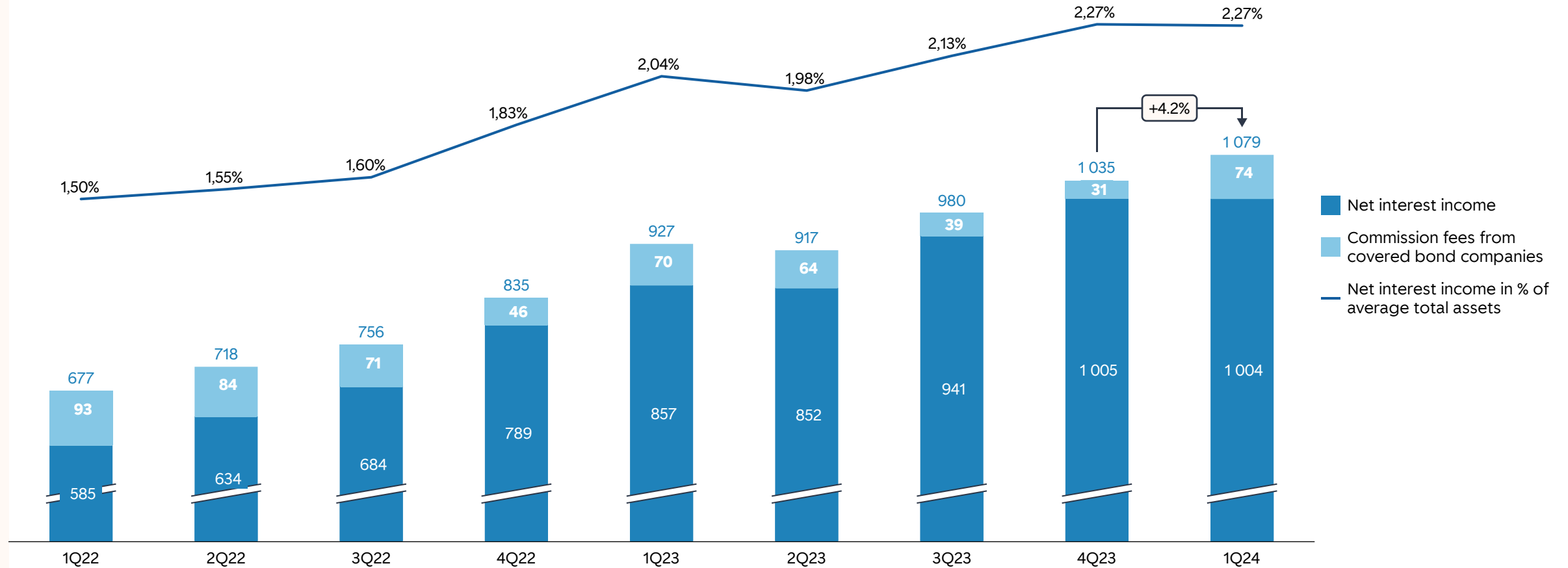


* Net interest income includes commission fees from covered bond companies.

Net interest income

Underlying growth in NII (incl. commission fees from covered bond companies) when adjusted for reclassifications was 2.2 % from 4Q23.

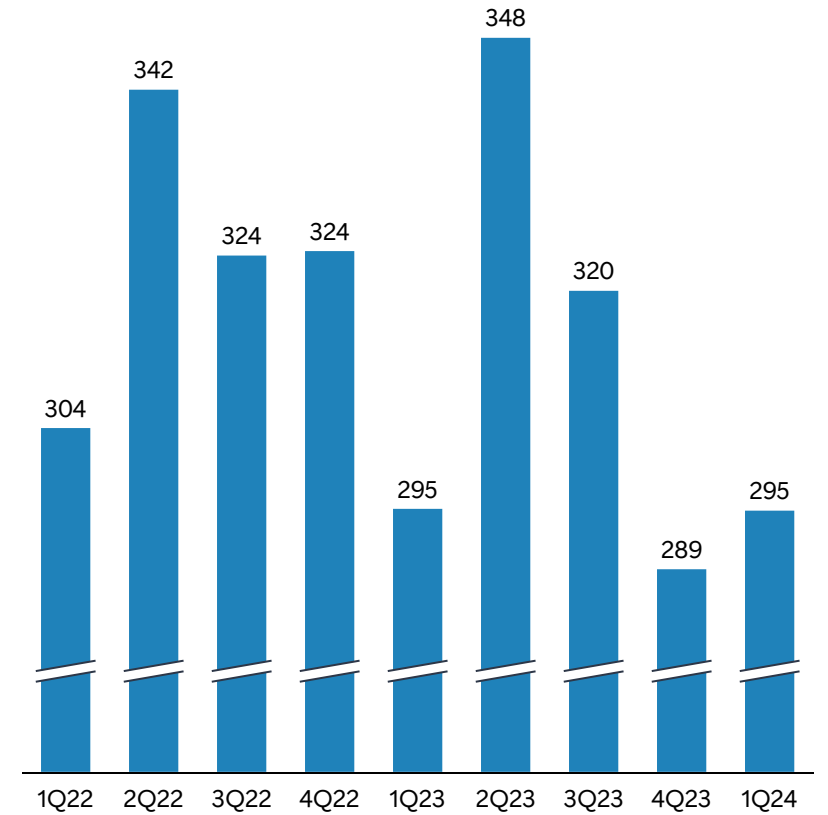
Net interest income incl. commissions from covered bond companies (MNOK and %)



Commission income

(NOK million)	1Q24	4Q23	1Q23
Commission income from credit cards	17.8	14.1	18.0
Payment services	57.9	75.3	49.2
Commissions from insurance	64.1	60.1	69.0
Commissions from savings	10.5	9.0	10.3
Commission from real estate brokerage	77.5	63.8	73.3
Income from accounting services	48.2	27.7	35.6
Other operating income / -commissions	19.2	38.7	40.0
Commission and other income *	295.2	288.8	295.4

Net commissions and other income (NOK million)

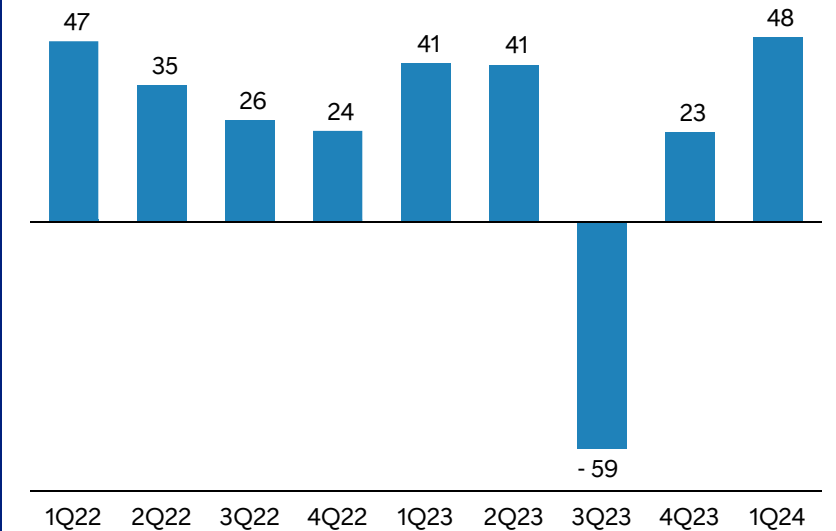


* Excluding commission income from the covered bond companies.

Profits in subsidiaries

(NOK million, after taxes)	1Q24	4Q23	1Q23
Sparebank 1 Finans Østlandet AS - Group	49.5	34.5	47.5
EiendomsMegler 1 Innlandet AS	- 3.0	- 0.4	- 3.5
EiendomsMegler 1 Oslo Akershus AS - Group	- 0.9	- 8.2	- 2.2
SpareBank 1 ForretningsPartner Østlandet AS - Group *	2.2	- 2.6	- 0.7
Subsidiaries	47.8	23.2	41.1

Profits after tax in subsidiaries (NOK million)

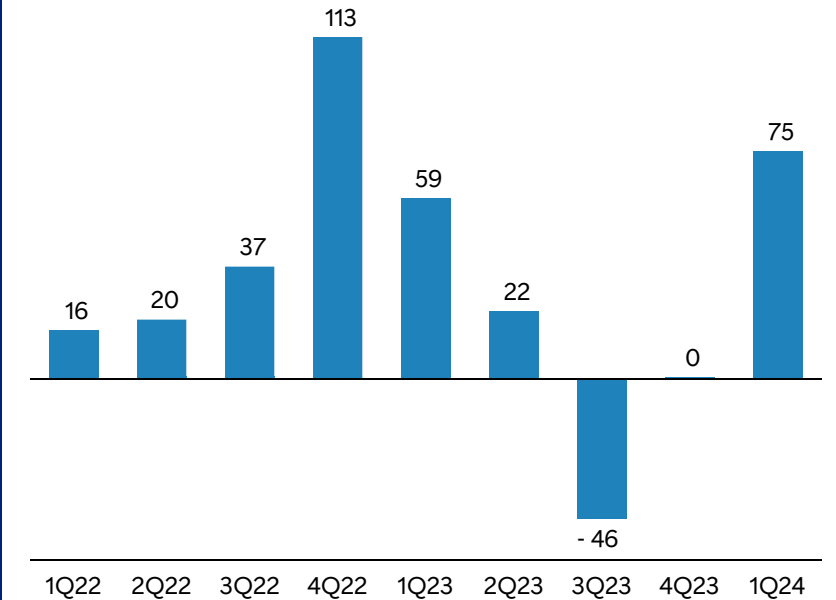


* Financial accounts for 2024 include Siffer Norge AS as subsidiary.

Profits in joint ventures

(NOK million, after taxes)	Ownership	Result share		
		1Q24	4Q23	1Q23
SpareBank 1 Gruppen AS - Group	12.4%	24.8	- 32.2	21.2
SpareBank 1 Forvaltning AS	6.3%	2.9	3.7	2.8
SpareBank 1 Boligkreditt AS	23.5%	32.7	28.1	33.0
SpareBank 1 Næringskreditt AS	12.8%	3.4	1.0	2.4
SpareBank 1 Kreditt ASA	19.4%	- 3.7	- 3.4	- 4.3
SpareBank 1 Betaling AS	18.1%	- 9.8	- 6.3	- 7.1
BN Bank ASA	10.0%	24.0	20.9	17.6
Other ventures		0.8	- 11.4	- 6.1
Joint ventures		75.2	0.4	59.5

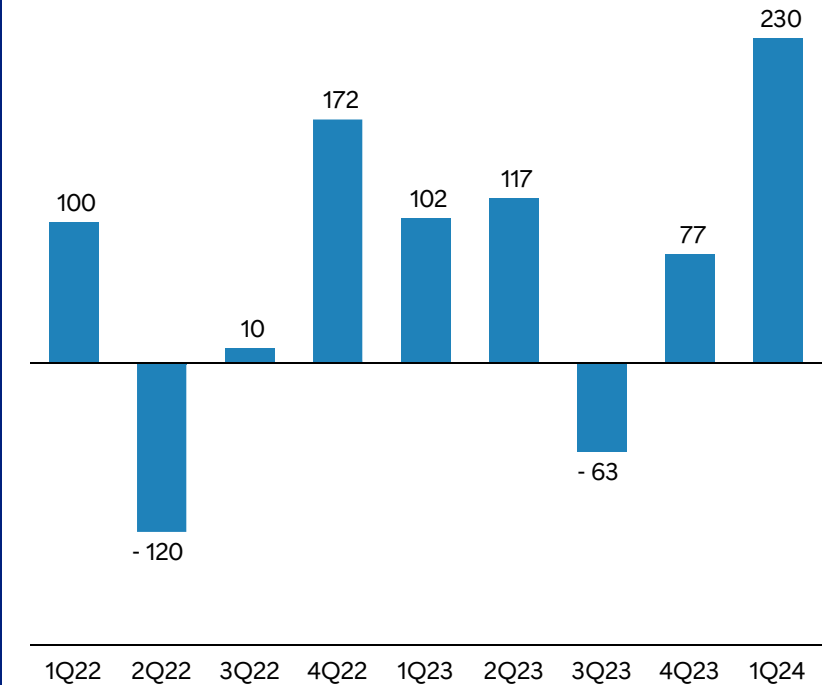
Profits after tax in joint ventures (NOK million)



Net income from financial assets and liabilities

(NOK million)	1Q24	4Q23	1Q23
Dividends from shares and other equity instruments	27.1	0.6	17.4
Share of profit or loss of associates and joint ventures	75.2	0.4	59.5
Net profit from other financial assets and liabilities	127.8	76.0	25.4
Net profit from financial assets and liabilities	230.1	77.0	102.3

Net income from finance (NOK million)



Operating expenses

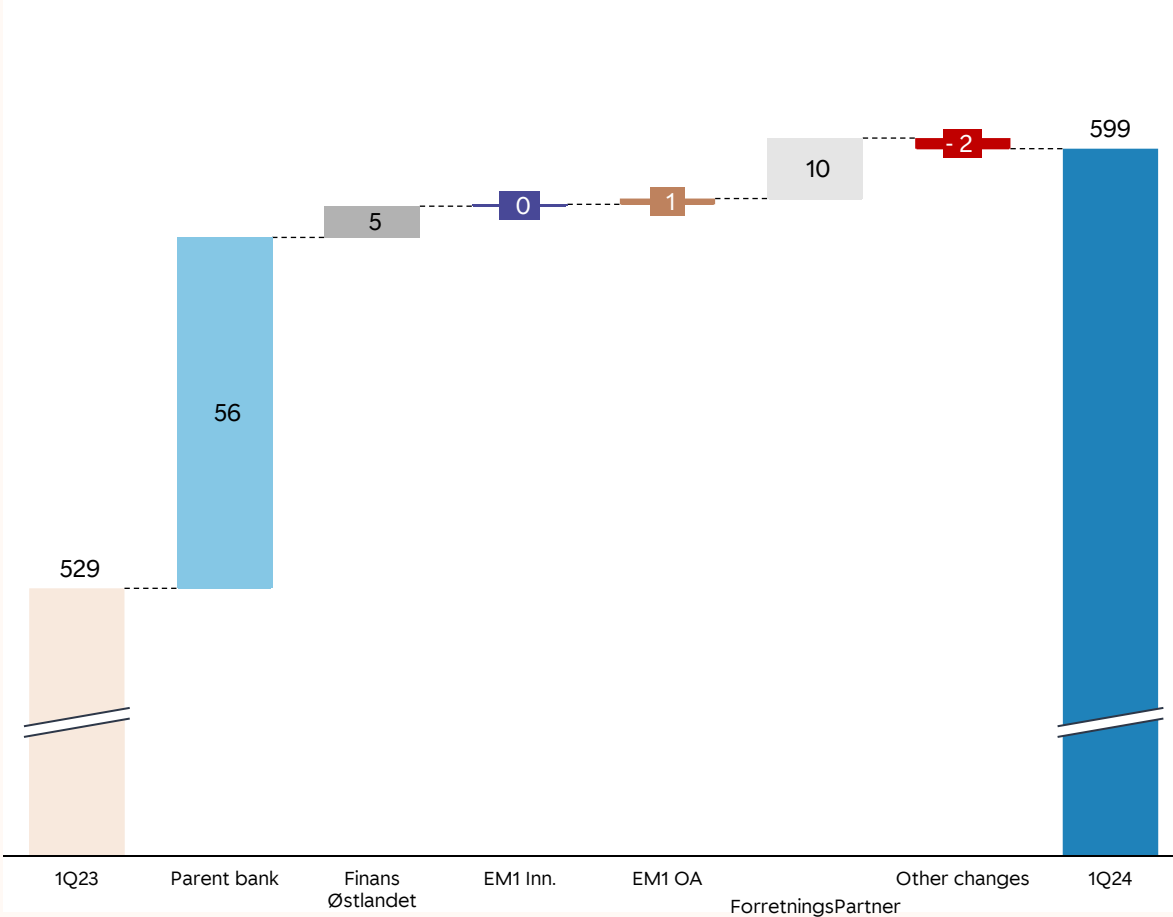
(NOK million)	1Q24	4Q23	1Q23
Personnel expenses	326.9	315.4	294.9
Depreciation/amortisation	34.9	37.5	34.0
ICT expenses	100.0	96.6	88.8
Marketing expenses	22.5	23.0	25.3
Operating expenses real estate	19.6	18.5	21.6
Merger costs	25.9	4.1	0.0
Other expenses	69.1	98.9	64.7
Total	598.9	594.2	529.3

Operating expenses (NOK million)

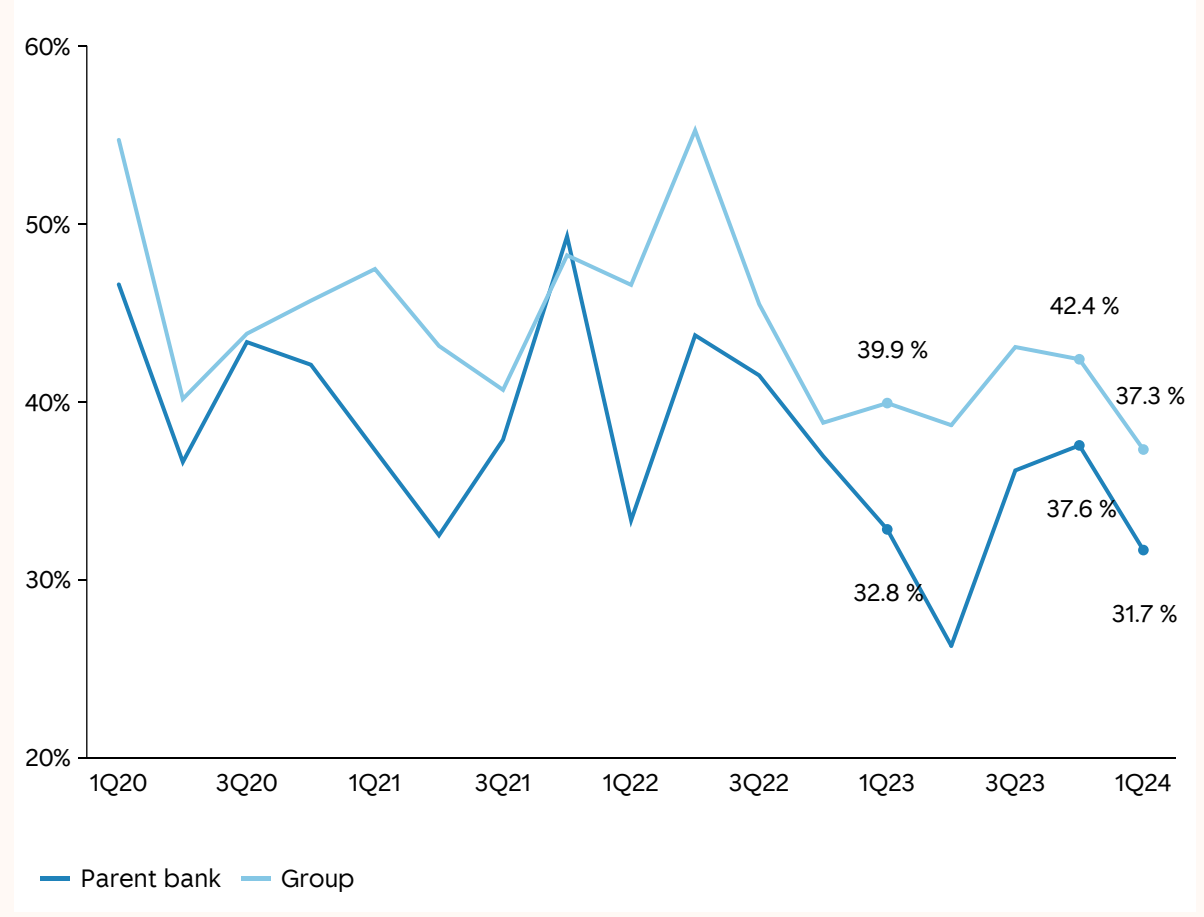


Operating expenses, continued

Changes in operating expenses (NOK million), from last year



Quarterly cost income ratio





Cathrine Mordal
Head of Treasury
+47 480 02 537
cathrine.mordal@sb1ostlandet.no



Randi Nordstad
Portfolio Manager Treasury
+47 453 92 808
randi.nordstad@sb1ostlandet.no



Geir-Egil Bolstad
CFO
+47 918 82 071
geir-egil.bolstad@sb1ostlandet.no



Bjørn-Erik R. Orskaug
Head of Investor Relations
+47 922 39 185
bjorn-erik.orskaug@sb1ostlandet.no

<https://www.sparebank1.no/en/ostlandet/about-us/investor.html>

Contact details

investor@sb1ostlandet.no