

3Q 2024

October 30th 2024
Hanne Karoline Kræmer, CEO
Bengt Olsen, CFO

1 Highlights

2 Outlook

3 Financial status

A Appendix



The Obvious Choice for People and Businesses!



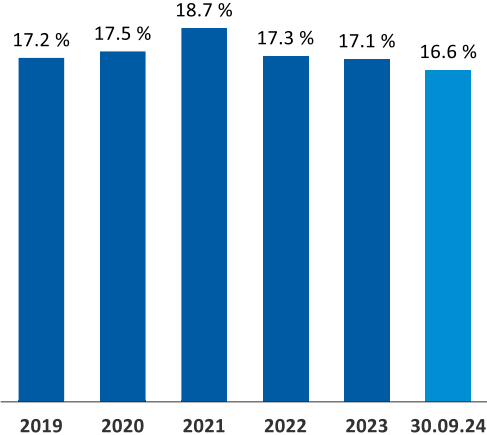
Highlights YTD

Pre-tax profit	ROE	
3 441 MNOK (2 345)	22.9 % (15.6 %)	
CET1 ratio	C/I ratio	Losses
16.6 % (17.6)	28.5 % (34.5)	86 MNOK (25)

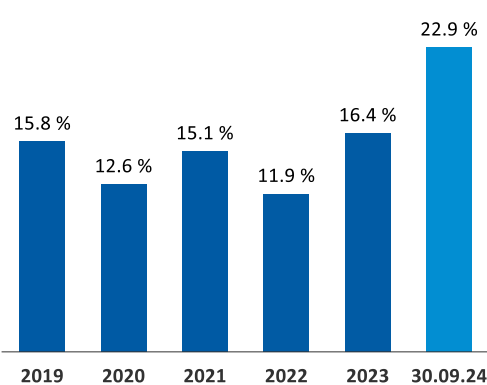


Satisfying Financial Results

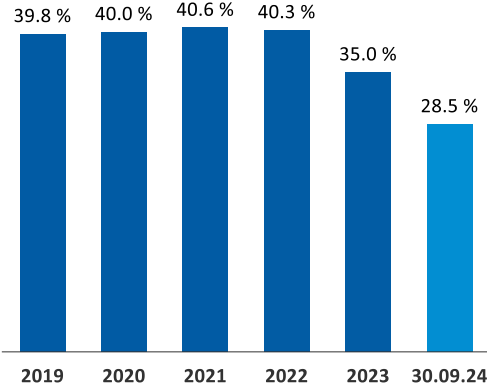
CET1 ratio



Return on equity capital



Cost/income Group



Subsidiaries – Earnings Before Tax

(Amounts in NOK million)	30.09.2024	30.09.2023
SpareBank 1 Finans Nord-Norge AS	196,4	165,9
SpareBank 1 Regnskapshuset Nord-Norge AS	24,9	24,1
EiendomsMegler 1 Nord-Norge AS	27,4	14,6
Subsidiaries core operations	248,7	204,6
Other subsidiaries	5,8	2,1
Total	254,5	206,7

Simplification leads to cost reductions

Simplification project

The largest processes in the group are being assessed

Natural turnover where we do not replace 1 out of 5 who leave

Leads to a yearly saving in 2025 of around NOK 10 million, expected to increase to 40-50 million in 2027

- All else being equal



1 Highlights

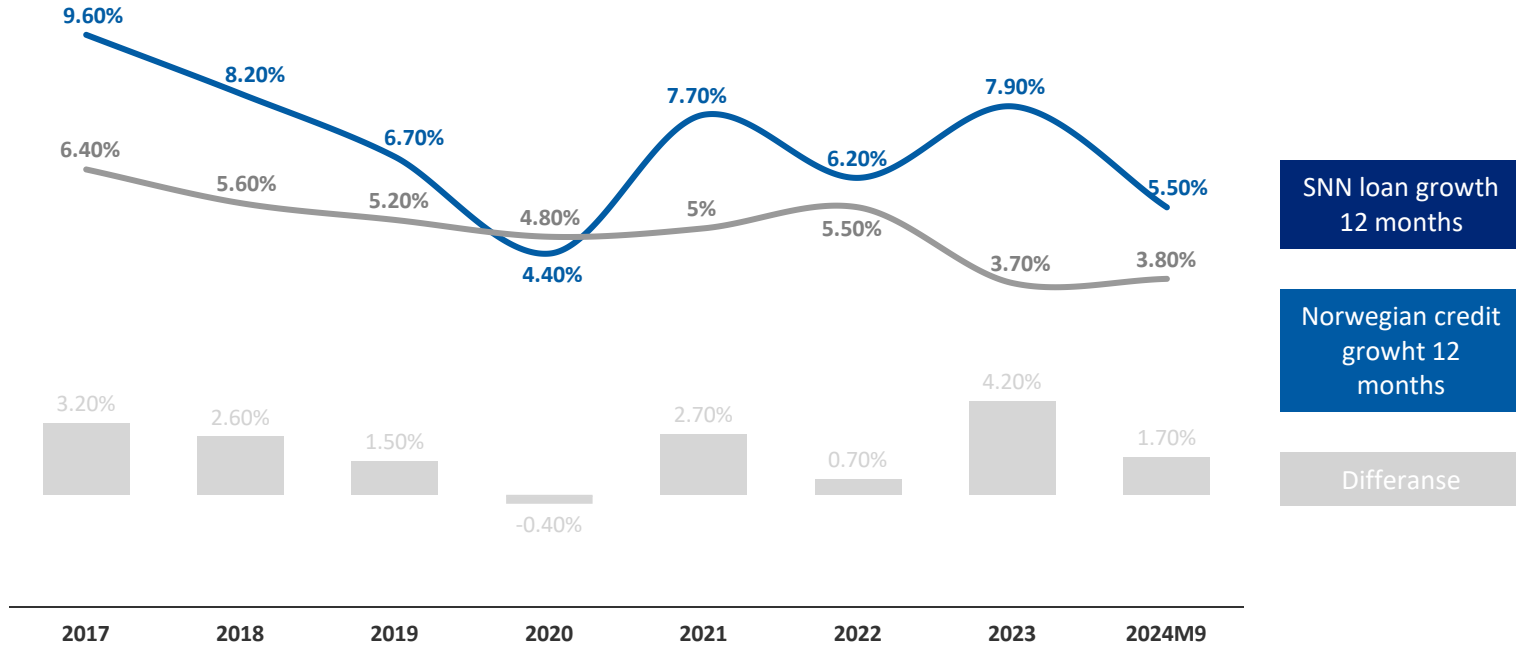
2 Outlook

3 Financial status

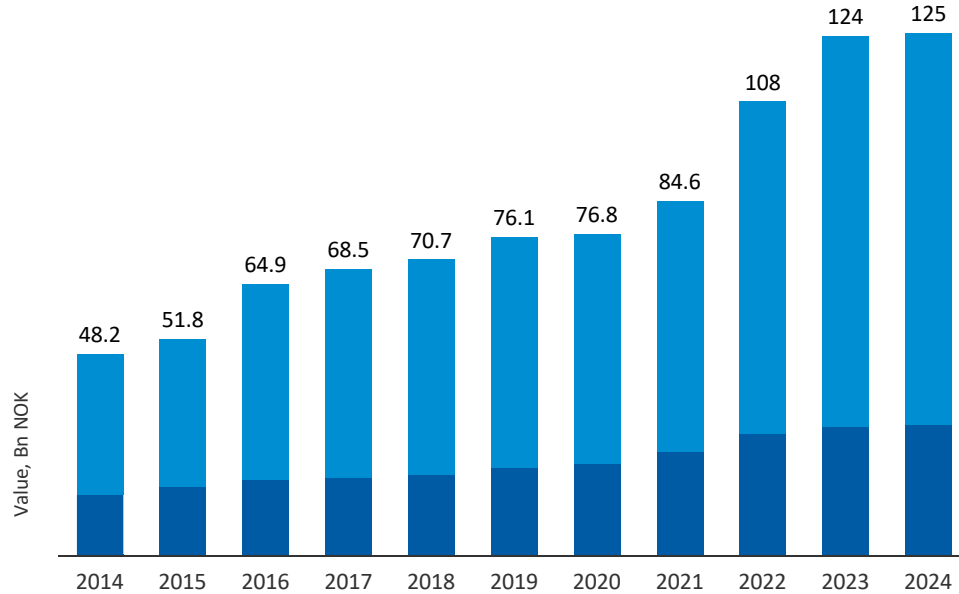
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Strong development in loans

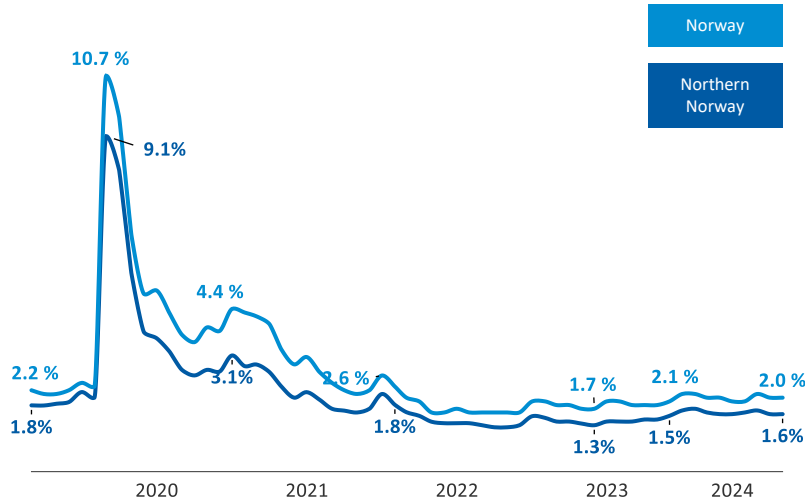


Record for norwegian seafood exports

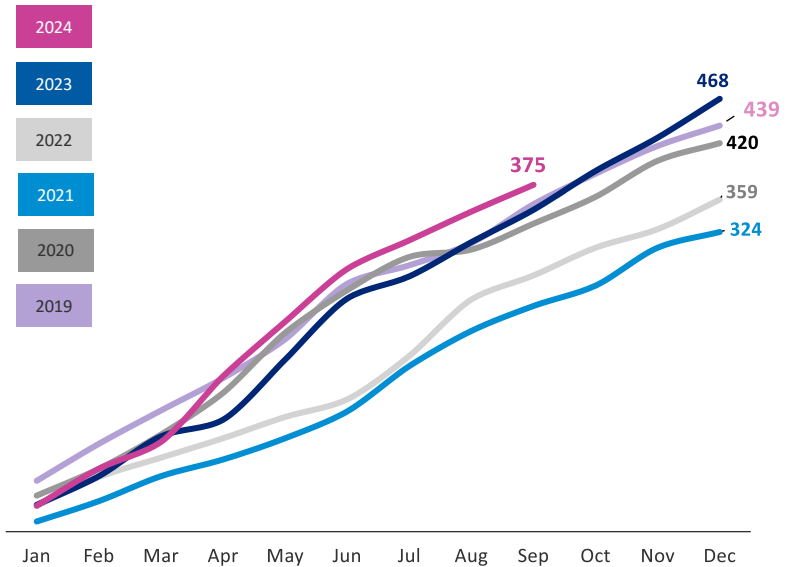


A region with high activity

Unemployment rate

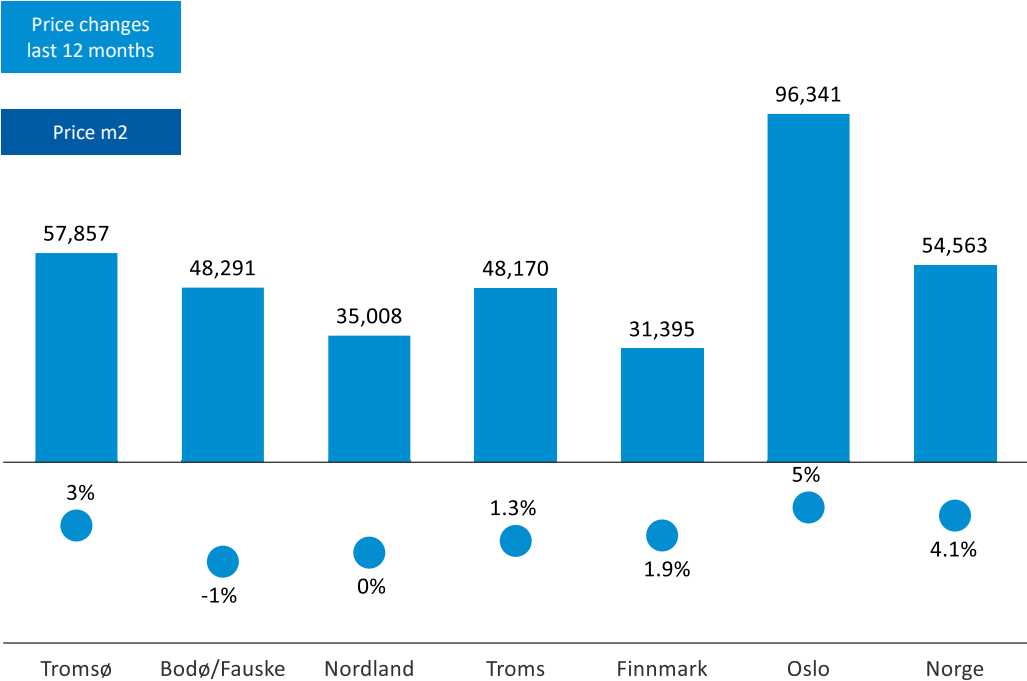


Bankruptcies in Northern Norway

















Housingmarket

Housing prices and changes, Sept (avg. selling price)



Status and Outlook in Northern Norway

Segment	Status	Outlook
Commercial real estate		
Fisheries		
Fish farming		
Construction		
Retail sales		
Tourism		
Power sector		

Ambitions for Lending Growth and Market Share

Expected lending growth for SpareBank 1 Nord-Norge in 2024

Retail market: 2-4 %

Corporate market: 4-7 %

The Group is well capitalized. Underlying market growth is lower than in many years, but the region is well positioned compared to the rest of the country. The Group aims to gain market shares.

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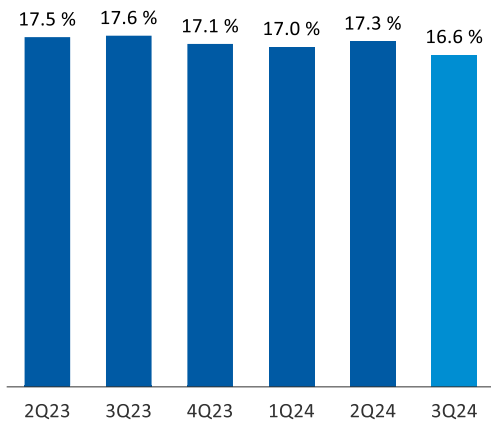
Group Financial Highlights and Key Figures

(Amounts in NOK million and in % of average assets)

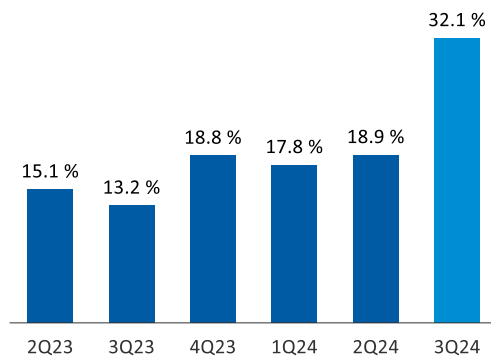
	3Q24	2Q24	3Q23	31.12.23
Net interest income	1 020	995	955	3 627
Net fee- and other operating income	352	351	284	1 404
Net income from financial investments	689	102	- 43	183
Total income	2 061	1 448	1 196	5 214
Total costs	474	460	440	1 825
Result before losses	1 587	988	756	3 389
Losses	35	15	52	116
Result before tax	1 552	973	704	3 273
Tax	208	220	192	725
Result after tax	1 344	753	512	2 548
Interest hybrid capital	26	23	15	60
Result after tax ex. interest hybrid capital	1 318	730	497	2 488
Profitability				
Return on equity capital	32.1 %	18.9 %	13.2 %	16.4 %
Interest margin	3.03 %	3.03 %	2.76 %	2.85 %
Cost/income	23.0 %	31.8 %	36.8 %	35.0 %

Quarterly Development

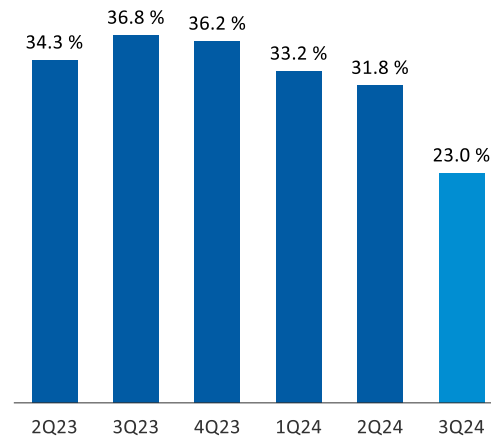
CET1 ratio *



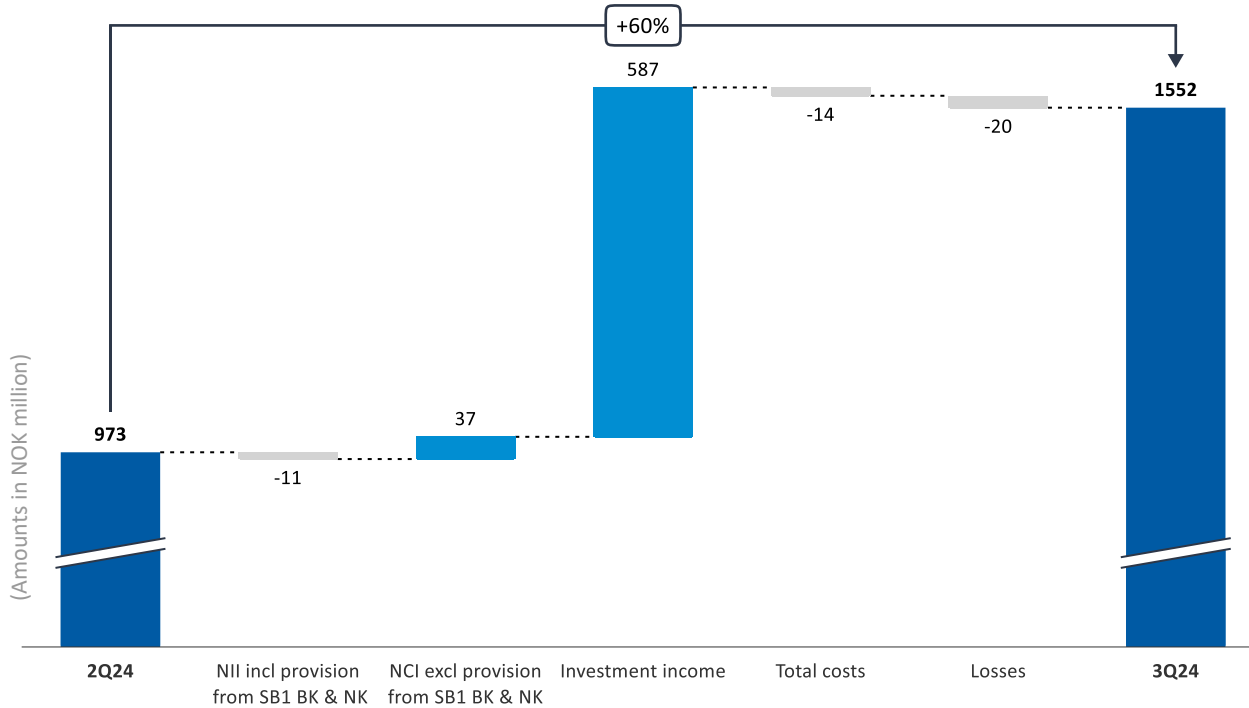
Return on equity capital



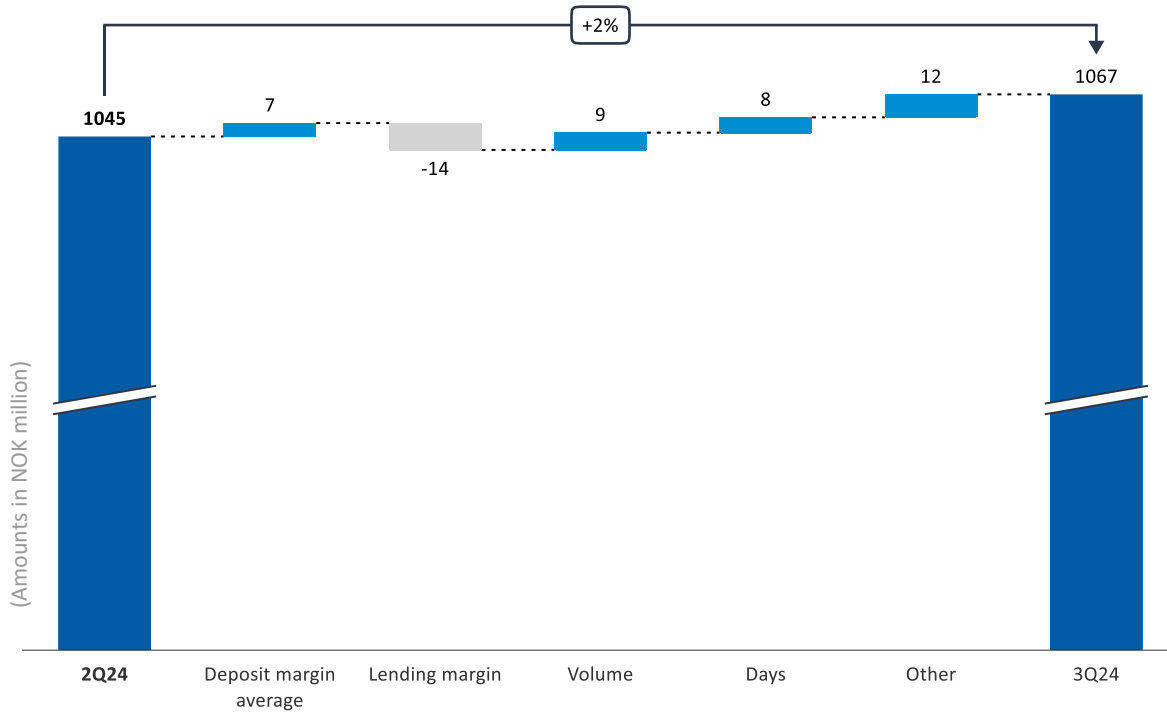
Cost/income Group



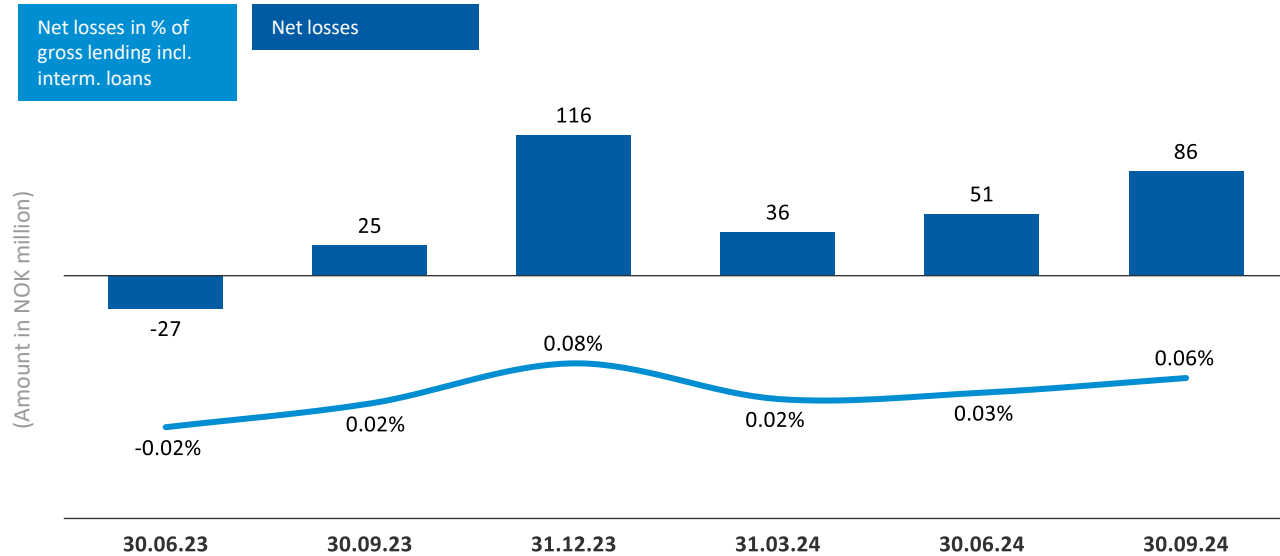
Earnings Before Tax - Last Quarter



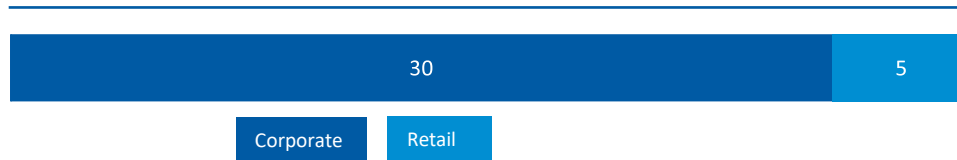
Net Interest Income - Group



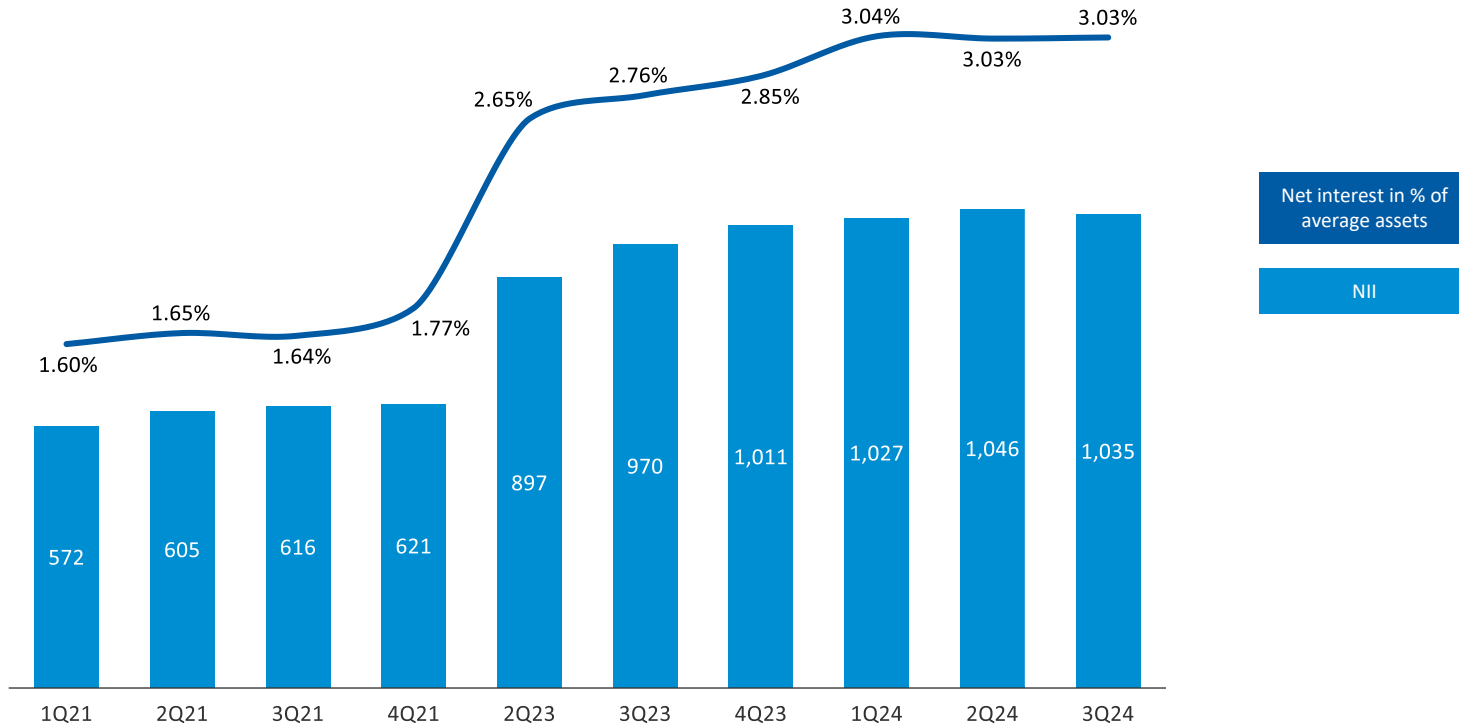
Low Losses



Distribution of losses

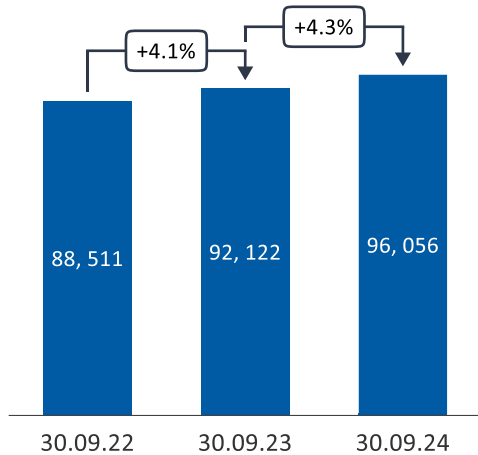


Development in Net Interest Income

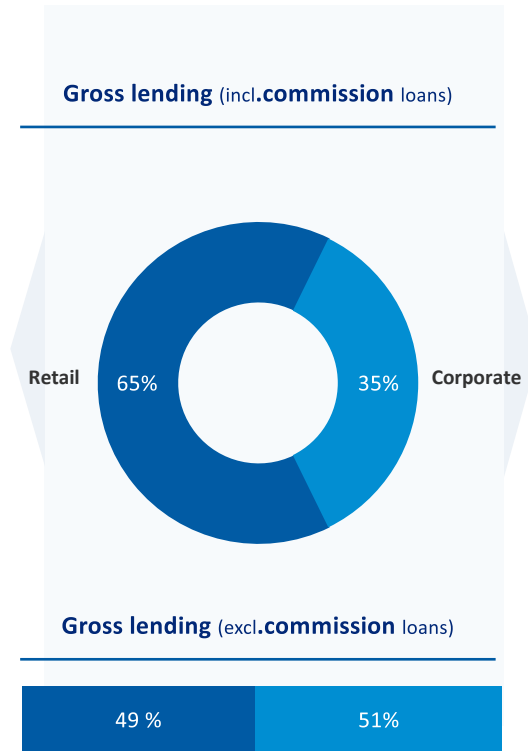


Lending Growth

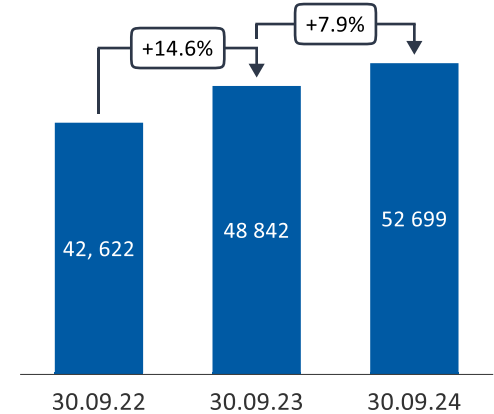
Retail marked (incl.commission loans)



Gross lending (incl.commission loans)

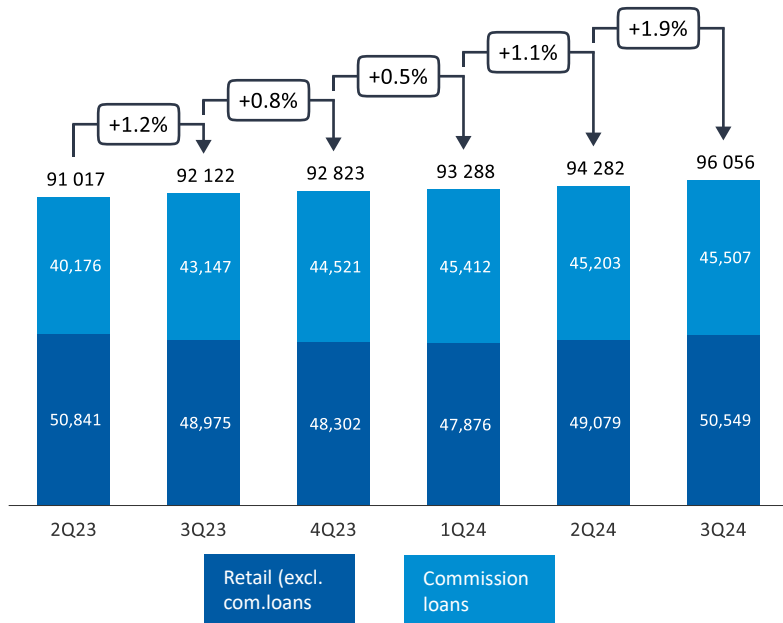


Corporate Banking (incl.commission loans)

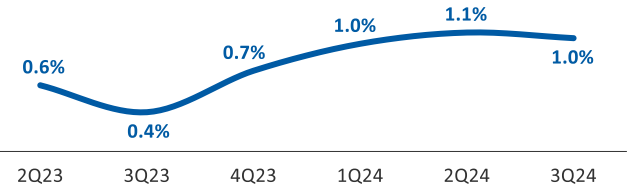


Retail Market

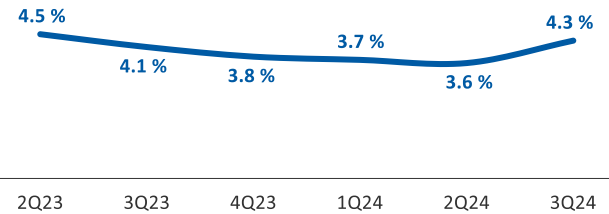
Lending growth



Development in lending margin (ISO)

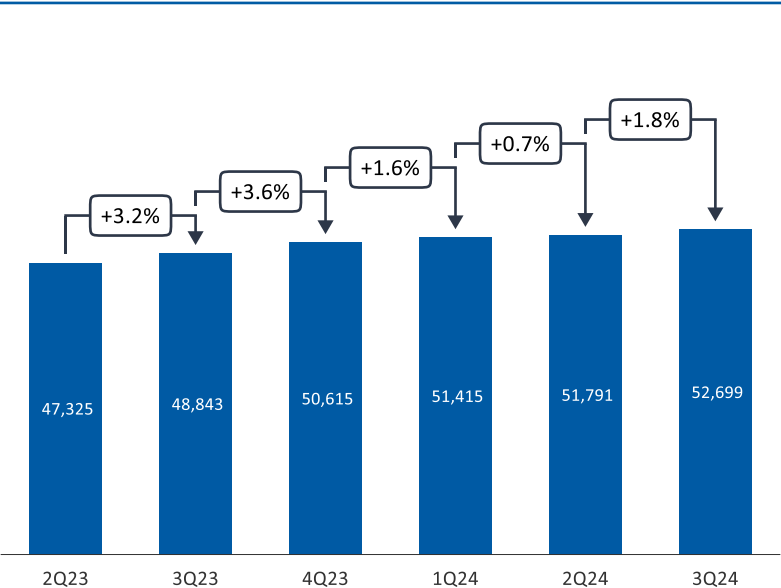


Lending growth (12 mth)

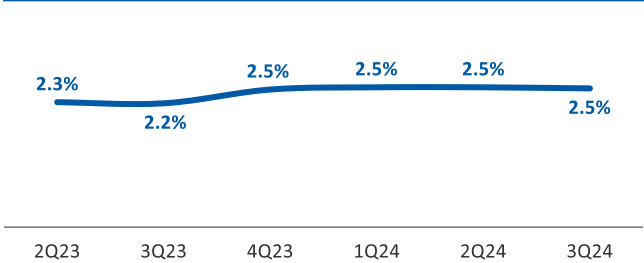


Corporate Banking

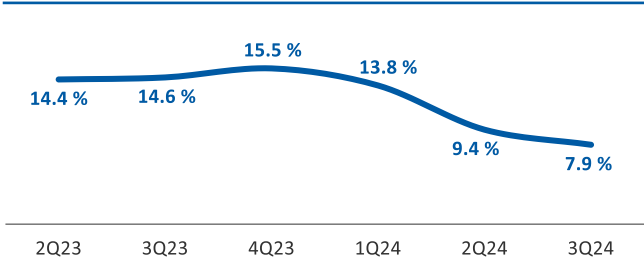
Lending growth



Development in lending margin (ISO)

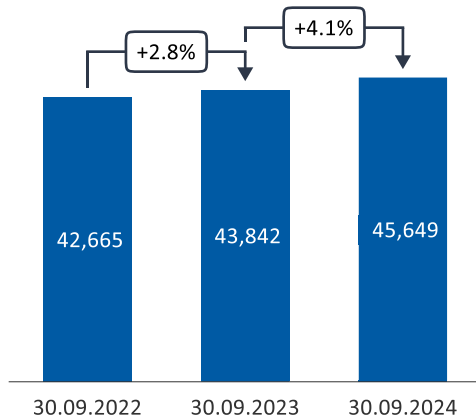


Lending growth (12 mth)

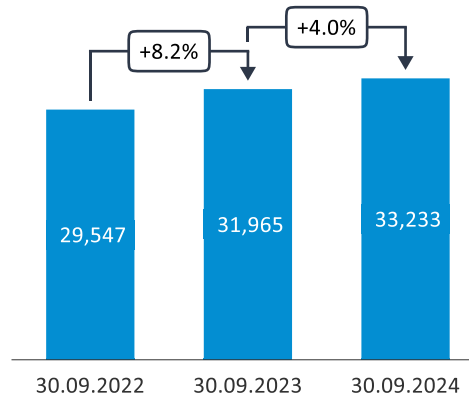


Deposit Growth

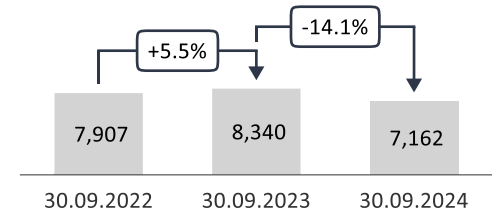
Retail Market



Corporate Banking



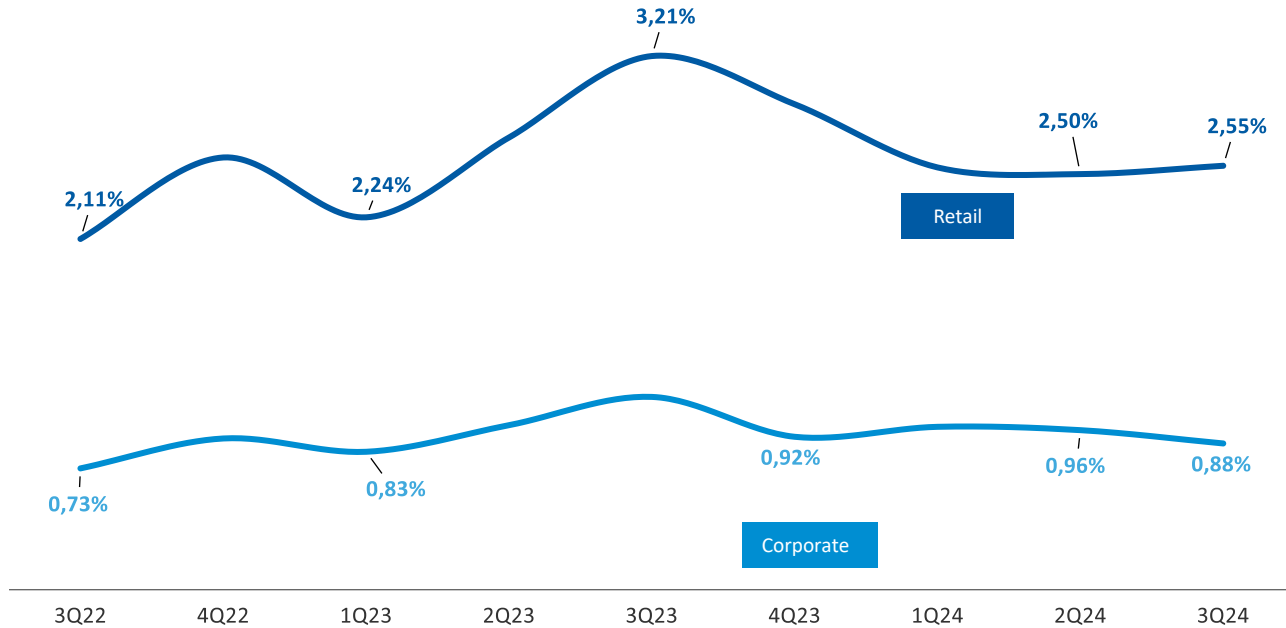
Public Sector



Deposits gross



Development in Deposit Margins



Long Term Financial Targets

> 13 %
ROE

< 40 %
C/I ratio

> 50 %
Dividend payout ratio

15.8 %
CET1 ratio

Financial Outlook

NRI

- Despite strong competition on both deposits and mortgages, the the Group has managed to maintain a interest margin at 3.03 % and a NII at NOK 2 billion. There is an increased price pressure on the retail mortgages due to the credith growth softening and inceased competition. Nevertheless, the group expects no significant weakening in the NII in 2024. The outlook for "higher for longer" i Norway will also be positive for the Groups future NII.

ROE >13 %

- Solid underlying operation, and a group that has an optimized capital structure combined with the profit from the Fremtind/Eika transaction resulted in a solid ROE in Q3 at 32.1 %. Adjusted for the Fremtind/Eika transaction the ROE would have been 21.1 %. SNN is delivering above the targeted ROE, which is to deliver an ROE at a similar level of campareble companies, currently at 13 %. The outlook for 2024 is good and the goal stands.

CET1 Ratio: 15.8 %

- Targeted CET1 ratio is one percentage point above the regulatory minimum requirement, currently 14.8 %.
- Due to the effect from the Fremtind/Eika transaction, and the fact that the Group has paid high dividens the last years and are not able to add more the 21.9 % of the retained earning, is the reported CET1 at 15.7 % as of Q3. This is 0.1 % below the targeted CET1 level. This will be corrected at the turn of the year when the bank is able to add all the retained earnings, the group is still well capitalized.

C/I < 40 %

- Total costs in Q3 is NOK 14 mill higher than in Q2. Compared to Q3-23 the cost has increased with NOK 34 mill, of which the parent bank account for NOK 21 mill, while the remaining NOK 13 mill is related to the subsidiaries. The increase is mainly due to increased inflation, added manpower, and increased saleries. SNN has a targeted C/I below 40 %, and delivered a C/I in Q3 of 23 %. As of Q3 the C/I is 31.2 % adjusted for the Fremtind/Eika transaction. The Group has good cost control, new cost measures are in place and the target C/I for 2024 still stands.

Pay out ratio > 50 %

- The targeted dividend pay out ratio of > 50 % still stands. The group is still well capitalizes and have the capacity needed for growth without effecting the dividend capacity.
- SpareBank 1 Nord-Norge shall not, over time, have more capital than we need for growth and to maintain our solvency.

Why Invest in SpareBank 1 Nord-Norge

#1

- Market leader in a resourceful region

ROE

- Ambitious, top class financial targets
- Implements new KPI measures to maintain top class ROE



- Owner friendly dividend policy and strong capitalization
- High relative ownership in SpareBank 1 Group, other alliance companies and Norwegian banking infrastructure

Contacts

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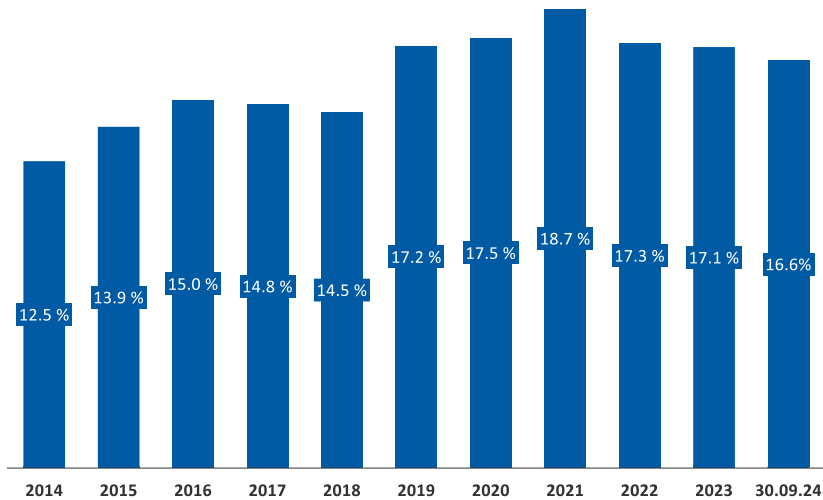
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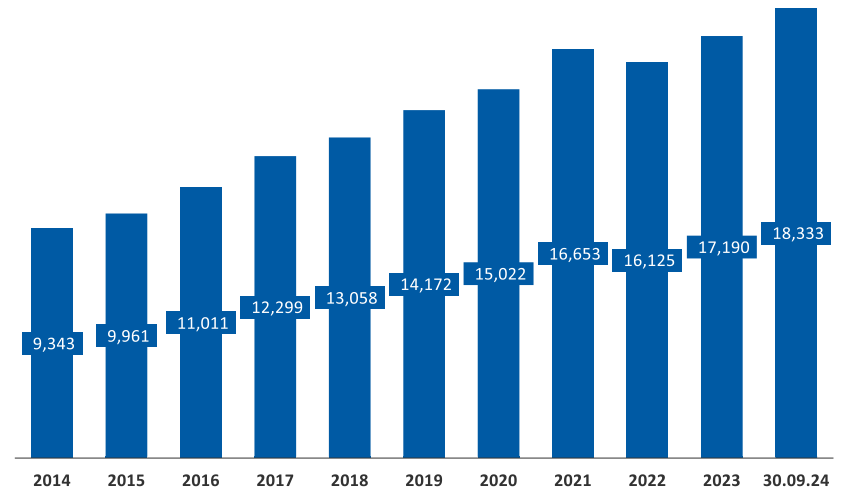


A Solid Bank for Northern Norway

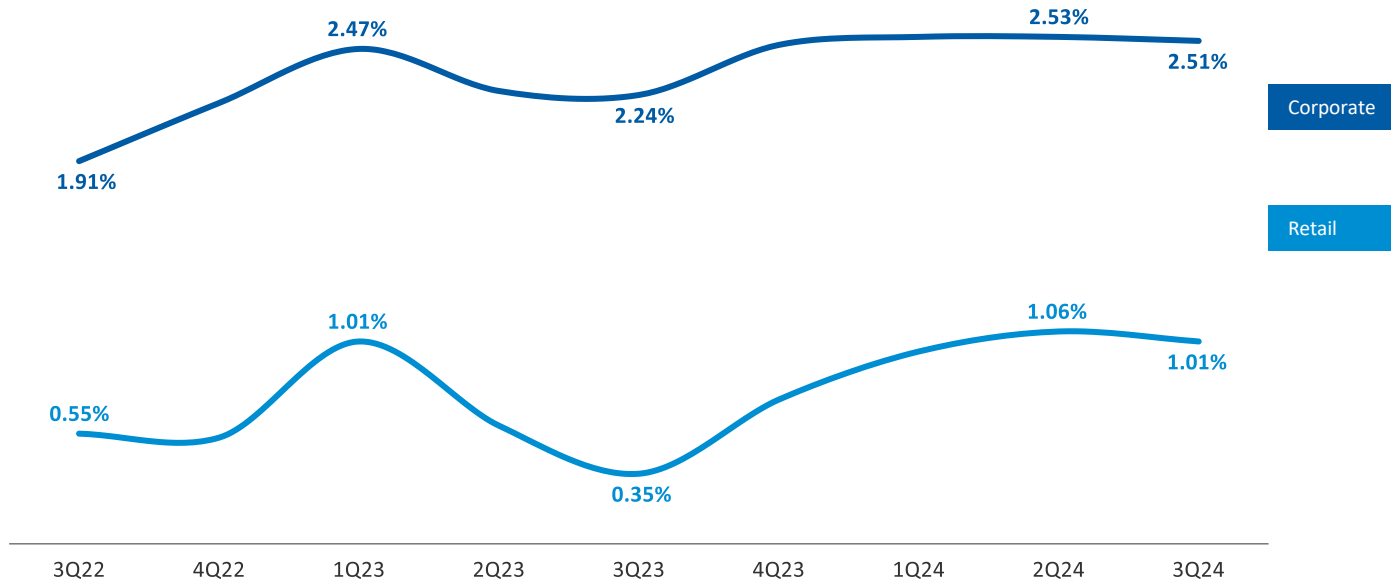
CET1 ratio *



Total equity (mNOK)



Development in Lending Margins



Company Structure

Associated companies and joint ventures

SpareBank 1 Gruppen AS
19.50 % | Financial services

SpareBank 1 Boligkreditt AS
16.21 % | Mortgage company

**SpareBank 1
Næringskreditt AS**
1.05 % | Mortgage company

SpareBank 1 Utvikling DA
18 % | System development

SpareBank 1 Kreditt AS
16.73 % | Credit card

SpareBank 1 Betaling AS
17.94 % | Vipps/mobile payment

**SpareBank 1
Gjeldsinformasjon AS**
13.83 % | Investment company

**SpareBank 1 Bank og
Regnskap AS**
25 % | Innovation

SpareBank 1 Mobilitet AS
30.66 % | System development

SpareBank 1 Forvaltning AS
12.18 % | Investment company

SpareBank 1 Markets AS
18.06 % | Investment Bank

Subsidiaries

**SpareBank 1 Finans Nord-
Norge AS**
85 % | Loan/consumer finance/leasing

**EiendomsMegler 1 Nord-
Norge AS**
85 % | Real estate brokerage

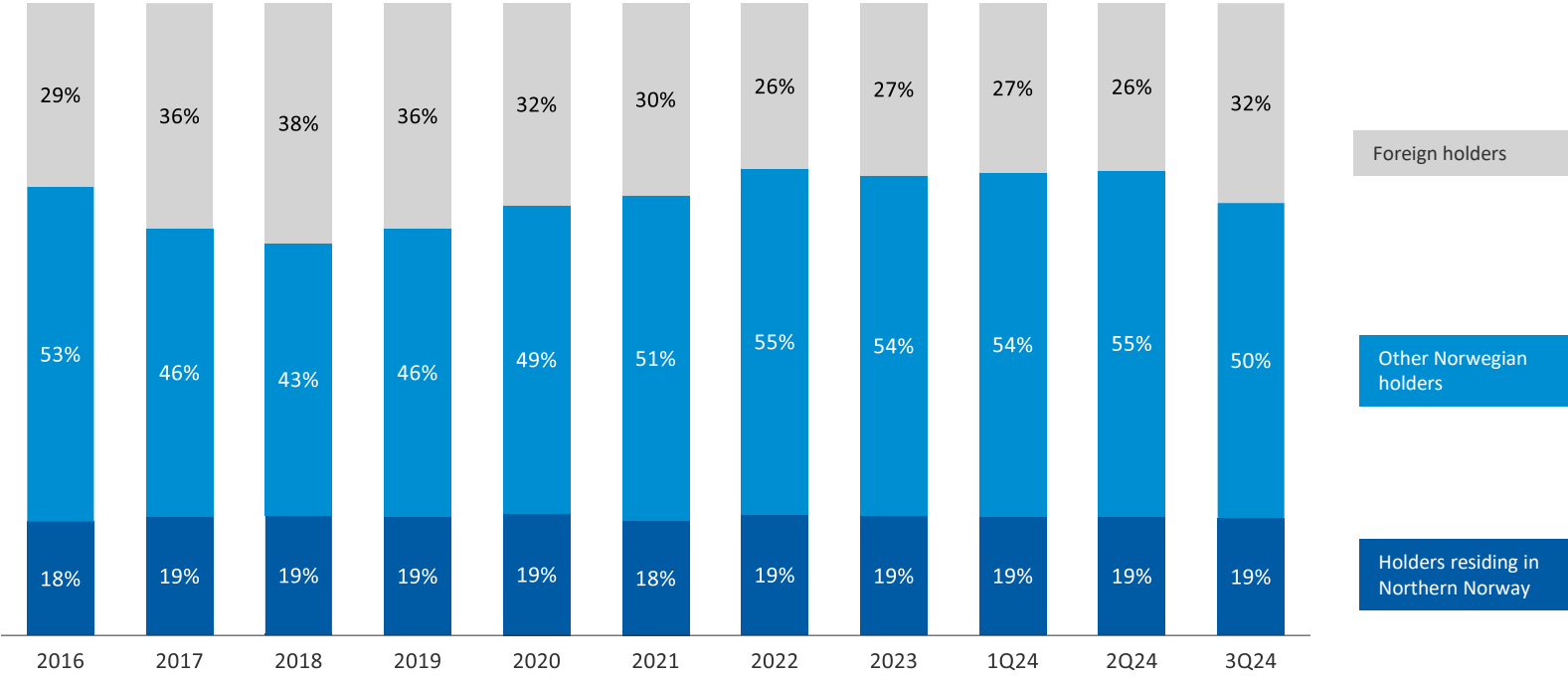
Fredrik Langesgt 20 AS
100 % | Commercial building

**SpareBank 1 Regnskaps-
huset Nord-Norge AS**
85 % | Accounting

**SpareBank 1 Nord-Norge
Portefølje AS**
100 % | Investment company

Rødbanken Holding AS*
100 % | Investment company

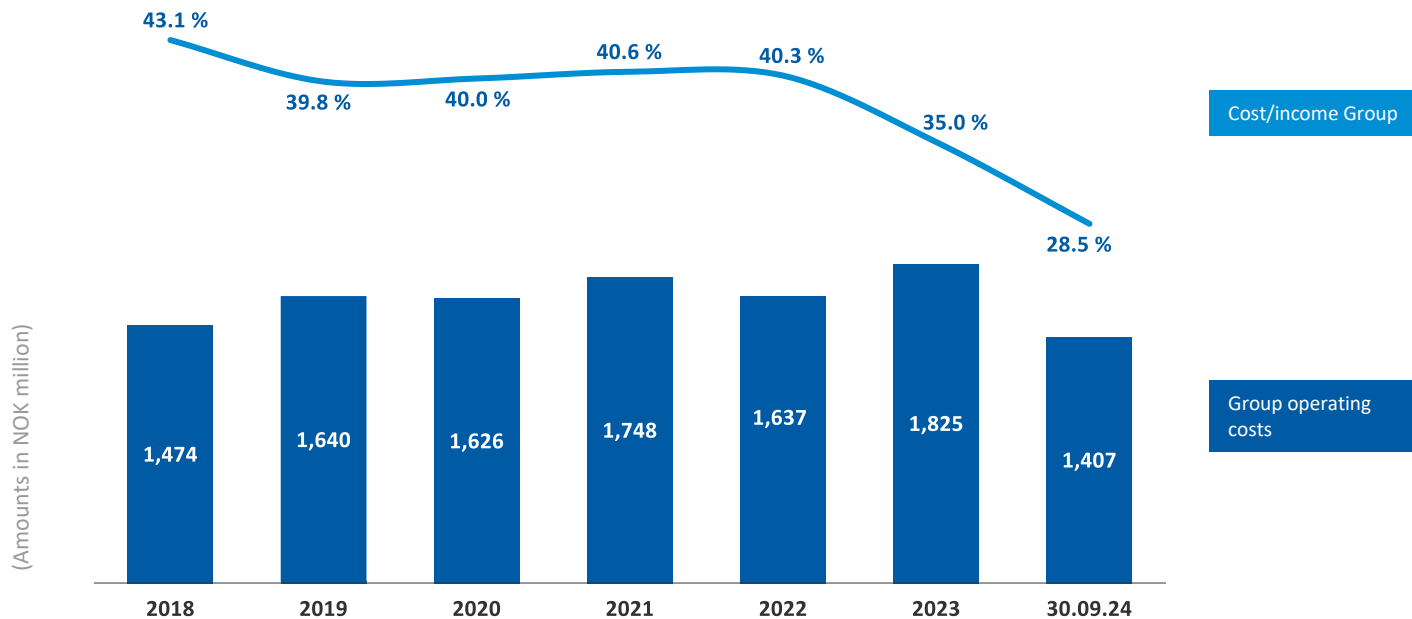
Geographical Distribution of Ownership



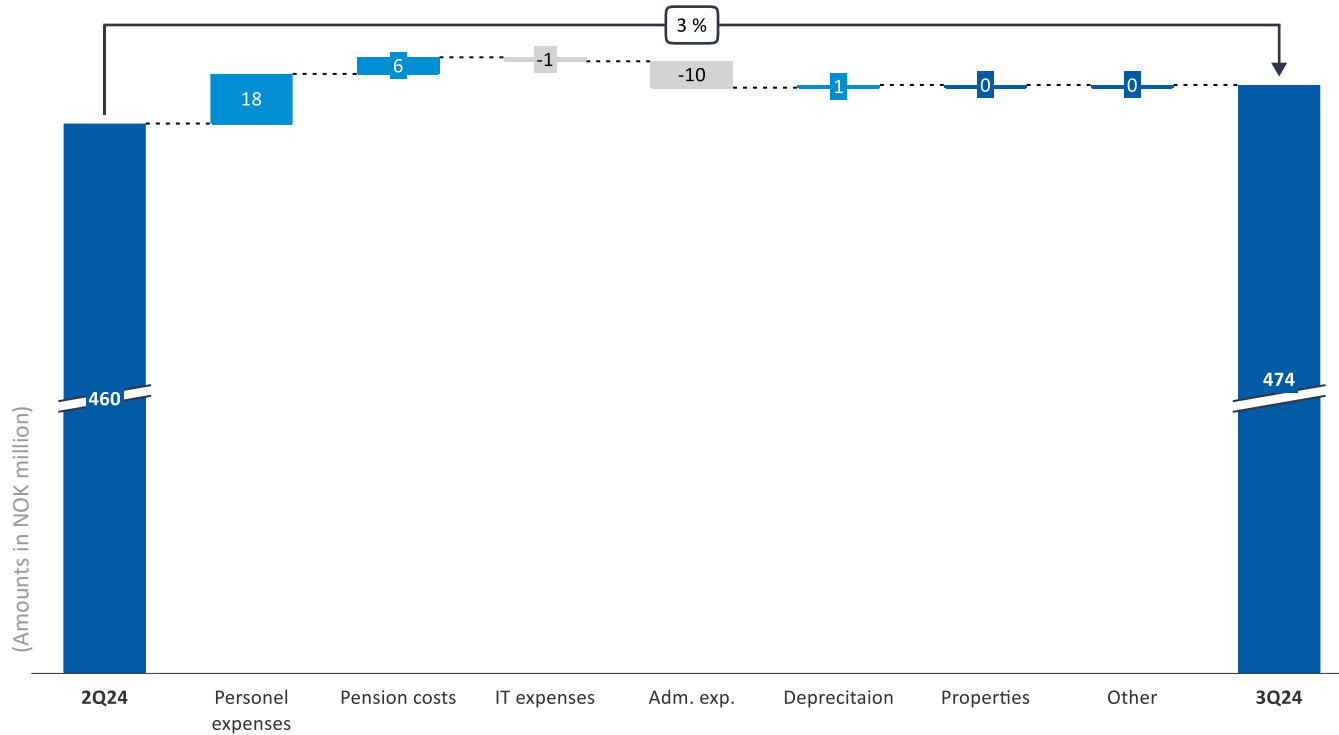
The 20 Largest EC Holders

EC Holders	Number of ECs	Share of EC Capital
PARETO AKSJER NORGE VERDIPAPIRFOND	5.3M	5.3 %
Skandinaviska Enskilda Banken AB	5.2M	5.1 %
VPF EIKA EGENKAPITALBEVIS	4.3M	4.2 %
Geveran Trading Company LTd	3.9M	3.8 %
KOMMUNAL LANDSPENSJONSKASSE GJENSI	3.0M	2.9 %
MP PENSJON PK	2.4M	2.4 %
Brown Brothers Harriman & Co.	2.4M	2.4 %
FORSVARETS PERSONELLSERVICE	1.8M	1.7 %
State Street Bank and Trust Comp	1.5M	1.5 %
State Street Bank and Trust Comp	1.5M	1.5 %
The Northern Trust Comp, London Br	1.5M	1.5 %
SPAREBANKSTIFTELSEN SPAREBANK 1 NO	1.4M	1.4 %
SPESIALFONDET BOREA UTBYTTE	1.4M	1.4 %
J.P. Morgan SE	1.2M	1.2 %
Brown Brothers Harriman & Co.	1.1M	1.1 %
State Street Bank and Trust Comp	927K	0.9 %
VPF SPAREBANK 1 UTBYTTE	911K	0.9 %
State Street Bank and Trust Comp	862K	0.9 %
Landkreditt Utbytte	821K	0.8 %
Caceis Bank	753K	0.8 %
Total	41, 997, 451	41.8 %

Cost Development - Group



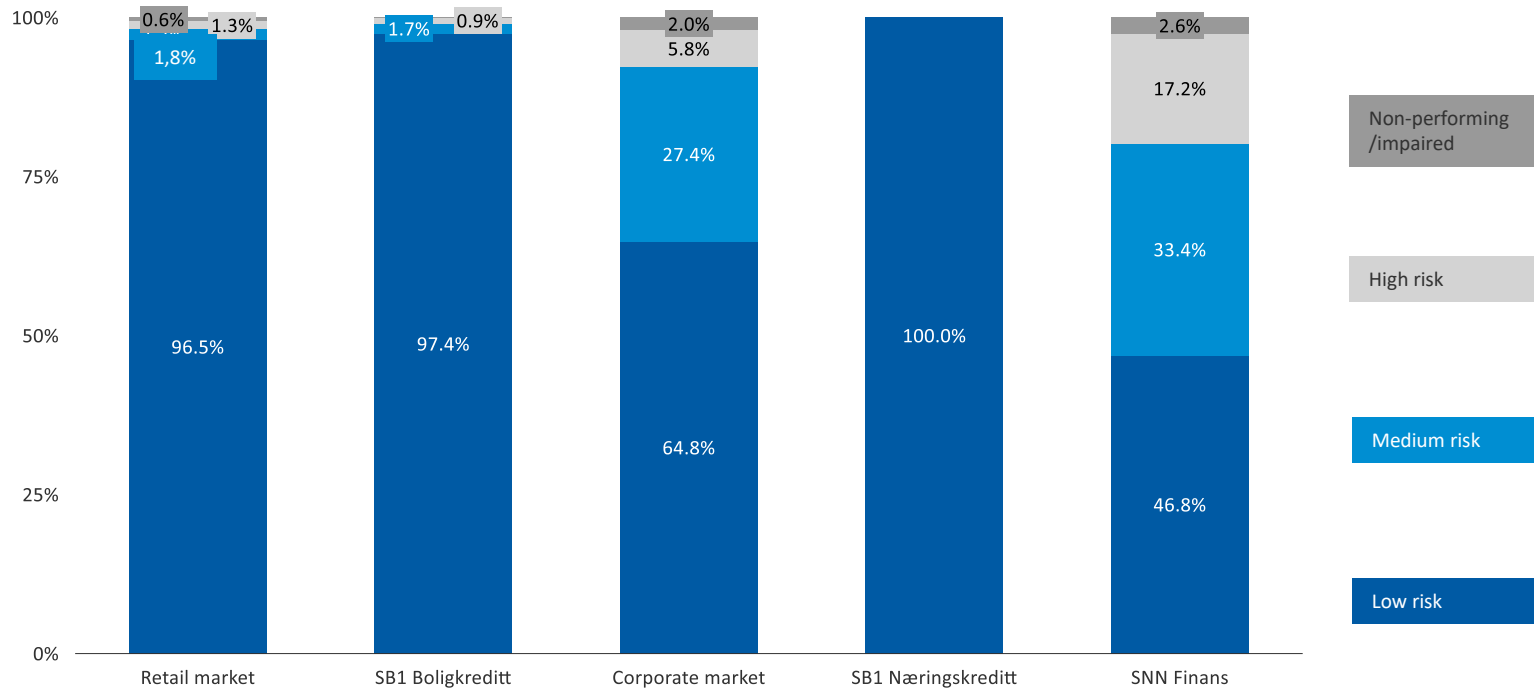
Operating Expenses - Group



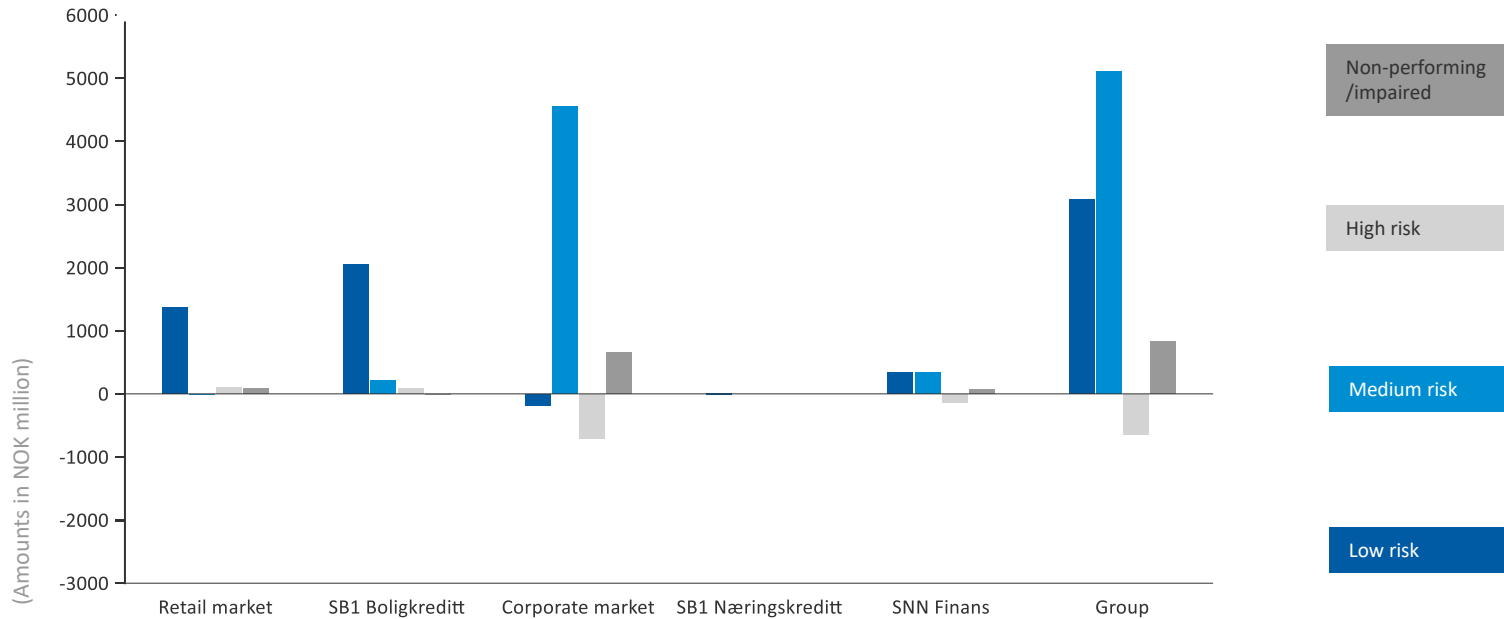
Net Fee- and Other Operating Income - Group

(Amounts in NOK million)	3Q24	2Q24	1Q24	4Q23	3Q23
Payment facilities	83	70	64	78	76
Sales provision insurance products	51	50	48	49	50
Guarantee commissions	12	12	12	10	13
Real estate broking	62	63	42	40	48
Portfolio commissions	13	14	13	16	12
Other commissions	22	19	20	23	21
Commissions excl. provision from SB1 BK & NK	243	228	199	216	220
Loans sold to SB1 BK & NK	47	50	41	13	15
Total commission income	290	278	240	229	235
Commission costs	18	21	20	24	19
Accounting services	72	90	98	73	69
Other operating income	8	4	2	239	0
Total commissions and other income	80	94	100	312	69
Net fee- and other operating income	351	351	320	517	285

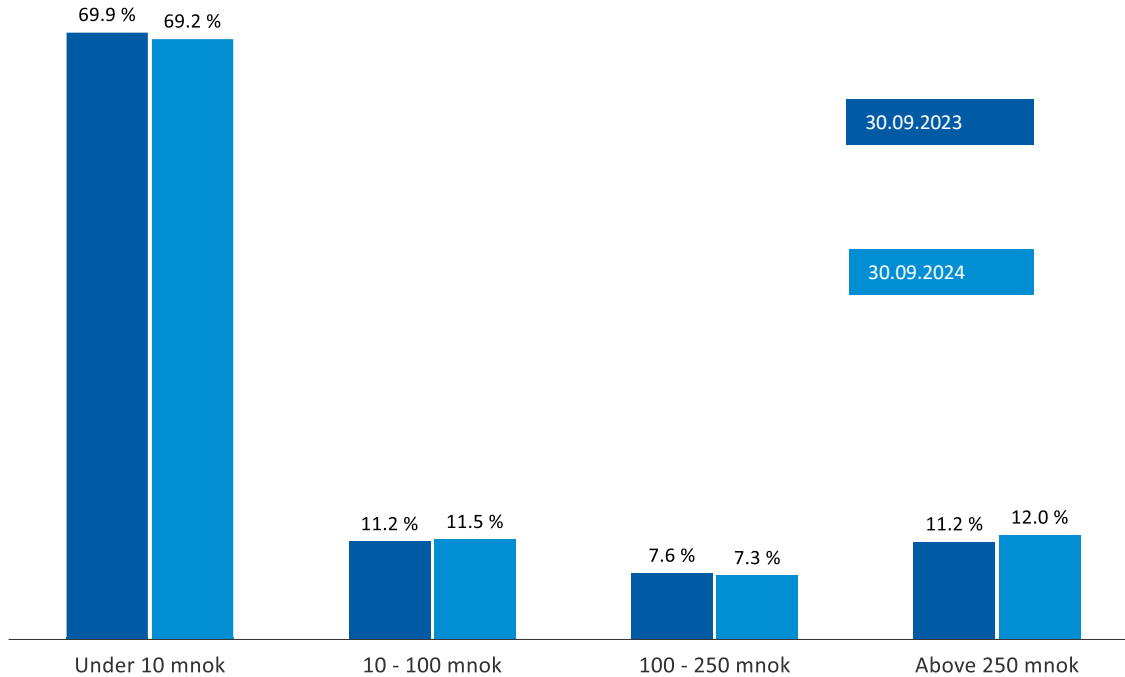
Risk Exposure - Group



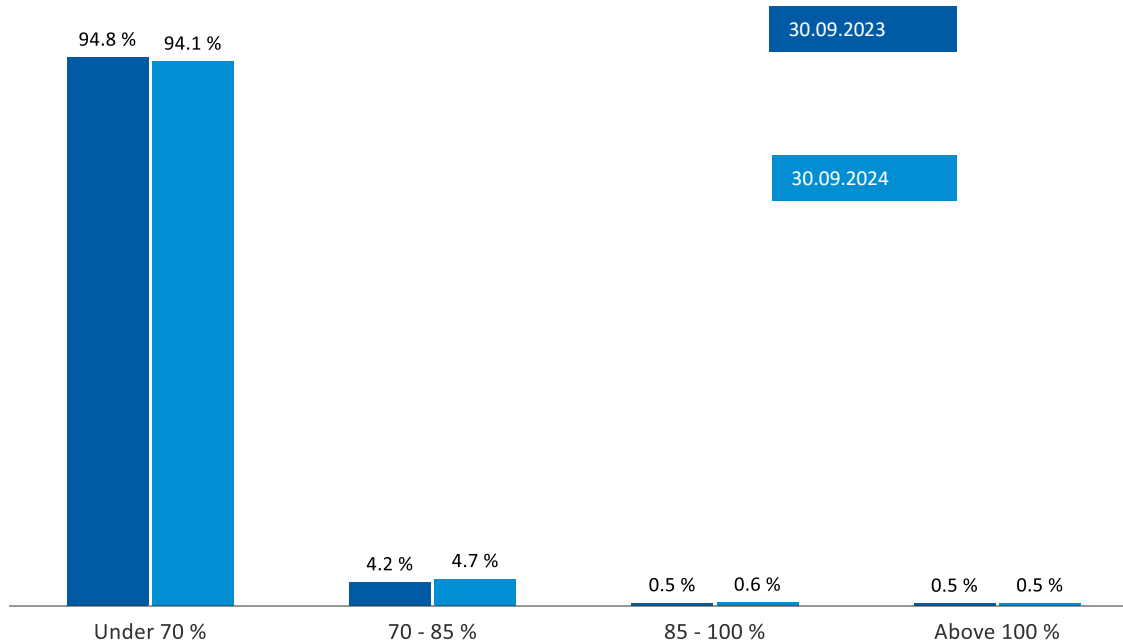
Changes in Exposure last 12 Months - Group



Exposure Distributed by Size*



LTV Mortgage Loans

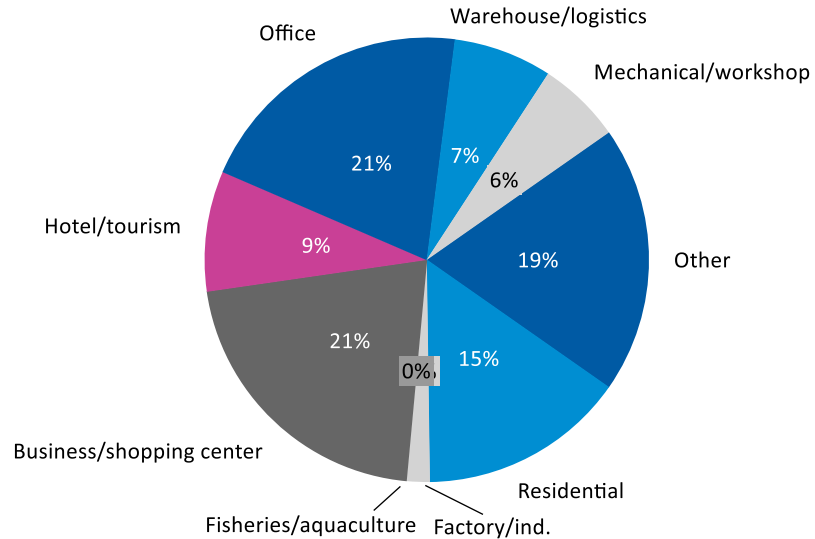


LTV is distributed by balance and is based on the market value of the collateral:

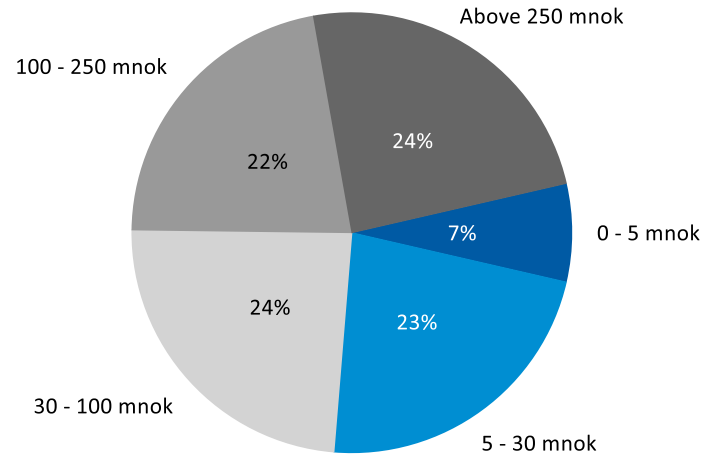
- 98.9 % of the gross exposure is within 85 % of the collateral market value
- Only 0.5 % of the gross exposure is higher than 100 % of the collateral market value
- The figures include the portfolio in SB1 Boligkreditt

Diversified Portfolio in Commercial Real Estate

Portfolio distribution



Size of commitments



Loan Losses - Group

(Amounts in NOK million)	3Q24	2Q24	1Q24	2023	4Q23	3Q23	2Q23	1Q23
Individual losses Corporate market	1	3	0.0	-12.2	3.3	0.15	0.5	6.2
Individual losses Retail market	43	50	35	71.2	47.4	18.7	7.9	3.8
Collective losses and other value change items	-9	-38	1	56.5	23.7	-13.7	-28.3	-67.5
Total losses on loans and guarantees	35	15	36	116	91	24.9	-27.3	-57.4

The Group's annualized losses is 0.23 % (annualized) of gross lending including loans transferred to covered bond companies

Commitments in step 3: 1.35 % of total exposure. Expected loss share: 26.41 %

Commitments in step 2: 16.10 % of total exposure. Expected loss share: 1.90 %

Commitments in step 1: 82.56 % of total exposure. Expected loss share: 0.12 %

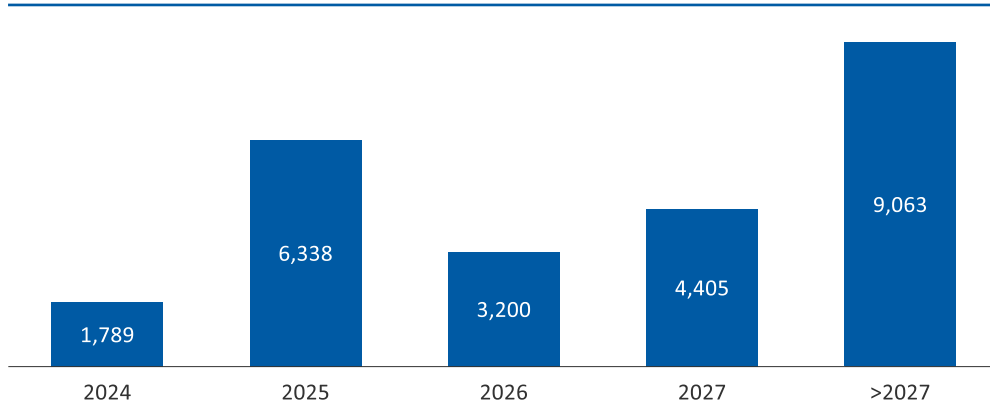
The Lending Portfolio*

Sector	Share of total loans	Lending mNOK
Retail market	33,5 %	50 549
Mortgages transferred to SpareBank 1 Boligkreditt	30,1 %	45 507
Agriculture, forestry, and fishing	8,6 %	12 916
Financial and insurance activities	8,3 %	12 466
Sale and operation of real estate	6,8 %	10 326
Transport and storage	2,6 %	4 001
Construction and civil engineering activities	2,5 %	3 709
Industry	1,4 %	2 188
Electricity, gas, steam, and hot water supply	1,3 %	2 008
Retail trade and repair of motor vehicles	1,3 %	1 927
Professional, scientific, and technical services	0,8 %	1 186
Business services	0,7 %	1 125
Accommodation and food service activities	0,6 %	908
Public administration and defense	0,3 %	473
Cultural activities, entertainment, and leisure activities	0,3 %	425
Other services	0,3 %	397
Water supply, sewage, and waste management activities	0,2 %	303
Health and social services	0,2 %	237
Education	0,1 %	119
Information and communication	0,0 %	70
Mining and extraction	0,0 %	45
Paid employment in private households	0,0 %	6
Total loans Retail market	63,6 %	96 056
Total loans Corporate market	36,4 %	54 958
Total loans to customers		151 014

*) Incl. SpareBank 1 Boligkreditt

Funding

Maturity profile (mNOK)

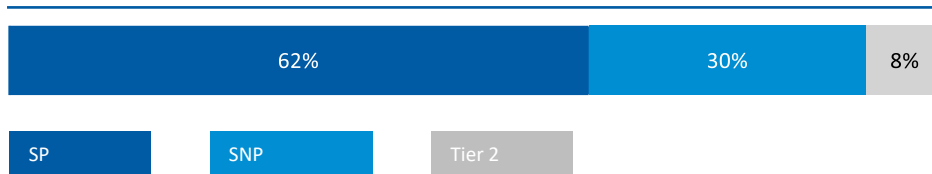


NOK 24,795 mill in capital market funding exclusive of SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt

SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt is important funding sources. In total NOK 45,507 mill had been transferred as of 30.09.24

Amount of gross maturities of capital market funding next 12 months is NOK 5,028 mill

Distribution of capital market funding (mNOK)



Work on ESG initiatives in the third quarter of 2024

- SNN has revised the double materiality analysis in accordance with CSRD requirements
- The annual report is being adjusted to comply with CSRD/ESRS requirements
- The accounting firm in the Group has established a dedicated sustainability team



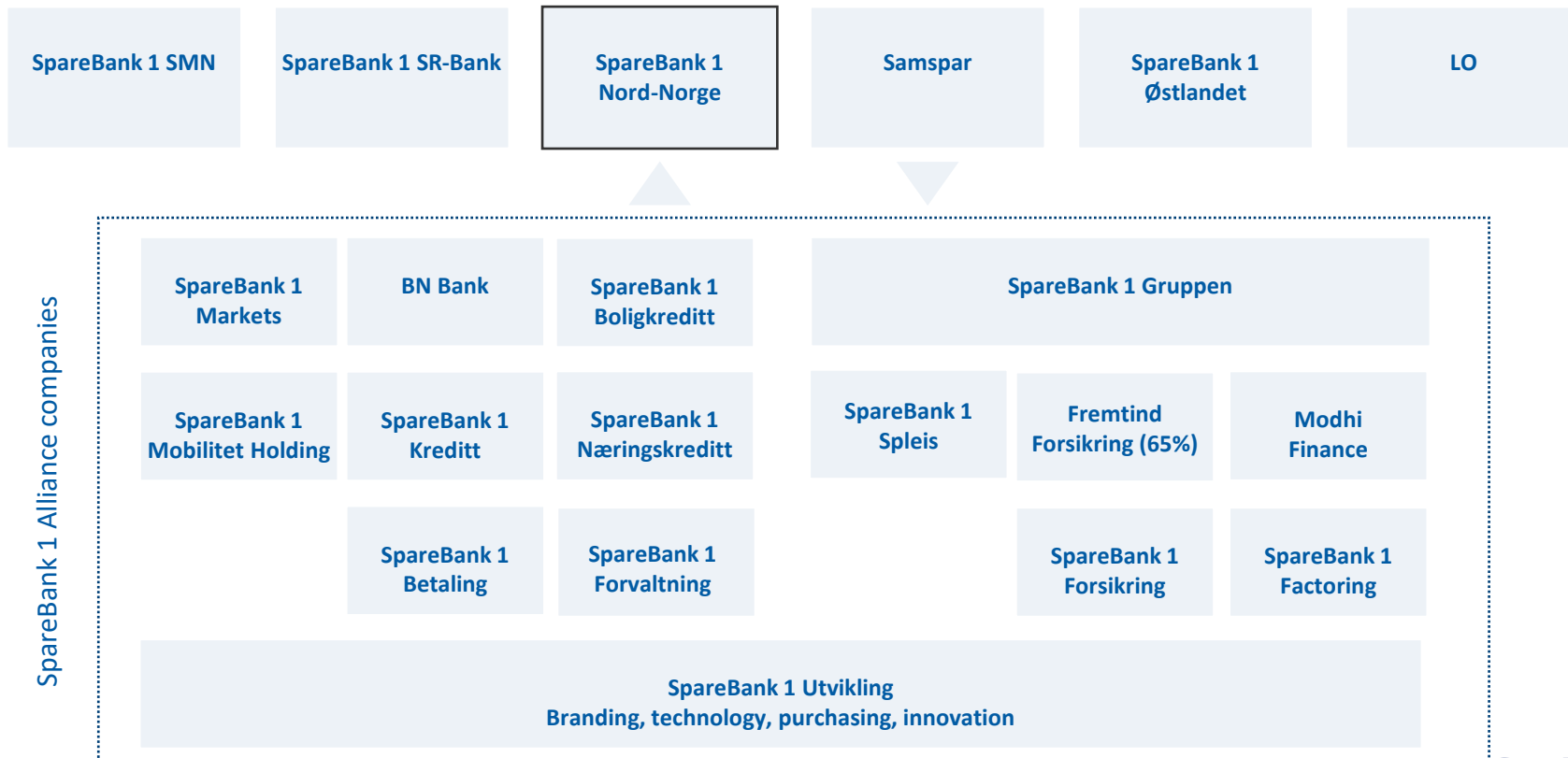
SpareBank 1 Alliance

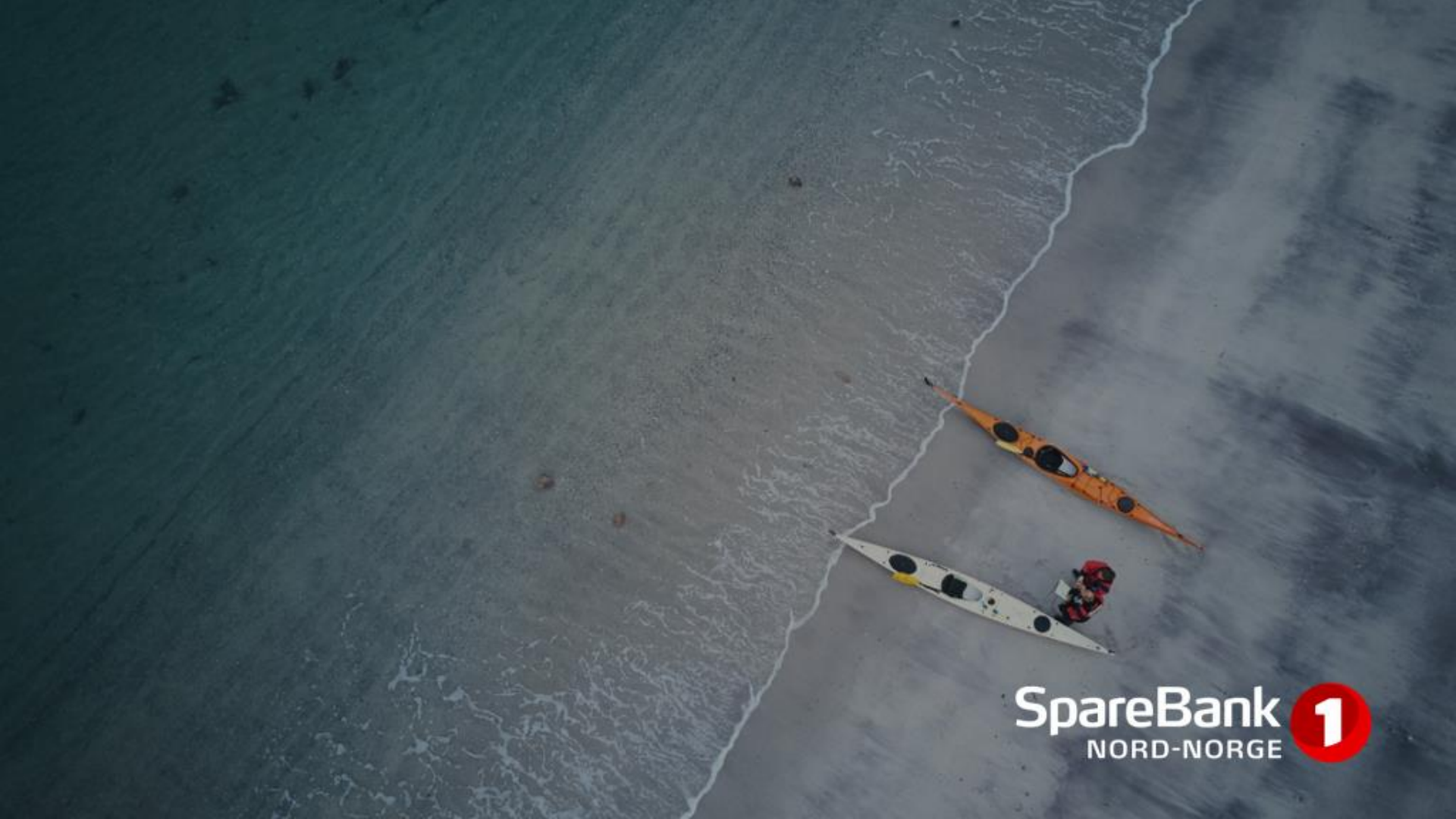


- The SpareBank 1-alliance consists of 14 banks
- Operate exclusively in Norway
- Norway's most extensive branch network with approx. 350 branches
- The alliance is in the forefront of incorporating technological innovation into its distribution channels. Best rated mobile banking in Norway
- Market leaders in their core regional markets
- The largest banks (approx. 80 % of total assets) have the following rating:

Sr. Unsec. Ratings	Moody's
SpareBank 1 Nord-Norge	Aa3 / P-1
SpareBank 1 SMN	A1 / P-1
SpareBank 1 SR	Aa3 / P-1
SpareBank 1 Østlandet	Aa3 / P-1

SpareBank 1 Alliance





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